

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><p>Fresh graduates of high school or college who hope to gain admission to prestigious universities.</p></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><p>Customers could be reluctant to use the predictor because they doubt its accuracy or dependability. Additionally, since users would have to provide the model with sensitive data, some users might choose not to use the predictor out of concern that their data would be misused.</p></div>	<div>5. AVAILABLE SOLUTIONS<div>CS</div><p>In addition to indicators like grades and GPA, we will also take into account IELTS, TOEFL, and the GRE, which are important in the admissions process of several colleges, further increasing the predictor's dependability. Second, in order to improve the predictor's accuracy, we thoroughly tested the model.</p></div>	Explore AS, differential
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>RC</div><p>Since gathering data is likely the most crucial step in creating the predictor, it is imperative that it be done correctly. For the customer to continue to trust our approach, the highest level of data security must be guaranteed.</p></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><p>If the obtained data is determined to be erroneous or not enough parameters are considered to determine eligibility, the predictor's reliability may be impacted. If customers discover that our product is vulnerable to cyberattacks, they might stop using it.</p></div>	<div>7. BEHAVIOUR<div>BE</div><p>From the perspective of the consumer, the predictor's accuracy is crucial because they will base their admission decisions on its findings.</p></div>	

Focus on J&P, tap into BE, understand RC	<div>3. TRIGGERS<div>TR</div><p>Comparisons between the user's actual scores and the required scores can be given.</p></div>	<div>10. YOUR SOLUTION<div>SL</div><p>Using the data gathered, create a predictor and check its accuracy and dependability. Additionally, guarantee the security and safety of the user data acquired.</p></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div><p>Customers may look for trustworthy eligibility predictors online and grade them according to their preferences. Such predictors would be discussed by students in their peer groups, and if they discovered one that was sufficiently</p></div>	Focus on J&P, tap into BE, understand RC

	<p>4. EMOTIONS: BEFORE / AFTER</p> <p>Users would feel completely in control of the admissions process since they can have complete faith in the predictor.</p>		<p>trustworthy, they would let others know.</p>	
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