## Ideation Phase Define the Problem Statements

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## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

Reference: <a href="https://miro.com/templates/customer-problem-statement/">https://miro.com/templates/customer-problem-statement/</a>



Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				

PS-1	Company agent	Vehicle parts are checked with Good price	It is difficult to identify the price of every part		Uncomfortable to give insurance to the user
PS-2	Insurance Holder	Claim insurance for my accidental car	give a	Site has not all the brand and spare part	In problem