

## **Customer Journey Map**

Team ID: PNT2022TMID04581

SCENARIO	- CANA				
Monitoring and Alerting	21.5 21.5	<u>→</u>			
Industries - Gas Leakage Detection	Entice	Enter	Engage	Exit	Extend
	How does someone initially become aware	What do people	In the core moments	What do people	What happens after the experience is over?
	of this process?	experience as they begin the process?	in the process, what happens?	typically experience as the process finishes?	experience is over:
Steps What does the person (or group)	News about Information from	Request demo of Authentication & Complete	RealTime Detect Gas Leakage Alarming System The user gets Gas Valve Closing Ventilation notified.	History of events Review Safety Check	Past Incidents Service Re
What does the person (or group) typically experience?	Industrial Accidents  Awareness  other Industrial  Friends	the product/service Payment Authorization Installation	Monitoring Detect Gas Leakage Alarming System notified. Gas Valve Closing Ventilation	History of events Review Safety Check	Past Incidents Service R
	The user feels Eager to implement insecure so looks out for a solution the precautionary measures  The user gets suggestions from other industrial	The user requests to view the demo of the The user pays the View the demo of the The user pays the The user pays the The user pays the dashboard & provides the dashboard & provides the pr	to realtime monitoring detect the gas detect the ga	gets stored in the database and undated the user reviews the provider to safety check the user reviews the the working condition of	The incident gets stored in past data of
	for a solution measures friends.	service / product. service provider. service provider. service / product service / p	e detection system. leakage. is sent to the user. valves. disperse the ga	s. in monitoring system. system. the product incase of any damage.	the system. service ren
Interactions	Employees and Industries working	Recorded / Live demo of the product of product/ after of product/ after sensors at specific alarming system is	Gas Leakage tends Alarming for Gas Leakage can occur		
What interactions do they have at each step along the way?	Public users with Inflammable gas	is displayed to the customer. installation is done. locations is done. done.	to start from Realtime monitoring of status of the unmanned specific locations.  Realtime monitoring of status of the unmanned specific sensors.  Full control of sensor by the authorized unsers.  by the authorized unsers.  leakage.  Industrial workers to due to damage of notify about gas valves due to excess leakage.	Dashboard updated with incident information.  Request from service provider to analyze the cause of gas the sensor status.  Request from service provider to check the sensor status.	Past Incidents data is stored. Recomme increase mea
People: Who do they see or talk to?	Social Media Advert		iocations.	leakage.	inea
Places: Where are they?				Review request from	
Things: What digital touchpoints or physical objects would they use?				the service provider.	
Goals & motivations	Prevent Gas Avoid Fire assistant Help to notify about	Help to assure about Help to assure about Help to feel safe and Help me to feel	Help me to feel  Help me to feel good  about the gas secure about the realtime	Help me to feel Help me spread the grateful to the gas word about the gas	Help me see the Help me so past gas leakage area m
At each step, what is a person's primary goal or motivation?	Leakage Avoid Fire accident gas leakage.	Help to assure about the industry safety  Help to assure about the workers safety  Help to feel safe and secure.  Help to feel safe and secure.	confident about the alerting system.  about the gas leakage detection system.  about the gas leakage detection monitoring of the gas leakage detection system.	leakage detection leakage detection system. system.	incidents. monitored
("Help me" or "Help me avoid")					
Positive moments	Its comfortable to Graphical	Feel safe and		People look back at	
What steps does a typical person find enjoyable, productive, fun,	use the Realtime Monitoring System.  Representation of industrial parameters are exciting to see.	secure.  Feel reliable.  services provided.	Our Product tend to be so reliable that  People feel reliable on our product	People feel secure and happy. the past events inorder to increase safety measure.	People like safety measure
motivating, delightful, or exciting?			people reassure it.  because of high safety rating.		recommendations.
Negative moments	Fear of commitment  People express a hit				
What steps does a typical person	Cost on a service provider. People express a bit	Trepidation about the product	Feel of false alarm. Worried about the Fear of fire	No Faster response More efficient More efficient More la calculations methods to prevent methods for a five	
find frustrating, confusing, angering, costly, or time-consuming?		the product the product purchase. purchase.	safety of workers. accidents.	No Faster response to gas leakage.  Mule efficient methods to save workers from fire gas leakages.  gas leakages.	
Areas of opportunity		Show highlights and			How to halo people Ho
	Provide simpler Show highlights and	safety certications of			How to help people con use