

Can a farmer adopt and learn new technologies?

How to keep track of soil parameters?

## What do they THINK AND FEEL?

what really counts major preoccupations worries & aspirations

climate change, soil erosion and biodiversity

> Accurate and precise monitoring

Almost

**Evolved into** 

modern

agriculture

**Implementation** difficulties

## What do they HEAR?

what friends say what boss say what influencers say

**Boon for the** farmers.

A step forward toward modern agriculture

**Environmental** friendly

What do they SEE?

environment friends what the market offers

Keep track of soil parameters

What do they SAY AND DO?

attitude in public appearance behavior towards others

**Monitors** temperature, humidity and climatic condition

**Farmer and** environmental assert

that it requires an unlimited or continuous internet

connection to be

successful

smart farming is

Farmers do not understand computer language or the artificial

intelligence.

## PAIN

fears frustrations obstacles

need for every soil type to be calibrated. So it may take time to analyse the things and cost more than usual

reduction of resources and cost,

automation

## GAIN

"wants" / needs measures of success obstacles

allows farmers to monitor their product and conditions in real-time

smart farming solution keeps an eye on every activity of crop production