Project Design Phase-I - Solution Fit Template

CC

RC

Project Title: IoT based safety gadget for child safety and notification system

J&P

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Define CS, fit into CC

1. CUSTOMER SEGMENT(S)

Working parents or busy parents of 0-10 year old kids

6. CUSTOMER CONSTRAINTS

Lack of affordable, reliable and hassle free technology, Lack of availability of secure and easy Ui.

5. AVAILABLE SOLUTIONS

There are existing solutions that offer location tracking for kids but they are not very efficient, cost effective and reliable all at the same time. This trade off should be addressed.

2. JOBS-TO-BE-DONE / PROBLEMS

Instantaneous tracking and updation of child's location, geofencing and notifying parents of any abnormalities

9. PROBLEM ROOT CAUSE

Customers have to do this to protect their children from potential threats and to ensure the safety while being far away from them.

7. BEHAVIOUR

Customers panic, prevent their children from going out on their own, try using easily available technologies BE

on J&P, tap into BE, understa

Explore AS, differentiate

3. TRIGGERS



Coming across news about children being kidnapped and abducted, missing cases being reported.

4. EMOTIONS: BEFORE / AFTER



Before: Feel insecure, worried,

10. YOUR SOLUTION



Building a reliable technology that can address all the customer needs while being reliable and secure ensuring efficient functioning.

8. CHANNELS of BEHAVIOUR



8.1 ONLINE

Tracking their kids location with their mobile phones' GPS, reading news about child safety and other child missing cases.

8.2 **OFFLINE**

Customers accompany their children to ensure safety, send

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scared and confused.	them together with other reliable
After: Relieved, calm, confident, happy.	people, seek for protection in public places.
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