

Focus on J&P, tap into BE, understand	1.CUSTOMER SEGMENT(S): People who are struggling to track them expenses are our customers. They can use our app to maintain records about their income and expenses.	6. CUSTOMER Enter the record manually. The person who isUsing the System must have some technical Knowledge	5. AVAILABLE SOLUTIONS User can able to add the expense. But theycan't able to set the expense limit in the application.
	2.PROBLEMS: n paper-based expense tracker system it is difficult to track us monthly expenses manually. The paper-based expense records may get lost in some extent. And also, it is very difficult to manage.	9. PROBLEM ROOT CAUSE The main cause of the problem is if we makethe note of our expense in a paper/hand written it may have the chance of missing or can be destroyed. And also, it took lot of time to progress it.	7. BEHAVIOUR We usually take the expense in the notes app.Or otherwise, we ask others to remember the expenses. these are some of the methods we are usually following.
	3. TRIGGERS: Create an awareness between the people about their Expenses and income	10. YOUR SOLUTION Our application is used to monitor the daily expense with some graphical representation.And also, we notify the user when he/she spends extra amount on something. We generate the expense reports.	8. CHANNELS of BEHAVIOUR 8.1 ONLINE Download statements from bank andpay monthly installment 8.2 OFFLINE Using spreadsheets and notes for financial management
Identify strong TR & EM	4. EMOTIONS: BEFORE / AFTER Confusion, Difficult to manage / Easy to manage, Able to visualize the Expense		

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Extract online & offline CH of BE