

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <b>CS</b> <ul style="list-style-type: none"><li>❑ Old age people at home - domestic level</li><li>❑ Private hospitals and clinics</li><li>❑ Lab centres who generates medical analysis reports and insights</li></ul>	<b>6. CUSTOMER CONSTRAINTS</b> <b>CC</b> <ul style="list-style-type: none"><li>❑ Lack of digital knowledge for patients by themselves</li><li>❑ Huge variables in the parameters of analysis which is a challenging factor for customer</li></ul>	<b>5. AVAILABLE SOLUTIONS</b> <b>AS</b> <ul style="list-style-type: none"><li>❑ Traditional heart disease prediction systems doesn't have interactive dynamic dashboard for user understanding</li><li>❑ Intensive fit bands or hardware systems are complex which are not user friendly</li></ul>	Explore AS, differentiate
	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <b>J&amp;P</b> <ul style="list-style-type: none"><li>❑ To prevent heart disease with an interactive dashboard</li><li>❑ To prevent heart diseases with intensive anlyais at the early stage of the cause</li><li>❑ Analysing patterns in heart parameters for detailed visual data</li></ul>	<b>9. PROBLEM ROOT CAUSE</b> <b>RC</b> <ul style="list-style-type: none"><li>❑ Inefficient traditional systems</li><li>❑ No interactive visual interface</li><li>❑ Less accuracy in analysing heart parameters</li></ul>	<b>7. BEHAVIOUR</b> <b>BE</b> <ul style="list-style-type: none"><li>❑ To provide necessary data to analyse the data pertaining to heart disease parameters and generate predictive output.</li><li>❑ Navigation around Dashboard features understanding the same</li></ul>	
Identify strong TR & EM	<b>3. TRIGGERS</b> <b>TR</b> <ul style="list-style-type: none"><li>❑ Maximum deaths due to CVD for people around the customers.</li><li>❑ More awareness to concentrate on heart diseases through social media, doctor advises and word of mouth about the problem</li></ul>	<b>10. YOUR SOLUTION</b> <b>SL</b> <p>The proposed solution aims at increasing the accuracy of heart disease prediction system through interactive user friendly dashboard for analysis of heart diseases</p> <ul style="list-style-type: none"><li>❑ Heart data parameters monitoring and analysis using data analytics tools</li><li>❑ Visual dashboard for displaying the predicted diseases through the analysis of various parameters from patient end</li></ul>	<b>8.CHANNELS of BEHAVIOUR</b> <b>CH</b> <ul style="list-style-type: none"><li><b>8.1 ONLINE</b><ul style="list-style-type: none"><li>❑ Analysis of Data collected</li><li>❑ Accessing and understanding application's features.</li></ul></li><li><b>8.2 OFFLINE</b><ul style="list-style-type: none"><li>❑ Data collection of patients/customer</li><li>❑ Implementing the suggestions, insights provided by the application interface.</li></ul></li></ul>	Identify strong TR & EM
	<b>4. EMOTIONS: BEFORE / AFTER</b> <b>EM</b> <p>Insecure → Confident Unreliable → Trustworthy</p>			

--	--	--	--