

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><ul style="list-style-type: none">Business PeopleWorking ParentsUsed Call Sellers</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><ul style="list-style-type: none">To determine the worthiness of the car by their own within few minutesA lossfunction isto be optimized by spending money for dealers,brokers to buy or sell a car.</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><ul style="list-style-type: none">By searching in online websites.By gathering the information from the peoples and come to understanding.A person who don't know much about the car can also make predictions for used cars easily.</div>	Explore AS, differentiate
Focus on J&P , tap into BE, understand RC	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div><p>To estimate the car price we need to use Regression analysis a Supervised Learning method. These methods are used by companies like Cars24 and Carsdekho. To estimate the price we need to use some attributes like</p><ul style="list-style-type: none">Manufacturing yearMiles drivenFuel TypeOwner History</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><ul style="list-style-type: none">To trust the anonymous sellers and dealers.Fear about the car's condition.</div>	<div>7. BEHAVIOUR<div>BE</div><p>When the user doesn't have the knowledge about particular thing this kind of situation occurs.</p></div>	Focus on J&P , tap into BE, understand RC
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div><p>Users can predict the car price by other well-known websites. The error in datasets may affect the predicted price.</p></div>	<div>10. YOUR SOLUTION<div>SL</div><p>The main aim of this project is to predict the price of used cars using the Machine Learning (ML) algorithms and collection data's about different cars.</p></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div><div>8.1 ONLINE<ul style="list-style-type: none">Online websitesSocial media platforms</div></div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div><p>Before : Users will be in fear of unbiased values given by other peoples and sites. After : Users can able to know the worthiness without others internvention</p></div>		<div>8.2 OFFLINE<ul style="list-style-type: none">Customer throw words</div>	