

RETAIL STORE STOCK INVENTORY ANALYTICS

NALAIYA THIRAN PROJECT REPORT

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1. INTRODUCTION

Project Overview: Project is based on Retail Store Stock Inventory analytics which is used to supply the stocks for shops based on their needs .By managing inventory, retailers meet customer demand without running out of stock or carrying excess supply. Inventory management is vital for retailers because the practice helps them increase profits. They are more likely to have enough inventory to capture every possible sale while avoiding overstock and minimizing expenses. Purpose: Purpose of retail store stock analysis is to find the necessary stock required for to supply customer when there are in need of , the shop holder view the stock,price and sale in form dashboard,report and story in webpage which helps them to track regularly the status of their stock availability. It helps in managing the current stock levels, ordered items and products as well as ones already sold. It provides a constant supply of products to fulfill customer demand. It allows customer retention. Customers convert into loyal customers by handling stock levels.

2. LITERATURE SURVEY

Existing problem: Existing system consist of methods using ABC Analysis and Min-Max Analysis. In the Data Mart, the search for goods classes per sub category is carried out using the ABC Analysis calculation method. Furthermore, in the Data Mart, the search for maximum and minimum stock values is based on the Min-Max Analysis calculation method. The resulting maximum and minimum grade and stock values are then implemented into the goods data table in the retail management information system database. The last stage is to arrange the order amount that is allowed in the order module in the retail management information system. Rules that are made based on the class of goods along with the minimum and maximum stock values.

References:

The following are the references used:

[1] H S Sugiarto and H T Saksono 2016 Scheduling System on Goods Order At PT XYZ Using Economic Order Quantity Method The Third International Conference on Entrepreneurship.

[2] K E Fu and P Apichotwasurat 2013 Application of Economic Order Quantity on Production Scheduling and Control System for a Small Company. Proceedings of the Institute of Industrial Engineers Asian Conference 2013.

[3] M Rusănescu 2014 Abc Analysis , Model for Classifying Inventory
HIDRAULICA. [4] D Dhoka and Y L Choudary 2013 ABC Classification for Inventory Optimization IOSR J Bus Manage.

[5] Funaki, K., “Strategies safety stock placement in supply chain design with due-date based demand,” International Journal of Production Economics, vol. 135, pp 4-13, 2012.

[6] Grewal, CS, Enns, ST, and Rogers, P., “Dynamic reorder point replenishment strategies for a capacitated supply chain with seasonal demand,” Computer, and industrial engineering, vol. .80, pp 97-110, 2015.

[7] Indrajit, RE, and Djokopranoto, R., “General merchandise and inventory management of spare parts for maintenance, repair and operation”, Yogyakarta: Grasindo, 2014.

[8] Mebarki, N. and Shahzad, A., “Correlation among tardiness based measures for priority scheduling using dispatching rules” Month, pp 1- 14, 2012.

Problem Statement Definition: The shop holder sell the product as requested by the consumer at the time when the stock is not available it will reduce customer satisfaction and it is also a loss for the seller. In order to overcome this drawback we using visualization to represent stocks availability and sale. Therefore quality and quantity of product can be delivered without any demand

Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	A Shopaholic	Buy my favourite products	Most of the products are not available in store	But the demand for the product is high	Unsatisfied
PS-2	A Foodie	Buy my favourite chocolate	It is not available in any stores	It is imported chocolates	Frustrated



3. IDEATION & PROPOSED SOLUTION

Empathy Map Canvas:

An empathy map is a collaborative tool teams can use to gain a deeper insight into their customers. Much like a user persona, an empathy map can represent a group of users, such as a customer segment. An Empathy Map consists of four quadrants. The four quadrants reflect four key traits, which the user demonstrated/possessed during the observation/research stage. The four quadrants refer to what the user: Said, Did, Thought, and Felt. It's fairly easy to determine what the user said and did.

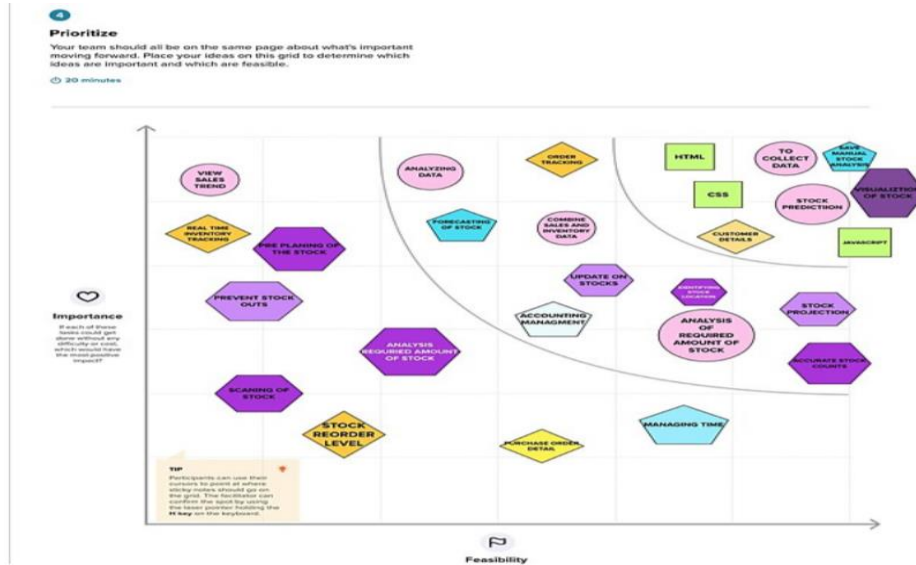


Ideation & Brainstorming:

Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich amount of creative solutions.

Step-1: Team Gathering, Collaboration and Select the Problem Statement





Proposed Solution:

Proposed Solution means the technical solution to be provided by the Implementation agency in response to the requirements and the objectives of the Project. The main goal of presenting a business proposal is to provide solution to a problem faced by a potential buyer. This section should be as comprehensive as possible, and able to address all the needs that you have pointed in the first section.

S.No.	Parameter	Description
1.	Problem Statement (Problem to be solved)	Customers gets disappointed when the store does not meets the satisfaction level of them.
2.	Idea / Solution description	Using dashboard it would become easy for the store to keep a track on their stock, so that they can meet customer's satisfaction level.
3.	Novelty / Uniqueness	Expiry alert of the product will be given.

4.	Social Impact / Customer Satisfaction	Quality and Quantity of the product can be maintained to the best, and customer's will have a heart full feeling while leaving the store.
5.	Business Model (Revenue Model)	Using this method the company will have reputed customers and stocks will be delivered on time, so there is no need of last minute hassle.
6.	Scalability of the Solution	When your inventory is hard to identify or locate in the warehouse, it leads to incomplete, inaccurate or delayed shipments. Receiving and finding the right stock is vital to efficient warehouse operations and provides a positive customer experience.

Problem Solution fit:

Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. The Problem-Solution Fit is an important step towards the Product-Market Fit, but often an underestimated one.

Problem-Solution canvas is a tool for entrepreneurs, marketers and corporate innovators, which helps them identify solutions with higher chances for solution adoption, reduce time spent on solution testing and get a better overview of current situation.

Project Title: Retail Store Stock Inventory Analytics

Project Design Phase-I - Solution Fit Template

TeamID:PNT2022TMID22973Ty

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS Who is your customer? Shopkeeper's who are in need for buying products to refill their stocks	6. CUSTOMER CONSTRAINTS What constraints prevent your customers from taking action or limit their choices of solutions? <ol style="list-style-type: none">1. Inadequate Capital2. Lack of awareness of technologies3. Unavailability of devices	5. AVAILABLE SOLUTIONS AS Which solutions are available to the customer when they face the problem or need to get the job done? what have they tried in the past? <ul style="list-style-type: none">• Sudden change in demand which is directly proportional to the price surge can be identified previously and stocked accordingly.• Customers assign a managing assistant to overview the stock.	Explore AS, differentiate
	2. JOBS-TO-BE-DONE / PROBLEMS J&P Which jobs-to-be-done (or problems) do you address for your customers? <ul style="list-style-type: none">• Periodic changes according to season.• Locating the Warehouse• Sudden surges in prices• Daily transportation costs	9. PROBLEM ROOT CAUSE RC What is the real reason that this problem exists? What is the back story behind the need to do this job? Most of the shopkeepers lose their customers because of insufficient stock and proper stock management. So they face loss in their business. In order to help them with their profit we are helping them with technology to make it easy.	7. BEHAVIOUR BE What does your customer do to address the problem and get the job done? The process of gathering data on the actions of buyers in a retail environment and then using that data to identify their buying preferences.	

Focus on J&P, map into BE, understand RC

Identify strong TR & EM	3. TRIGGERS TR What triggers customers to act? <ul style="list-style-type: none">• Immense wastage of products due to less sales.• Reading about innovative ideas	10. YOUR SOLUTION SL We are working on a new business proposition, where the shopkeeper can view the products availability in form of dashboard and buy product based on their need which saves time for them. Expiry date is displayed which helps shopkeeper to provide quantity and quality product to customer.	8. CHANNELS of BEHAVIOUR CH 8.1 ONLINE Advertise with financial influencers to spread awareness and promote it. 8.2 OFFLINE What kind of actions do customers take offline? Extract offline channels from #7 and use them for customer development. The person who belongs to the work he should have or create some social contacts in his/her surrounding that's will create a certain trustworthy things in his business.	Identify strong TR & EM
	4. EMOTIONS: BEFORE / AFTER EM How do customers feel when they face a problem or a job and afterwards? <ul style="list-style-type: none">• Frustration• Helplessness• Demotivated• Sense of thrill• Sense of Freedom			

4. REQUIREMENT ANALYSIS

Functional requirement:

Functional requirements may involve calculations, technical details, data manipulation and processing, and other specific functionality that define what a system is supposed to accomplish. Behavioral requirements describe all the cases where the system uses the functional requirements, these are captured in use cases.

Functional requirements drive the application architecture of a system, while non-functional requirements drive the technical architecture of a system

FR No.	Functional Requirement (Epic)	Sub Requirement (Story / Sub-Task)
FR-1	User Registration	Registration through webpage
FR-2	User Login	Login through webpage
FR-3	User Stock List	View in the webpage
FR-4	Sales List	View in the webpage
FR-5	Revenue Detail	View in the webpage

Non-Functional requirements:

Non-functional requirements are often mistakenly called the "quality attributes" of a system, however there is a distinction between the two. Non-functional requirements are the criteria for evaluating how a software system should perform and a software system must have certain quality attributes in order to meet non-functional requirements.

FR No.	Non-Functional Requirement	Description
NFR-1	Usability	Clear view about Stock Detailswhich provides benefit to the users.
NFR-2	Security	Only authorized users can log in toviewthat provide security to the users.
NFR-3	Reliability	Information about one store cannot be viewed by the other

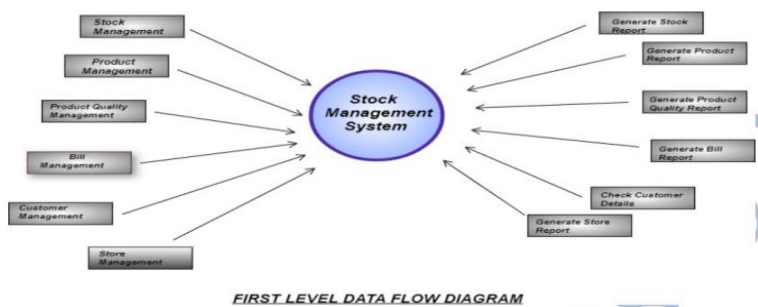
		store users.
NFR-4	Performance	Available and required amount of stock can be viewed in dashboard by visualization hence the user can make decision according to it.
NFR-5	Availability	Visualization shows the stock availability and the products whichneed to be refilled can be viewed thatprevent user from last minute shortage.
NFR-6	Scalability	Product expiry date can be viewed which helps the user to sell those product in prior that provides benefits to the shop owner.

5. PROJECT DESIGN

Data Flow Diagrams:

A data-flow diagram is a way of representing a flow of data through a process or a

system. The DFD also provides information about the outputs and inputs of each entity and the process itself. A data-flow diagram has no control flow — there are no decision rules and no loops.



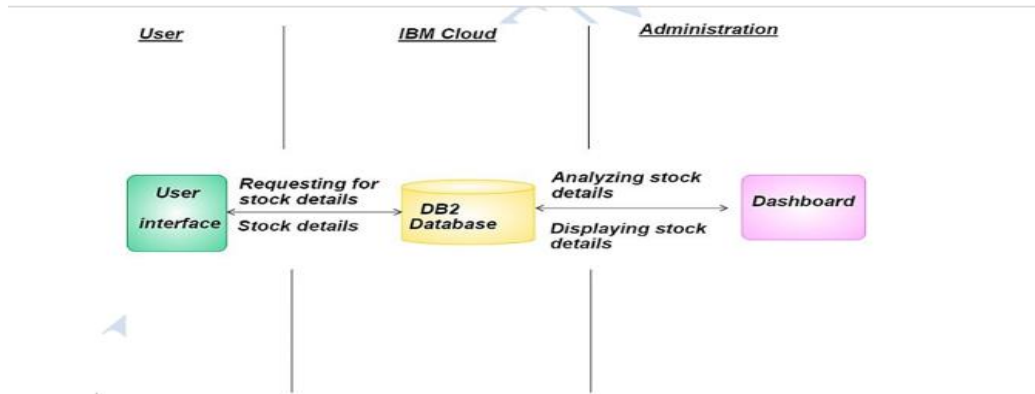
6. Solution & Technical Architecture:

Solution architecture is a complex process – with many sub-processes – that bridges the gap between business problems and technology solutions. Its goals are to:

- Find the best tech solution to solve existing business problems.
- Describe the structure, characteristics, behavior, and other aspects of the software to project stakeholders.
- Define features, development phases, and solution requirements.
- Provide specifications according to which the solution is defined, managed, and delivered.



Technical Architecture (TA) is a form of IT architecture that is used to design computer systems. It involves the development of a technical blueprint with regard to the arrangement, interaction, and interdependence of all elements so that system-relevant requirements are met.



User Stories:

A user story is an informal, general explanation of a software feature written from the perspective of the end user or customer. The purpose of a user story is to articulate how a piece of work will deliver a particular value back to the customer.

In software development and product management, a user story is an informal, natural language description of features of a software system.

Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-1	Registration	USN-1	As a user, I can register for the application by entering my email, password, and confirming my password.	2	Medium	Suchitra Ramaraj, Ragavi.S
Sprint-1	Login	USN-2	As a user, I can log into the application by entering username & password.	2	Medium	Varshetha.M, Sharon Shamitha.S
Sprint-2	Data Upload	USN-3	As a user, I can upload my data so that I can have a visual representation of it.	1	Low	Ragavi.S
Sprint-2	Dashboard Creation	USN-4	As a user, I can view the visual representation of my data in dashboard.	3	High	Rathnaa.S, Suchitra Ramaraj
Sprint-3	Report Creation	USN-5	As a user, I can view the visual representation of my data in report.	3	High	Varshetha.M, Sharon Shamitha.S
Sprint-4	Story Creation	USN-6	As a user, I can view the visual representation of my data in story.	3	High	Ragavi.S, Rathnaa.S

6. PROJECT PLANNING & SCHEDULING

Sprint Planning & Estimation:

In Scrum Projects, Estimation is done by the entire team during Sprint Planning Meeting. The objective of the Estimation would be to consider the User Stories for the Sprint by Priority and by the Ability of the team to deliver during the Time Box of the Sprint.

Sprint	Total Story Points	Duration	Sprint Start Date	Sprint End Date (Planned)	Story Points Completed (as on Planned End Date)	Sprint Release Date (Actual)
Sprint-1	20	6 Days	24 Oct 2022	30 Oct 2022	20	30 Oct 2022
Sprint-2	20	6 Days	31 Oct 2022	06 Nov 2022	20	06 Nov 2022
Sprint-3	20	6 Days	06 Nov 2022	13 Nov 2022	20	13 Nov 2022
Sprint-4	20	6 Days	14 Nov 2022	19 Nov 2022	20	19 Nov 2022

Sprint Delivery Schedule:

In Scrum project sprint delivery schedule is used to estimate when sprint has started and delivery date of the sprint. Due to estimation of the sprint delivery schedule it helps the developer to complete their project within the estimated time.

Reports from JIRA:

The reports in Jira have been denoted below:

BACKLOG:

Backlog is usually a list of issues describing what your team is going to do on a project. It's a convenient place for creating, storing, and managing several kinds of issues: issues that you're currently working on (you can also see them on the board and in the current sprint if you're using a Scrum project).

7. CODING &SCREENSHOT

Code:

```
from flask import Flask, render_template, flash, request, session, send_file
from flask import render_template, redirect, url_for, request
import datetime
import mysql.connector
import sys
app = Flask(__name__)
app.config['DEBUG']
app.config['SECRET_KEY'] = '7d441f27d441f27567d441f2b6176a'
@app.route("/")
def homepage():
    import os, shutil
    folder = 'static/plott'
    for filename in os.listdir(folder):
        file_path = os.path.join(folder, filename)
        try:
            if os.path.isfile(file_path) or os.path.islink(file_path):
                os.unlink(file_path)
            elif os.path.isdir(file_path):
                shutil.rmtree(file_path)

        except Exception as e:
            print('Failed to delete %s. Reason: %s' % (file_path, e))

    return render_template('index.html')
@app.route("/ViewData")
def ViewData():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
    database='1Medicalddb')
    cur = conn.cursor()
    cur.execute("SELECT * FROM salestb ")
    data = cur.fetchall()
    return render_template('ViewData.html', data=data)
@app.route("/excelpost", methods=['GET', 'POST'])
def uploadassign():
    if request.method == 'POST':
        conn = mysql.connector.connect(user='root', password="", host='localhost',
        database='1Medicalddb')
```



```
cursor = conn.cursor()
cursor.execute("truncate table salestb ")
conn.commit()
conn.close()
file = request.files['fileupload']
file_extension = file.filename.split('.')[1]
print(file_extension)
#file.save("static/upload/" + secure_filename(file.filename))
import pandas as pd
import matplotlib.pyplot as plt
df = ""
if file_extension == 'xlsx':
    df = pd.read_excel(file.read(), engine='openpyxl')
elif file_extension == 'xls':
    df = pd.read_excel(file.read())
elif file_extension == 'csv':
    df = pd.read_csv(file)
print(df)
print("Preprocessing Completed")
print(df)
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
cursor = conn.cursor()
for row in df.itertuples():

    cursor.execute(" INSERT INTO salestb VALUES ('"+ row.Month + "','+
row.Customer+"','"+ row.Period + "','"+row.Product + "','"+ row.Location + "','"+
row.SalesRep + "','"+ row.Supplier+"','"+ row.WarehouseLocations + "','"+ str(row.Actual) +
 "','"+str(row.CSales)+"','"+ str(row.InventoryStock)+"','"+ str(row.LSales)+"','"+
str(row.MSales) + "','"+str(row.NumberofRecords) + "','"+str(row.ReceivedInventory) + "','"+
str(row.RepSales) + "','"+str(row.Target) + "' )")
    conn.commit()
    conn.close()
    conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
    cur = conn.cursor()
    cur.execute("SELECT * FROM salestb ")
    data = cur.fetchall()
    return render_template('ViewData.html', data=data)
@app.route("/Customer")
def Customer():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
```

```
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
cur.execute(
    "SELECT distinct Customer FROM salestb ")
customer = cur.fetchall()
#print(coorname)

return render_template('Customer.html', customer=customer)


@app.route("/csearch", methods=['GET', 'POST'])
def csearch():
    if request.method == 'POST':
        cname = request.form['Customer']
        import matplotlib.pyplot as plt
        import matplotlib
        matplotlib.use('Agg')
        conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
        mycursor = conn.cursor()
        # Fetching Data From mysql to my python progame
        mycursor.execute("select Month, sum(CSales) as CSales from salestb where
Customer='"+ cname +" group by Month")
        result = mycursor.fetchall
        Month = []
        CSales = []
        Month.clear()
        CSales.clear()
        for i in mycursor:
            Month.append(i[0])
            CSales.append(i[1])
        print("Month = ", Month)
        print("Total Sales = ", CSales)
        # Visualizing Data using Matplotlib
        plt.figure(figsize=(12, 10))
        plt.bar(Month, CSales, color=['black', 'red', 'green', 'blue', 'cyan'])
        #plt.ylim(0, 5)
        ax = plt.gca()
```

```
plt.draw()
ax.tick_params(axis='x', rotation=70)
plt.xlabel("Month",fontsize=5)
plt.ylabel("Total Sales")
plt.title("Customer Sales")
import random
n = random.randint(1111, 9999)
plt.savefig('static/plott/' + str(n) + '.jpg')
iimg = 'static/plott/' +str(n)+ '.jpg'
```

```
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
cur = conn.cursor()
cur.execute("SELECT * FROM salestb where Customer='"+ cname + "' ")
data = cur.fetchall()
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
cur.execute(
    "SELECT distinct Customer FROM salestb ")
customer = cur.fetchall()
return render_template('Customer.html', data=data,dataimg=iimg,customer=customer)
@app.route("/Location")
```

```
def Location():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
    # cursor = conn.cursor()
    cur = conn.cursor()
    cur.execute(
        "SELECT distinct Location FROM salestb ")
    location = cur.fetchall()
    #print(coorname)
    return render_template('Location.html', locat=location)
@app.route("/lsearch", methods=['GET', 'POST'])
def lsearch():
    if request.method == 'POST':
        llocation = request.form['loc']
        import matplotlib.pyplot as plt
```

```
import matplotlib
matplotlib.use('Agg')
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
mycursor = conn.cursor()
mycursor.execute("select Month, sum(MSales) as MSales from salestb where
Location='"+ llocation +" group by Month")
result = mycursor.fetchall
Month = []
MSales = []
Month.clear()
MSales.clear()
for i in mycursor:
    Month.append(i[0])
    MSales.append(i[1])
print("Month = ", Month)
print("Total Sales = ", MSales)
# Visulizing Data using Matplotlib
plt.figure(figsize=(12, 10))
plt.bar(Month, MSales, color=['yellow', 'red', 'green', 'blue', 'cyan'])
#plt.ylim(0, 5)
ax = plt.gca()
plt.draw()
ax.tick_params(axis='x', rotation=70)
plt.xlabel("Month")
plt.ylabel("Total Sales")
```

```
plt.title("Sales By Location")
import random
n = random.randint(1111, 9999)
plt.savefig('static/plott/'+str(n)+'.jpg')
iimg = 'static/plott/'+str(n)+'.jpg'
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
cur = conn.cursor()
cur.execute("SELECT * FROM salestb where Location='"+ llocation +" ")
data = cur.fetchall()
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
```

```
cur.execute(
    "SELECT distinct location FROM salestb ")
locati = cur.fetchall()
return render_template('Location.html', data=data, dataimg=iimg, locat=locati)
@app.route("/Sales")
def Sales():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
    # cursor = conn.cursor()
    cur = conn.cursor()
    cur.execute(
        "SELECT distinct Month FROM salestb ")
    location = cur.fetchall()
    #print(coorname)
    return render_template('Sales.html', mon=location)
@app.route("/salsearch", methods=['GET', 'POST'])
def salsearch():
    if request.method == 'POST':
        month = request.form['loc']
        import matplotlib.pyplot as plt
        import matplotlib
        matplotlib.use('Agg')
        conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
        mycursor = conn.cursor()
        mycursor.execute("select Product, sum(RepSales) as MSales from salestb group by
Product")

        result = mycursor.fetchall
        Month = []
        MSales = []
        Month.clear()
        MSales.clear()
        for i in mycursor:
            Month.append(i[0])
            MSales.append(i[1])
        print("Month = ", Month)
        print("Total Sales = ", MSales)
        # Visulizing Data using Matplotlib
        plt.figure(figsize=(12, 10))
        plt.bar(Month, MSales, color=['yellow', 'red', 'green', 'blue', 'cyan'])
        #plt.ylim(0, 5)
```

```
ax = plt.gca()
plt.draw()
ax.tick_params(axis='x', rotation=70)
plt.xlabel("Product")
plt.ylabel("Total Sales")
plt.title("Sales By Product")
import random
n = random.randint(1111, 9999)
plt.savefig('static/plott/'+str(n)+'.jpg')
iimg = 'static/plott/'+str(n)+'.jpg'
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
cur = conn.cursor()
cur.execute("SELECT * FROM salestb where Month='"+ month +"' ")
data = cur.fetchall()
conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
cur.execute(
    "SELECT distinct Month FROM salestb ")
locati = cur.fetchall()
return render_template('Sales.html', data=data, dataimg=iimg, mon=locati)
@app.route("/SupplierInventory")
def SupplierInventory():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')

    # cursor = conn.cursor()
    cur = conn.cursor()
    cur.execute(
        "SELECT distinct Supplier FROM salestb ")
    customer = cur.fetchall()
    #print(coorname)
    return render_template('SupplierInventory.html', sup=customer)
@app.route("/supsearch", methods=['GET', 'POST'])
def supsearch():
    if request.method == 'POST':
        cname = request.form['sup']
        import matplotlib.pyplot as plt
        import matplotlib
        matplotlib.use('Agg')
```

```
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
mycursor = conn.cursor()
# Fetching Data From mysql to my python program
mycursor.execute("select Month, sum(InventoryStock) as InventoryStock from salestb
where Supplier='"+ cname +" group by Month")
result = mycursor.fetchall
Month = []
CSales = []
Month.clear()
CSales.clear()

for i in mycursor:
    Month.append(i[0])
    CSales.append(i[1])
print("Month = ", Month)
print("Total Sales = ", CSales)
# Visualizing Data using Matplotlib
plt.figure(figsize=(12, 10))
plt.bar(Month, CSales, color=['black', 'red', 'green', 'blue', 'cyan'])
plt.ylim(0, 5)
ax = plt.gca()
plt.draw()
ax.tick_params(axis='x', rotation=70)
plt.xlabel("Month")
plt.ylabel("Inventory Stock")
plt.title("Inventory")

import random
n = random.randint(1111, 9999)
plt.savefig('static/plott/' + str(n) + '.jpg')
iimg = 'static/plott/' + str(n) + '.jpg'
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
cur = conn.cursor()
cur.execute("SELECT * FROM salestb where Supplier='"+ cname +" ")
data = cur.fetchall()
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
cur.execute(
```

```
"SELECT distinct Supplier FROM salestb ")
customer = cur.fetchall()
return render_template('SupplierInventory.html',
data=data,dataimg=iimg,sup=customer)
@app.route("/Inventory")
def Inventory():
    conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
    # cursor = conn.cursor()
    cur = conn.cursor()
    cur.execute(
        "SELECT distinct Month FROM salestb ")
    location = cur.fetchall()
    #print(coorname)
    return render_template('Inventory.html', mon=location)
@app.route("/insearch", methods=['GET', 'POST'])
def insearch():
    if request.method == 'POST':
        month = request.form['loc']
        import matplotlib.pyplot as plt
        import matplotlib
        matplotlib.use('Agg')
        conn = mysql.connector.connect(user='root', password="", host='localhost',
database='1Medicalddb')
        mycursor = conn.cursor()
        mycursor.execute("select Product, sum(InventoryStock) as InventoryStock from salestb
where Month='"+ month +"' group by Product")

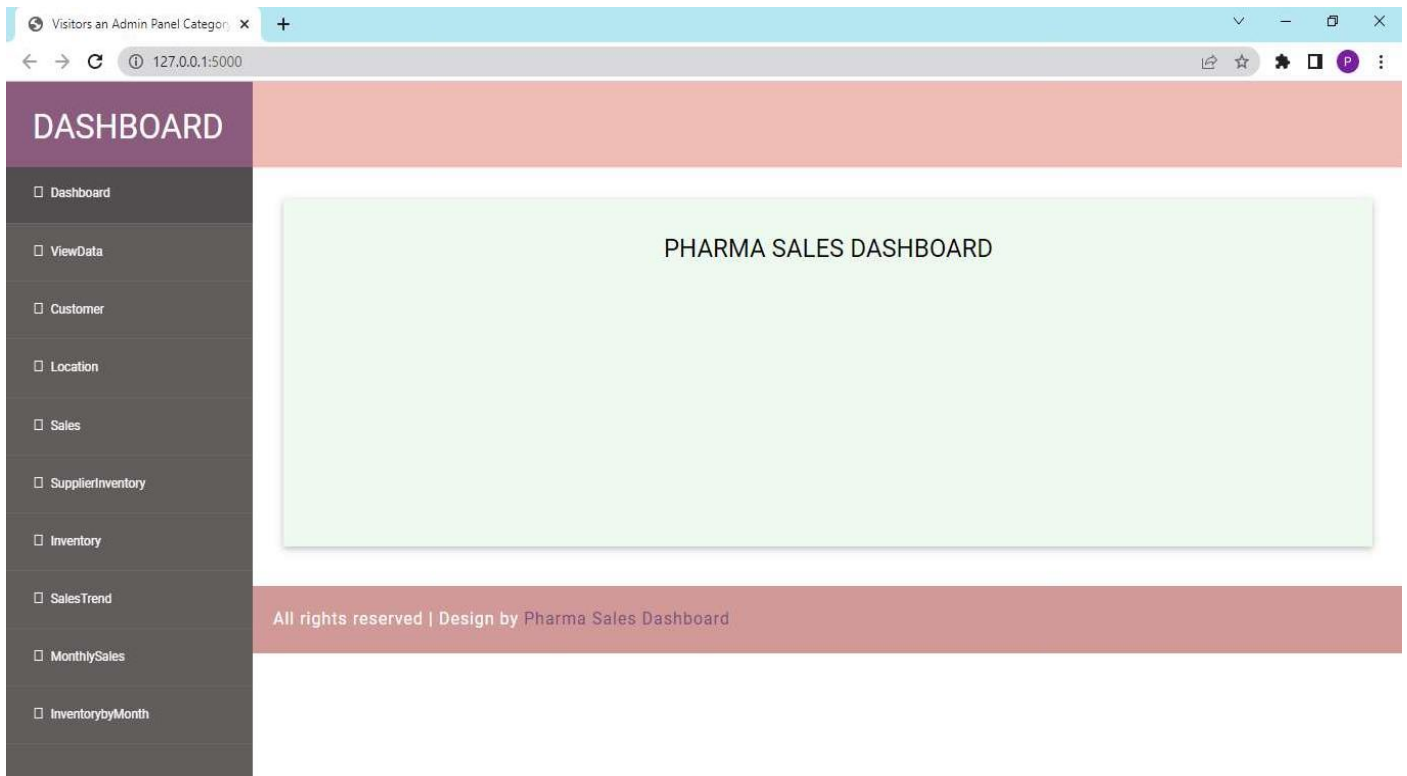
        ax.set_title(' Actual and Received Inventory by Month')
        ax.set_xticks(x, Month,fontsize=8)
        ax.tick_params(axis='x', rotation=70)
        ax.legend()
        ax.bar_label(rects1, padding=3)
        ax.bar_label(rects2, padding=3)
        fig.tight_layout()
        #@plt.show()
        import random
        n = random.randint(1111, 9999)
        plt.savefig('static/plott/'+str(n)+'.jpg')
        iimg = 'static/plott/'+str(n)+'.jpg'
```



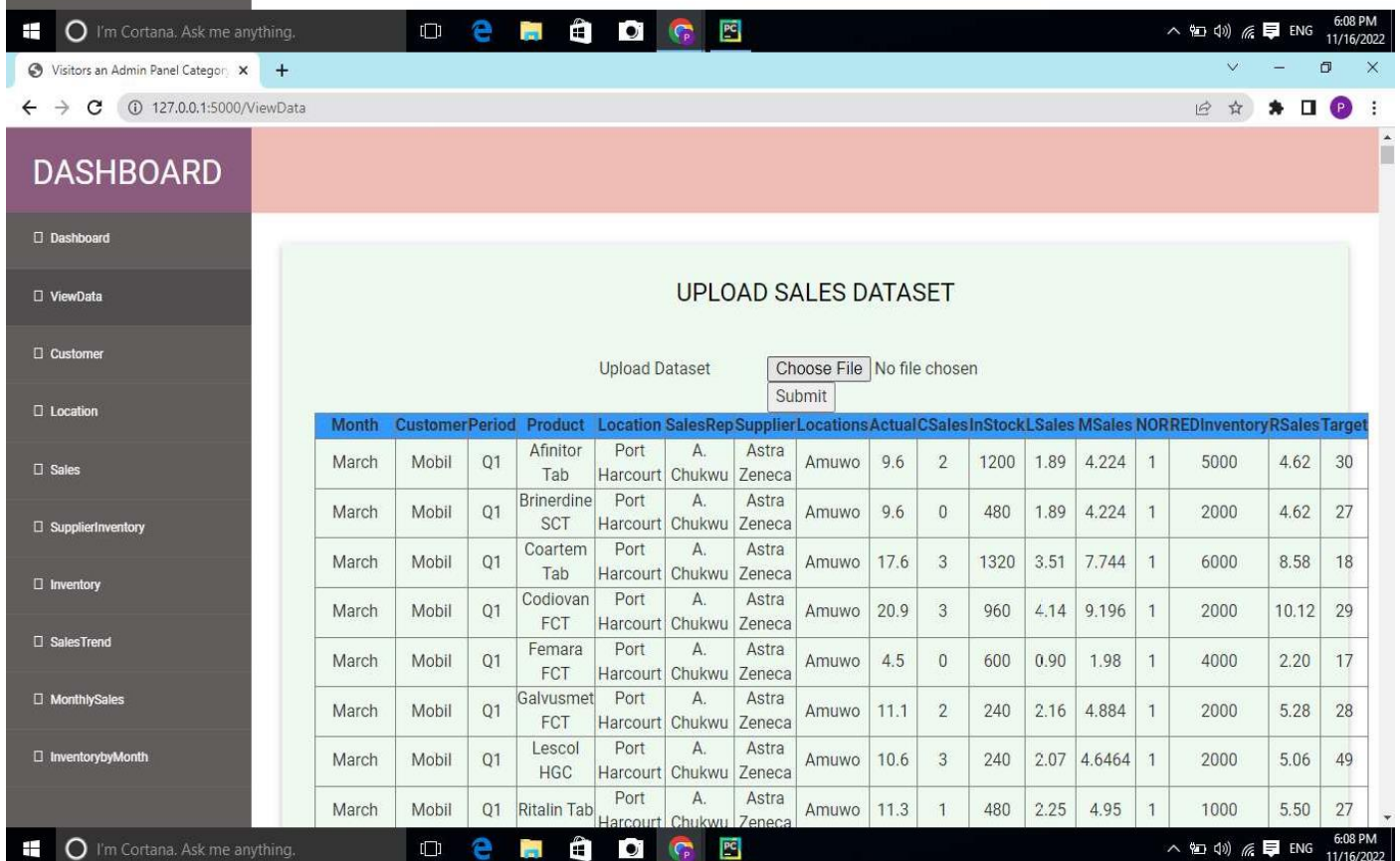
```
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
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data = cur.fetchall()
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database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
```

```
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iimg = 'static/plott/'+str(n)+'.jpg'
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
cur = conn.cursor()
cur.execute("SELECT * FROM salestb where Month='"+ month +"' ")
data = cur.fetchall()
conn = mysql.connector.connect(user='root', password='', host='localhost',
database='1Medicalddb')
# cursor = conn.cursor()
cur = conn.cursor()
```

SCREENSHOTS:

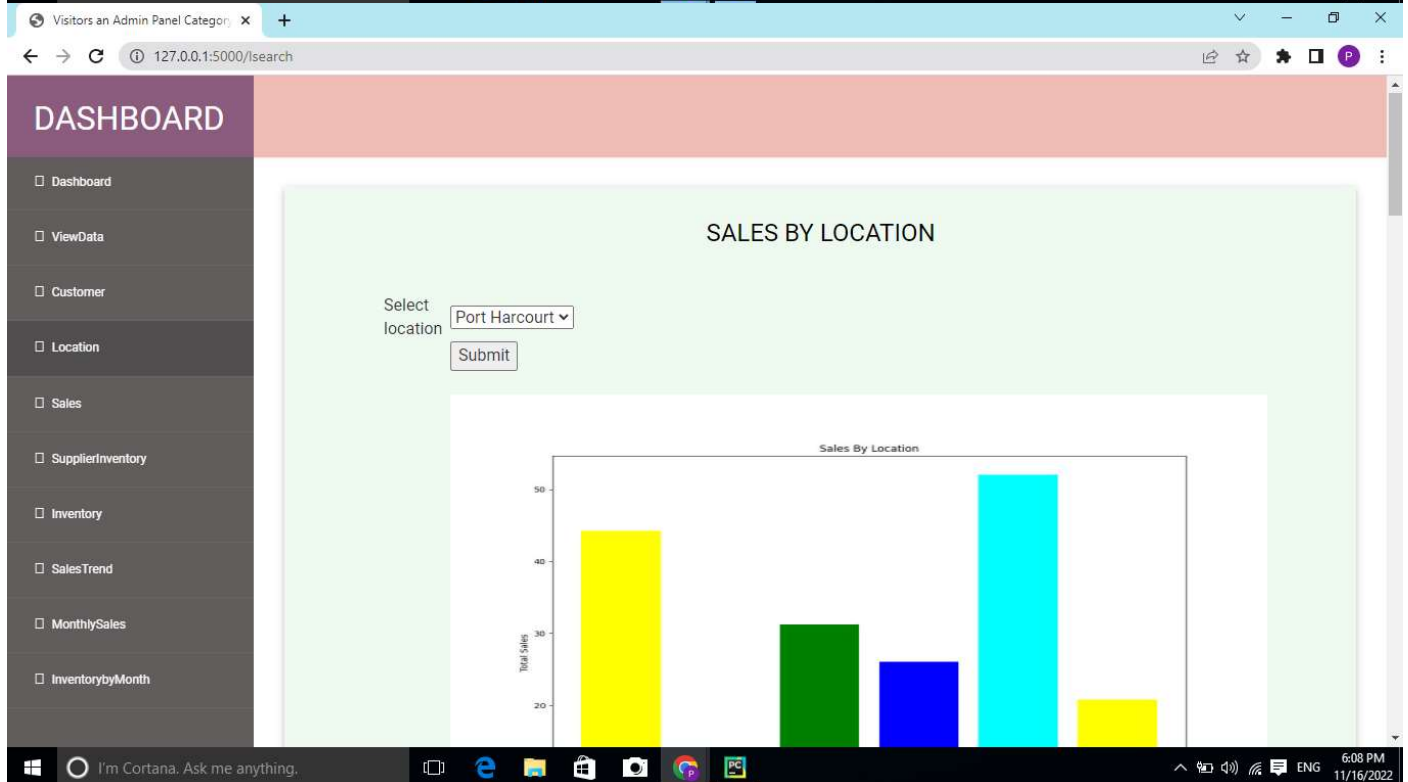
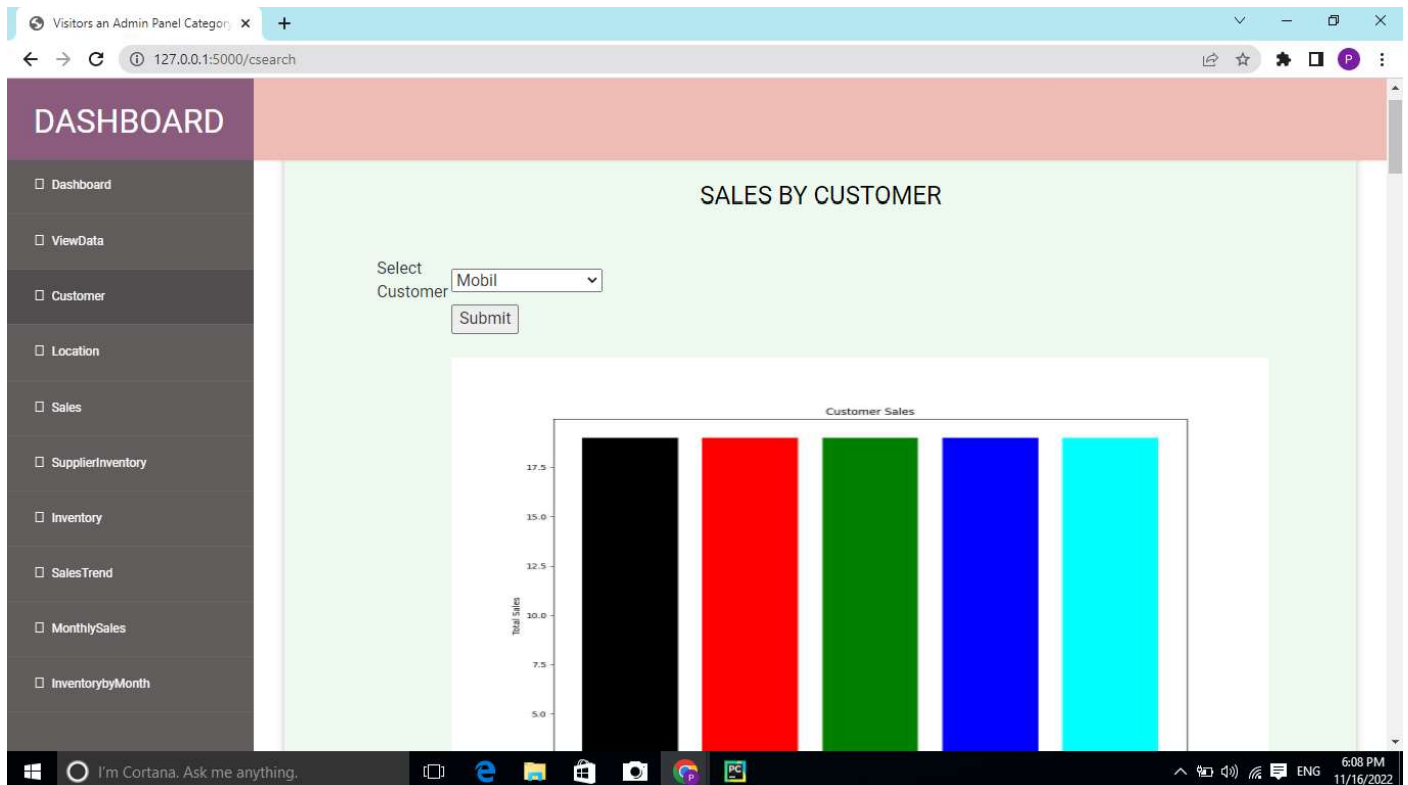


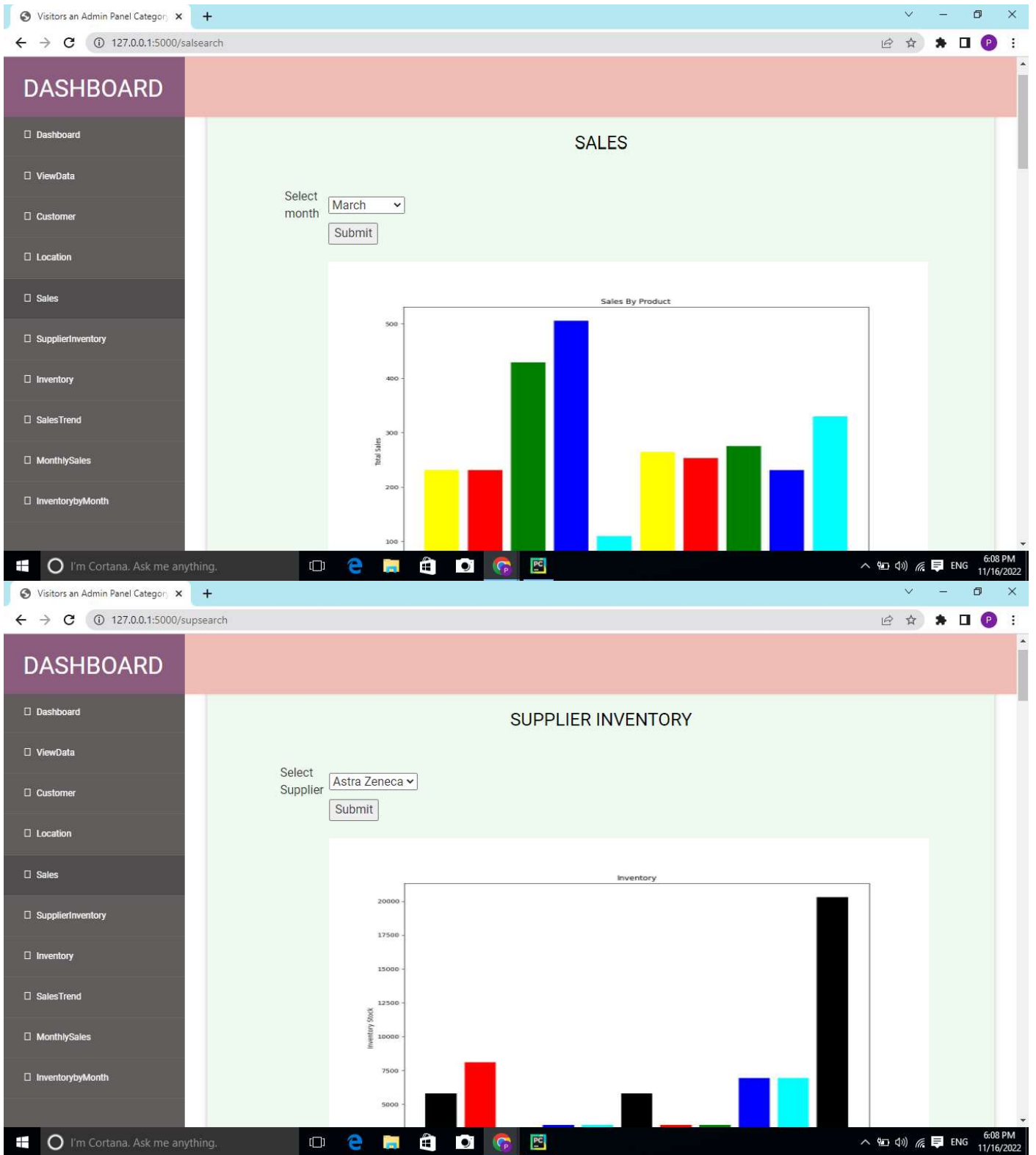
The screenshot shows a web browser window with the URL 127.0.0.1:5000. The page has a purple sidebar with a 'DASHBOARD' header and a list of menu items: Dashboard, ViewData, Customer, Location, Sales, SupplierInventory, Inventory, SalesTrend, MonthlySales, and InventorybyMonth. The main content area is a large green rectangle with the text 'PHARMA SALES DASHBOARD'. At the bottom, a red footer bar contains the text 'All rights reserved | Design by Pharma Sales Dashboard'.



The screenshot shows a web browser window with the URL 127.0.0.1:5000/ViewData. The page has a purple sidebar with a 'DASHBOARD' header and a list of menu items: Dashboard, ViewData, Customer, Location, Sales, SupplierInventory, Inventory, SalesTrend, MonthlySales, and InventorybyMonth. The main content area is a large green rectangle with the text 'UPLOAD SALES DATASET'. Below this text, there is a form with the label 'Upload Dataset', a 'Choose File' button, and a 'Submit' button. The text 'No file chosen' is displayed next to the 'Choose File' button. Below the form, there is a table with 17 columns: Month, Customer, Period, Product, Location, SalesRep, Supplier, Locations, Actual, CSales, InStock, LSales, MSales, NORRED, Inventory, RSales, and Target. The table contains 9 rows of data for March.

Month	Customer	Period	Product	Location	SalesRep	Supplier	Locations	Actual	CSales	InStock	LSales	MSales	NORRED	Inventory	RSales	Target
March	Mobil	Q1	Afinitor Tab	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	9.6	2	1200	1.89	4.224	1	5000	4.62	30
March	Mobil	Q1	Brinerdine SCT	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	9.6	0	480	1.89	4.224	1	2000	4.62	27
March	Mobil	Q1	Coartem Tab	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	17.6	3	1320	3.51	7.744	1	6000	8.58	18
March	Mobil	Q1	Codiovan FCT	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	20.9	3	960	4.14	9.196	1	2000	10.12	29
March	Mobil	Q1	Femara FCT	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	4.5	0	600	0.90	1.98	1	4000	2.20	17
March	Mobil	Q1	Galvusmet	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	11.1	2	240	2.16	4.884	1	2000	5.28	28
March	Mobil	Q1	Lescol HGC	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	10.6	3	240	2.07	4.6464	1	2000	5.06	49
March	Mobil	Q1	Ritalin Tab	Port Harcourt	A. Chukwu	Astra Zeneca	Amuwo	11.3	1	480	2.25	4.95	1	1000	5.50	27







8. TESTING

Test Case:

- Verifies whether the user can login if he/she was an registered user.

- Verifies whether an unregistered user cannot proceed with the login.
- Verifies whether an unregistered user can successfully register as a user.
- Verifies whether a registered user cannot register themselves as a new user.
- Verifies whether an alert message pops up when an unregistered user tries to login.
- Verifies whether an alert message pops up when a registered user tries to register again.
- Verifies whether an alert message pops up when a registered user enters his/her username or password incorrectly.
- Verifies whether an alert message pops up when a new user registers.
- Verifies whether all UI buttons (signup, login, logout, report, story, user dashboard) work efficiently.
- Verifies whether a username pops up on the welcome note.

Test case ID	Feature Type	Component	Test Scenario	Pre-Requisite	Steps To Execute	Test Data	Expected Result	Actual Result	Status	Comments	TC for Automation (Y/N)	BU ID	Executed By
Tutorial_1	Functional	Login Page	Verify whether the user can login if he/she was a registered user	Check whether the logged in username is registered in backend.	1.Enter your username 2.Enter your password 3.click sign in button	username:Rajya Taria password:abcd	Homepage should display	Working as expected	Pass				user
Tutorial_2	Functional	Login Page	Verify whether an unregistered user cannot proceed with the login.	Check whether the logged in username is not registered in backend.	1.Enter your username 2.Enter your password 3.click sign in button	username:rajyataria password:1234	Homepage will not display	Working as expected	Pass				user
Tutorial_3	Functional	Register page	Verify whether an unregistered user can successfully register as a user.	The details given by the user is stored in backend	1.Enter your username 2.Enter your email 3.Enter your password 4.Enter your confirm password 5.Click on sign up button	Enter your data	User will be able to access to login page	Working as expected	Pass				user
Tutorial_4	Functional	Register page	Verify whether a registered user cannot register themselves as a new user.	check whether the user name is present in the database.	1.Enter your username 2.Enter your email 3.Enter your password 4.Enter your confirm password 5.Click on sign up button	username:Rajya Taria password:abcd	User will not be able to access to login page	Working as expected	Pass				user
Tutorial_5	Functional	Login page	Verify whether an alert message pops up when an unregistered user tries to login.	check whether the user name is present in the database.	1.Enter your username 2.Enter your password 3.click sign in button	username:rajyataria password:abcd	message should display	Working as expected	Pass				user

User Acceptance Testing:

The purpose of this is to briefly explain the test coverage and open issues of the retail store stock analytics project at the time of the release to User Acceptance Testing (UAT).

Defect Analysis:

This report shows the number of resolved or closed bugs at each severity level, and how they were resolved.

	Resolution	Severity1	Severity2	Severity3	Severity4	Subtotal
--	------------	-----------	-----------	-----------	-----------	----------

By Design	8	4	2	1	15
Duplicate	0	0	0	0	0
External	3	2	0	1	6
Fixed	4	0	1	0	5
Not Reproduced	0	0	1	0	1
Skipped	0	0	0	1	1
Won't Fix	0	0	1	0	1
Totals	15	6	5	3	29

Test Case Analysis:

This report shows the number of test cases that have passed, failed, and untested

Section	Total Cases	Not Tested	Fail	Pass
Print Engine	5	0	0	5
Client Application	30	0	0	30
Security	2	0	0	2
Outsource Shipping	4	0	0	4
Exception Reporting	8	0	0	8
Final Report Output	6	0	0	6
Version Control	2	0	0	2

9. RESULTS

Performance Metrics:

Performance metrics are defined as figures and data representative of an organization's actions, abilities, and overall quality.

S.No.	Parameter	Screenshot / Values
1.	Dashboard design	Dashboard consist of 8graph in 8 different tabs.
2.	Data Responsiveness	Data was responsive for creating dashboard,story and report.
3.	Amount Data to Rendered (DB2 Metrics)	Inventory management dataset which consist of 938 datas in it.
4.	Utilization of Data Filters	Data filters was used to find the top most of thedata in form of visualization.
5.	Effective User Story	Story consist of 4 scenes and 5 graphs.
6.	Descriptive Reports	Created 2 reports with 7 graphs.

10.ADVANTAGES

&DISADVANTAGES:

Advantage:

- > An advantage of the retail inventory method is that it does not require aphysical inventory.
- > The retail inventory method only requires an organization to record theretail prices of inventory items.

Cost-Effective:

Manual inventory control would increase your labor and process costs.

Saves Time:

Paper-based retail inventory management can take a lot of time and effort.

Process Efficiency:

Inventory management is one of the crucial retail processes.

Disadvantage:

- > Overstocking on products runs the risk of the product becoming obsolete.
- > Higher storage and insurance costs.
- > Certain goods might perish.
- > Stock may become obsolete before it is used.
- > Your capital is tied up

11.CONCLUSION:

Hence in Retail store stock analysis it helps shop holder to manage stock, sale and price and maintain the necessary stock without reaching to demand,by maintaining the stock it gains the trust for the customer to buy product on a regular basis which also provide gain to to shop holder by increasing the profit.

12. FUTURE SCOPE:

Inventory management systems have become more real-time, giving retailers more data about demographics, spending habits, shopping preferences, etc.. Stock control for omni channel retailing. Stores doing omni channel retailing are at the top of their game; they attract the 90% of consumers who switch between at least three applications per day to complete specific tasks. Inventories that power experiential retail.

13. APPENDIX :

GitHub Link : <https://github.com/IBM-EPBL/IBM-Project-15021-1659593378> 23582-1659888156

Demo Link: https://drive.google.com/file/d/1t3eq_a-2x5T2FCwMmjYGEYOVA1N8Zbno/view?usp=drivesdk