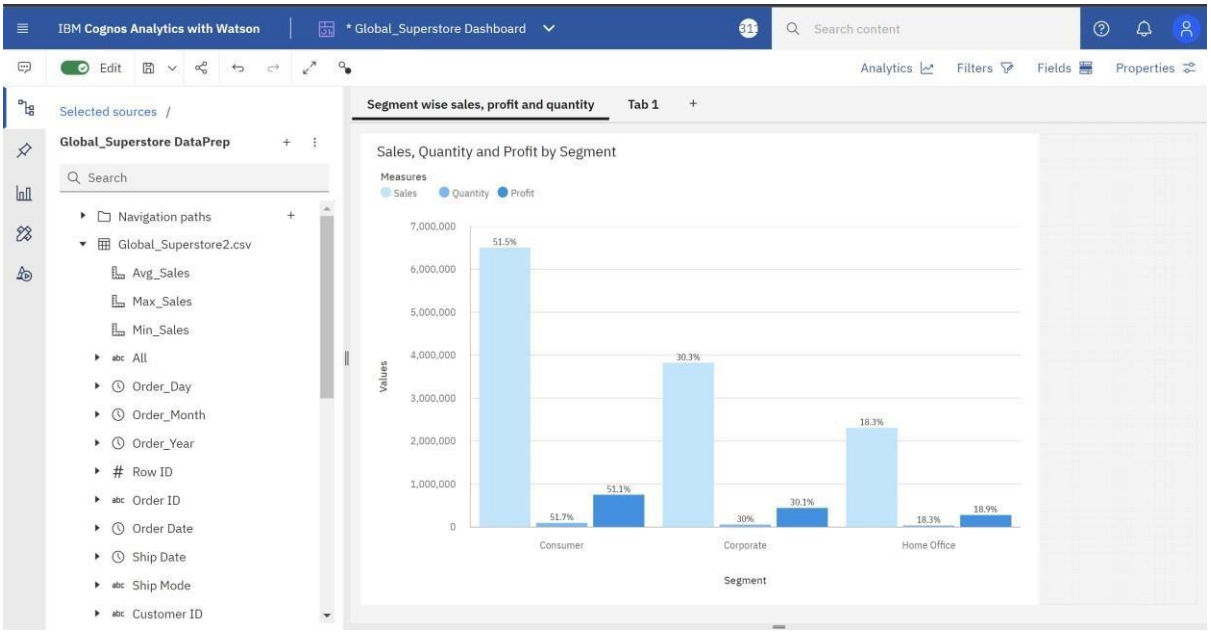
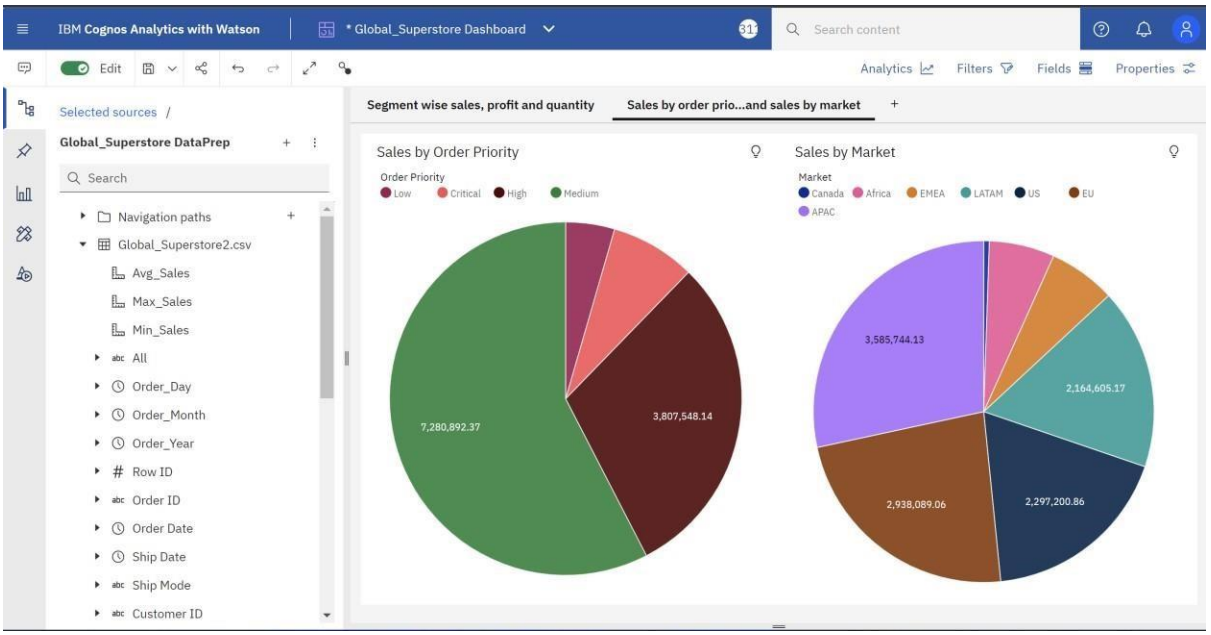
PROJECT DEVELOPMENT PHASE
SPRINT -3

Date	**27 October 2022**
Team ID	**PNT2022TMID09634**
Project Name	**Global Sales Data Analytics**

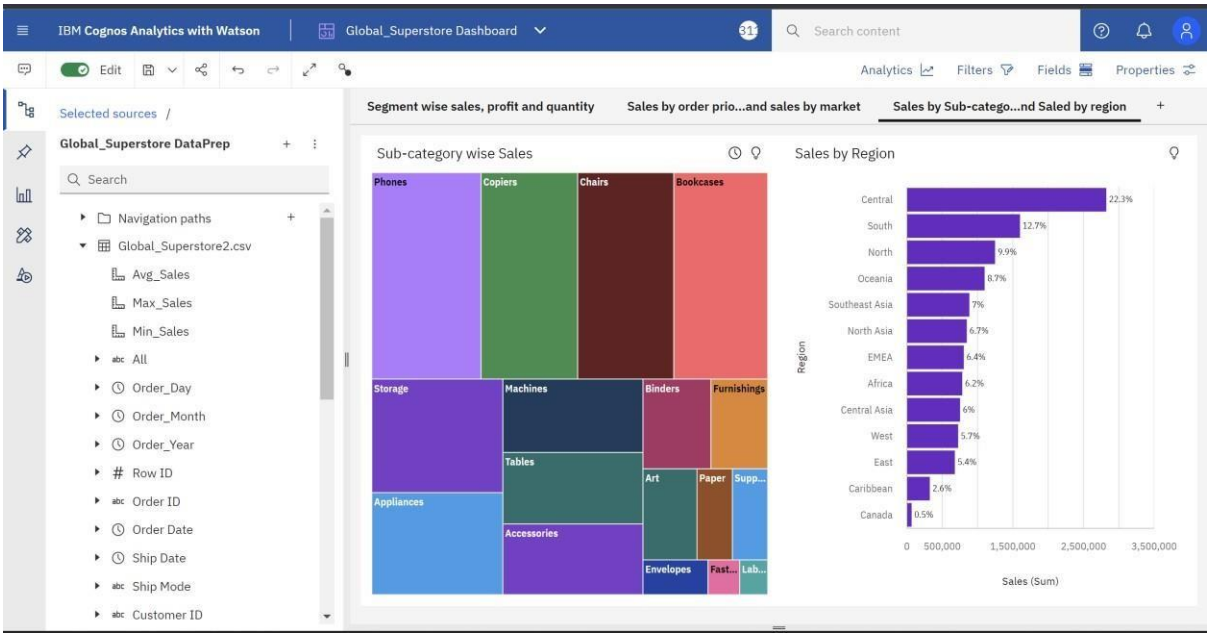
1.SEGMENT WISE SALES, PROFIT AND QUANTITY



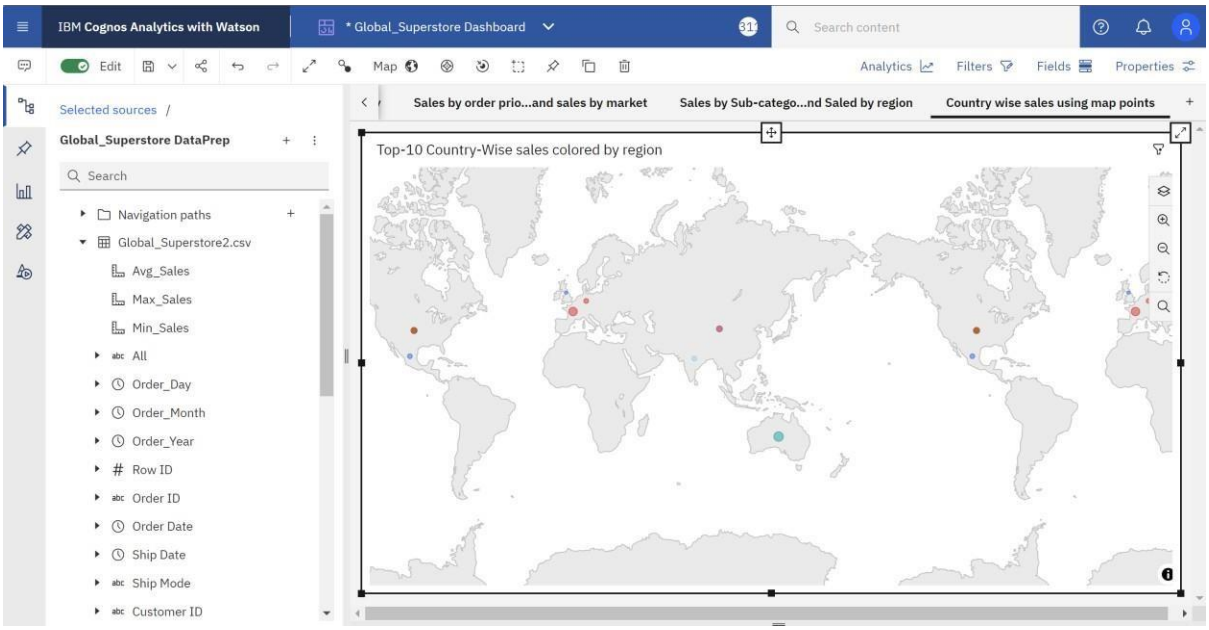


2.SALES BY ORDER PRIORITY AND SALES BY MARKET

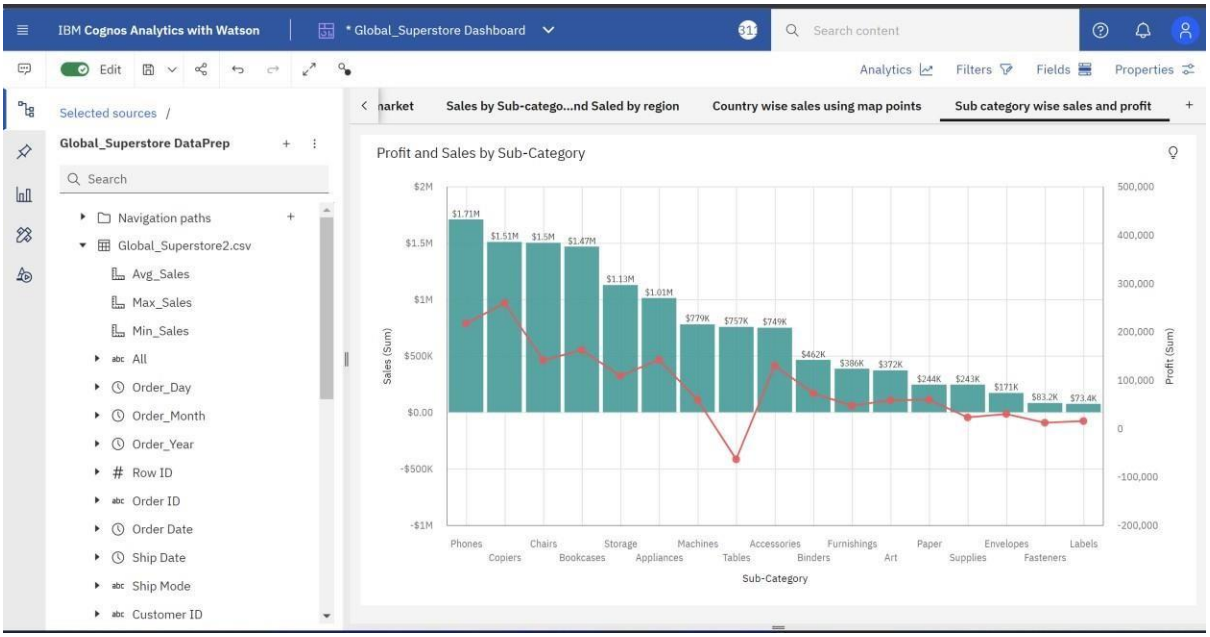
3.SALES BY SUB-CATEGORY AND SALES BY REGION



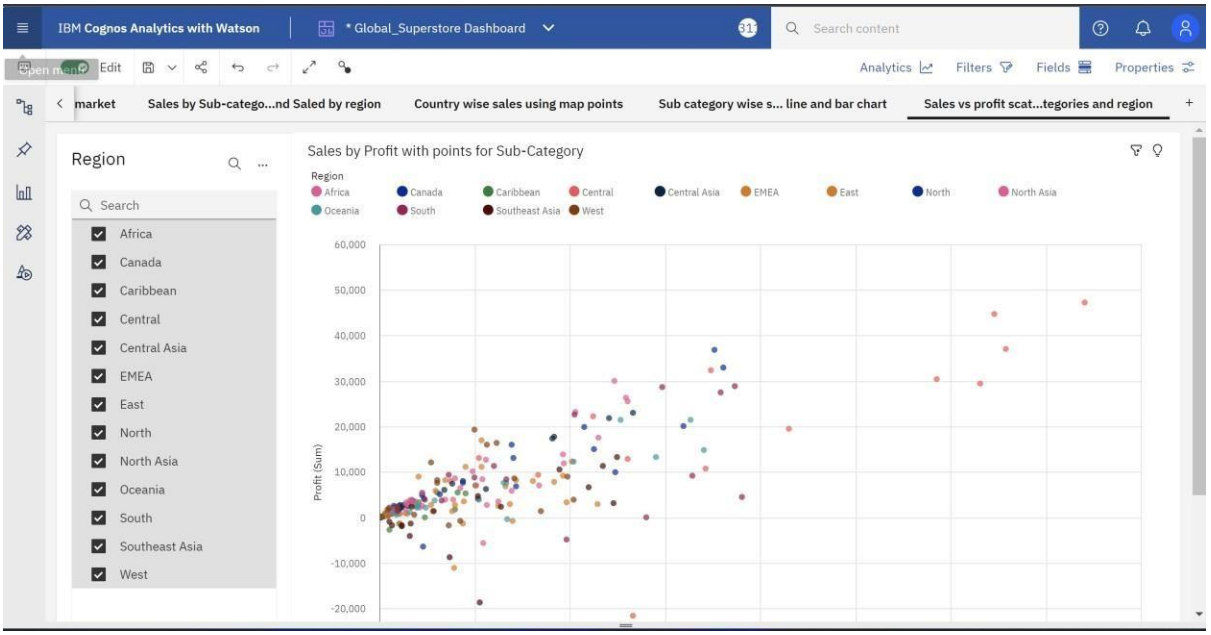
4.COUNTRY WISE SALES USING MAP POINTS



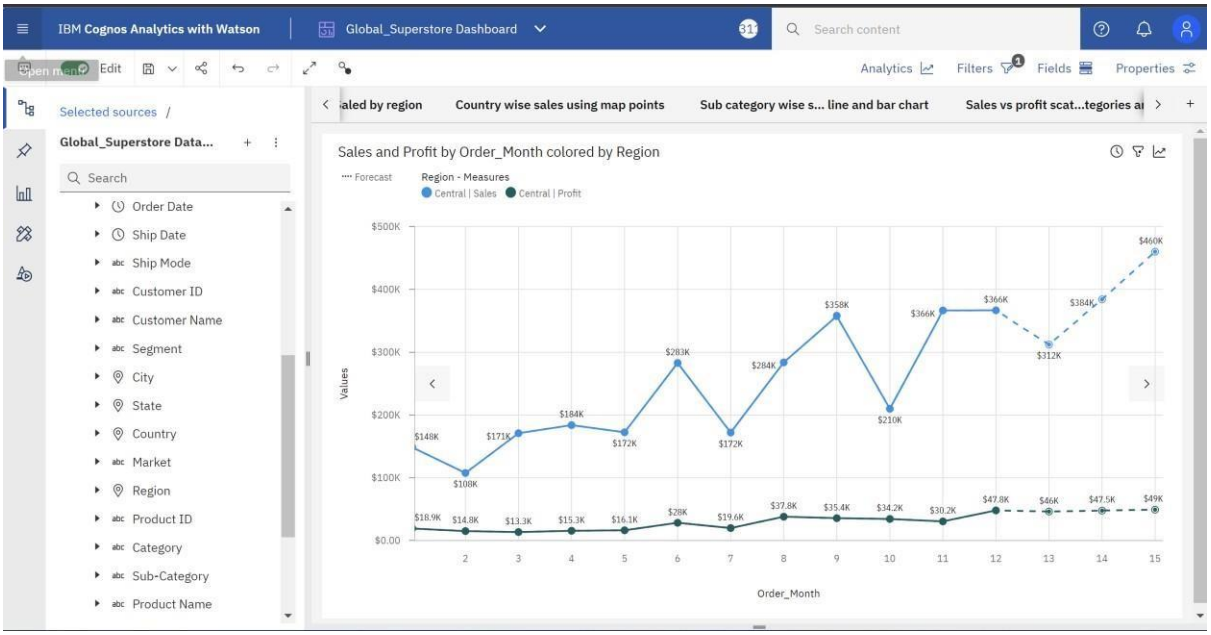
5.SUB CATEGORY WISE SALES AND PROFITS USING LINE AND BAR CHART



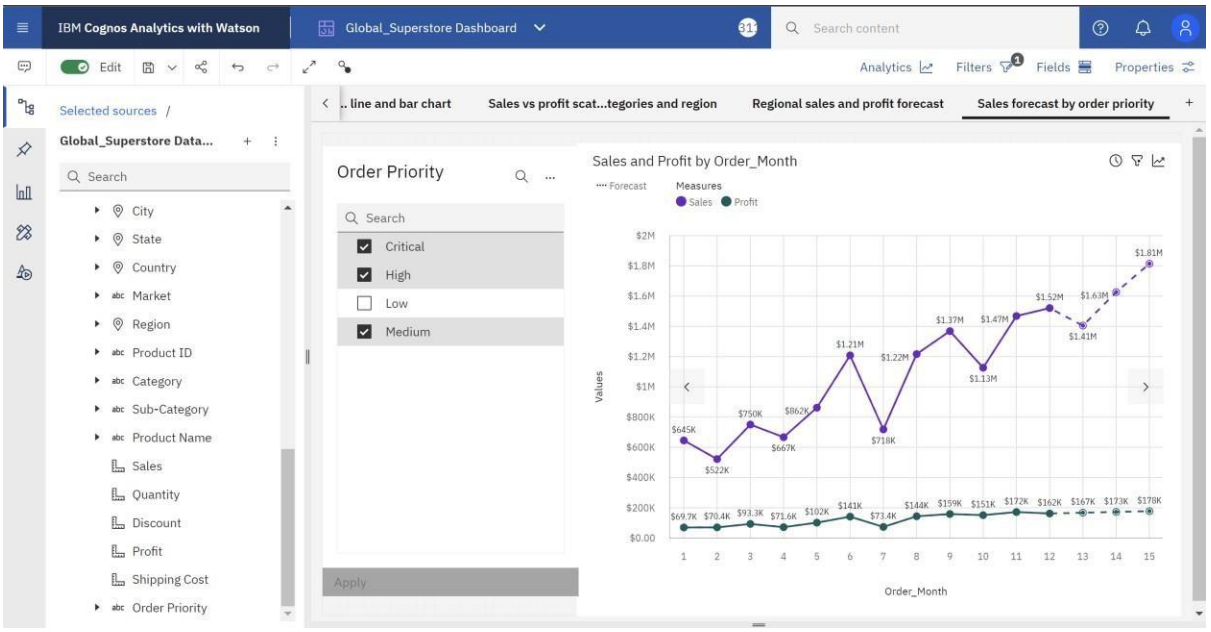
6.SALES VS PROFIT SCATTER PLOT WITH SUB-CATEGORIES AND REGIONS



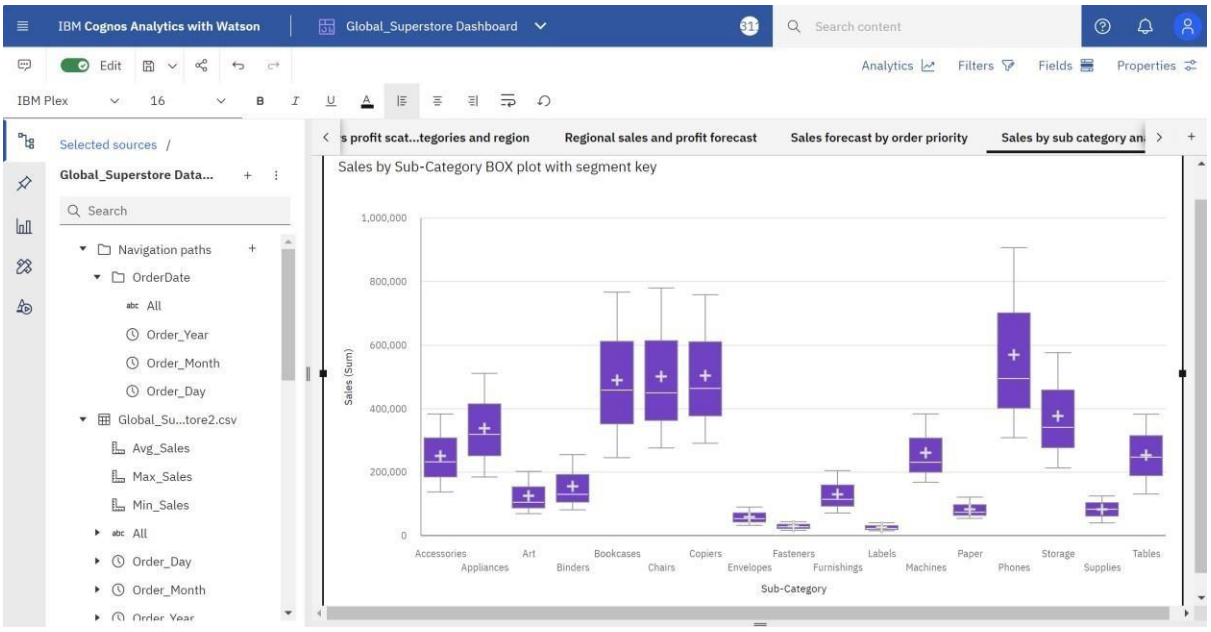
7.REGIONAL SALES AND PROFIT FORECAST



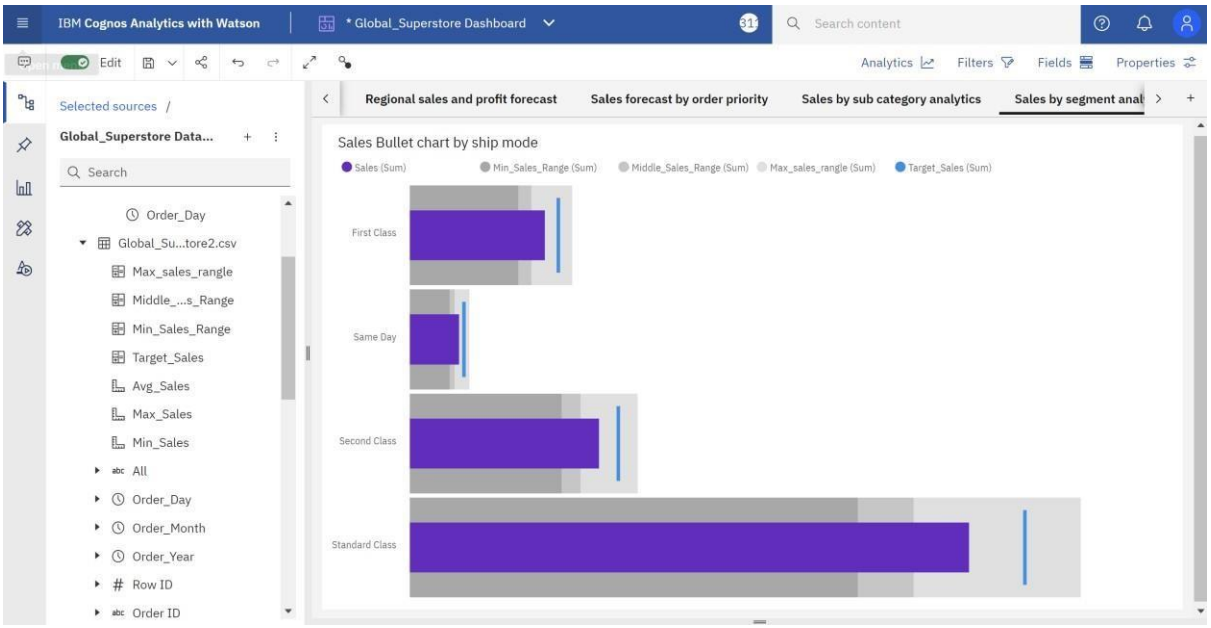
8. SALES FORECAST BY ORDER PRIORITY



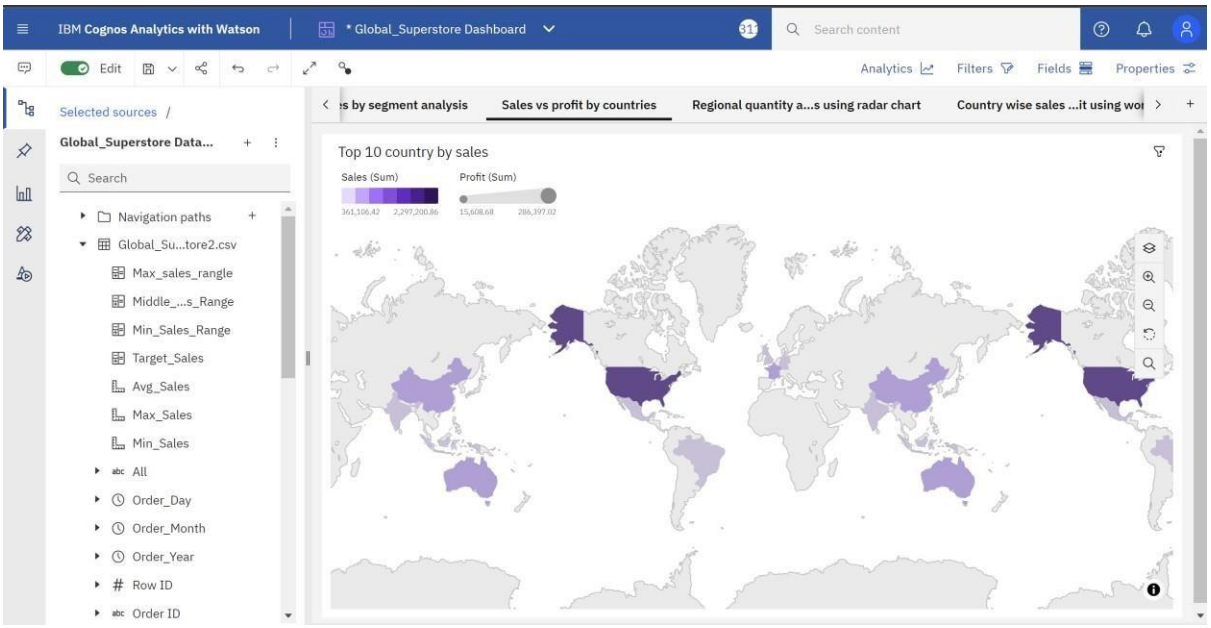
9. SALES BY SUB-CATEGORY ANALYTICS



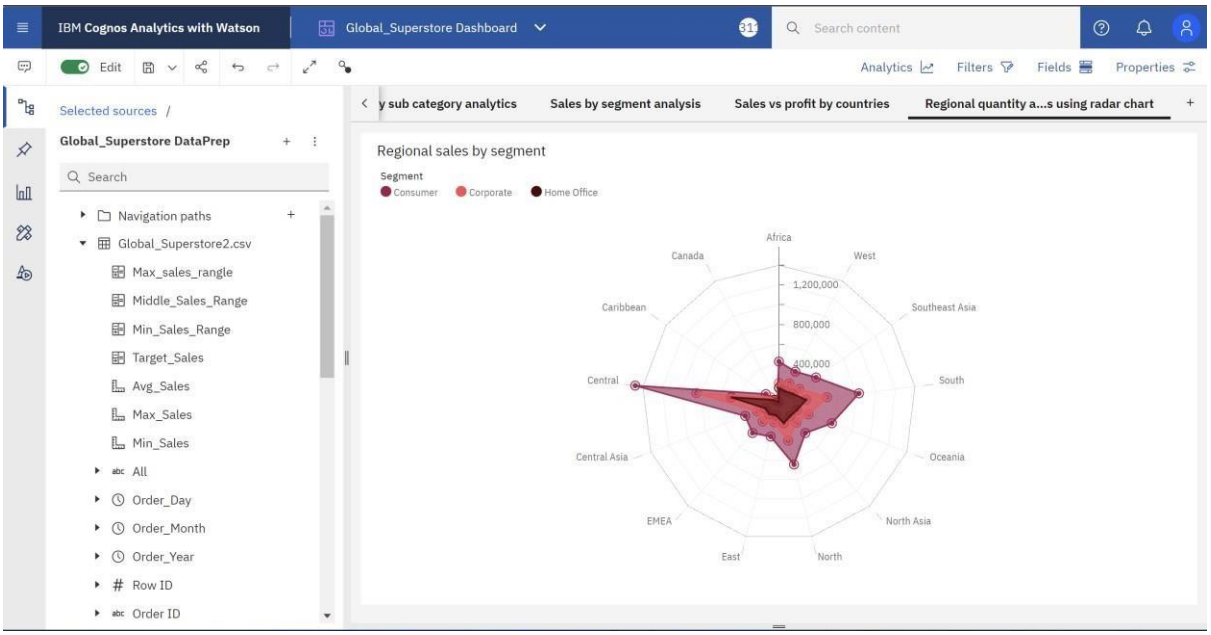
10. SALES BY SEGMENT ANALYSIS



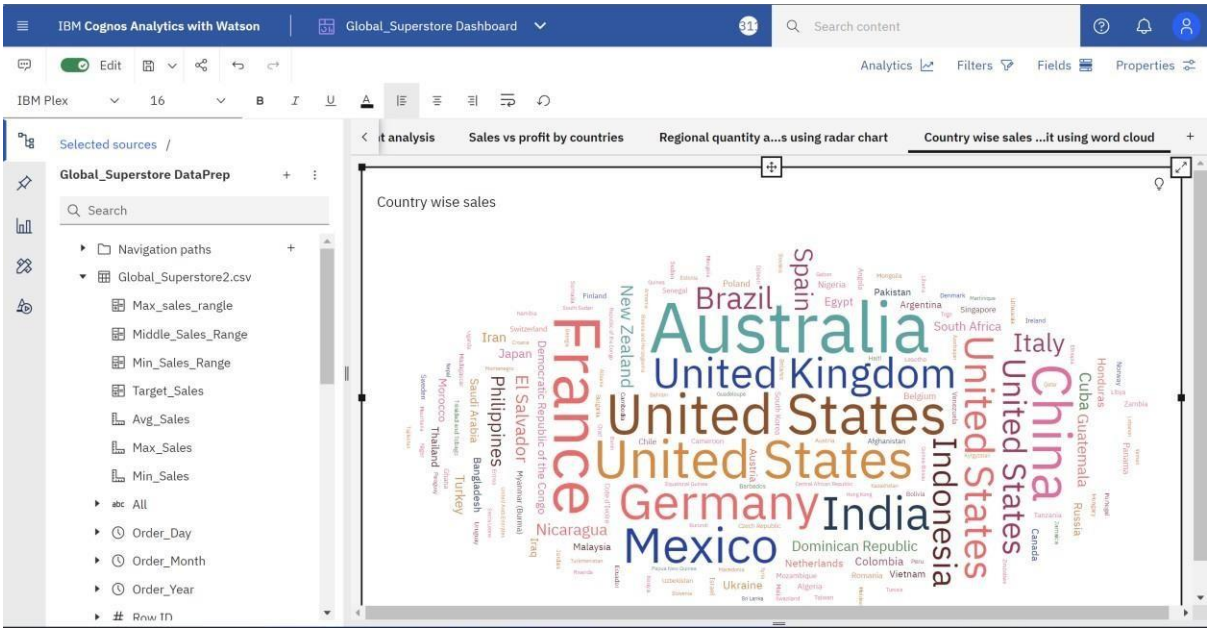
11. SALES VS PROFIT BY COUNTRIES



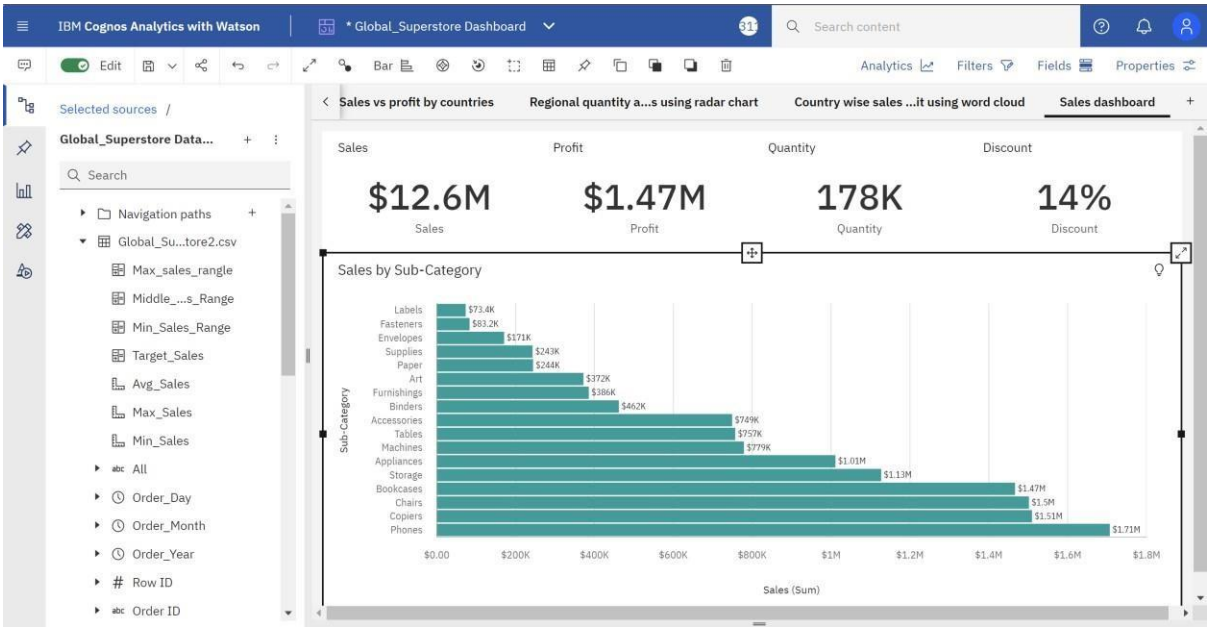
12. REGIONAL QUANTITY & SALES USING RADAR CHART



13. COUNTRY WISE SALES VS PROFIT USING WORD CLOUD



14. SALES DASHBOARD


IBM Cognos Analytics with Watson
* Global_Superstore Dashboard
Search content
Edit
Bar
Analytics
Filters
Fields
Properties
Selected sources /
Global_Superstore Data...
Search
Navigation paths
Global_Su...tore2.csv
Max_sales_rangle
Middle_...s_Range
Min_Sales_Range
Target_Sales
Avg_Sales
Max_Sales
Min_Sales
All
Order_Day
Order_Month
Order_Year
Row ID
Order ID
Sales vs profit by countries
Regional quantity a...s using radar chart
Country wise sales ...it using word cloud
Sales dashboard
Sales
$12.6M
Profit
$1.47M
Quantity
178K
Discount
14%
Sales by Sub-Category
Labels $73.4K
Fasteners $83.2K
Envelopes $171K
Supplies $243K
Paper $244K
Art $372K
Furnishings $386K
Binders $462K
Accessories $749K
Tables $757K
Machines $779K
Appliances $1.01M
Storage $1.13M
Bookcases $1.47M
Chairs $1.5M
Copiers $1.51M
Phones $1.71M
Sub-Category
$0.00
$200K
$400K
$600K
$800K
$1M
$1.2M
$1.4M
$1.6M
$1.8M
Sales (Sum)