

### **SOLUTION FIT**

### 1. CUSTOMER SEGMENT He/she is devoted follower of the latest fashion trends.

## 2.JOBS-TO-BE-DONE The recommendations that are generated are not accurate enough.

## 3.TRIGGERS Seeing their peers use an application that provides a more accurate and favored output.

## 4.EMOTIONS:BEFORE/AFTER BEFORE-Disappointed and dissatisfied. AFTER-Happy and satisfied.

## 5.AVAILABLE SOLUTIONS Going to an in-person store to look for more options instead of an online application

### 6.CUSTOMER CONSTRAINTS Lack of resources, low budget, transportation issue and lack of stores.

### **7.BEHAVIOUR**

DIRECTLY RELATED-Find an application that has a wider range of options or check for update in the current application to get better recommendations.

INDIRECTLY ASSOCIATED-Customer visits fashion runways and exhibits frequently.

# 8.CHANNELS OF BEHAVIOUR ONLINE-Do research on what application works the best for their individual need for better satisfaction. OFFLINE-Goes to fashion related events to get a better understanding on fashion so that they don't need to reply on the application much.

### 9.PROBLEM ROOT CAUSE Customers have to keep updating with the ever growing technology where things get old or outdated easily.

### **10.YOUR SOLUTION**

Create an application with a primary goal to provide a better recommendations ie. provide many more datasets as training and testing set to get a more accurate result.