CAR RESALE VALUE PREDICTION **PROBLEM SOLUTION FIT** **TEAM ID-PNT2022TMID05841**

1.CUSTOMER SEGMENT(S) CS

- Business people
- Common people
- Working parents
- Racers

6.CUSTOMER CONSTRAINT CC

- **Anxiety-**customer began to get anxious when they still no idea aboutwhat they have found.
- **Mysteries-**they might Called it mysteries which they can't able to

5. AVAILABLE SOLUTIONS AS

- By searching in online websites.
- By gathering the information fromthe peoples and come to understanding.

Focus on J&P, tap into BE, understand

2. JOBS-TO-BE-DONE / PROBLEMS J&P

- Giving the necessary information for particular thing which needs for customer
- Solving customer doubts

9. PROBLEM ROOT CAUSE RC

- Lack of study in the sequence of things
- Unaware of the object
- New to environment

7. BEHAVIOUR BE

When the user Don't have the knowledge about particular thing this kind of situation occurs.

Focus on J&P, tap into BE, understand

Identify strong TR & EM

3. TRIGGERS TR

- Seeking for self-gratification by identity the thing
- To help peoples to get extra knowledge about the thing

4. EMOTIONS: BEFORE / AFTER EM

- **Before:** unease about something with an uncertain outcome (showing worry)
- **After:** pleasure of blessedness and brightness in face.

10. YOUR SOLUTION SL

This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time any where.

8. CHANNELS of BEHAVIOUR CH

ONLINE

- Online websites
- Social media platforms

OFFLINE

- Customer throw words

Extract online & offline CH of BE

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