

Define CS, fit into CC

1. CUSTOMER SEGMENT(S)

CS

- Farmer

6. CUSTOMER CONSTRAINTS

CC

- Low power consumption
- Cost
- Network connection
- Education

5. AVAILABLE SOLUTIONS

AS

- Using Traditional Manual Method for Farming and Irrigation
- Using Separate Setup for Analyzing Field and for Motor Control

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

- Monitoring soil, temperature, Humidity levels
- Display those Parameters in user friendly Interface
- Have a Motor control on that Interface

9. PROBLEM ROOT CAUSE

RC

- Using Traditional Manual Farming method which increases work load
- Less understanding about the Field
- Human errors which may affect productivity

7. BEHAVIOUR

BE

- Continuous monitoring of soil moisture, humidity and temperature level
- Controlling Motor pump

Focus on J&P, tap into BE, understand RC

<div>3. TRIGGERS</div> <div>TR</div> <div><ul style="list-style-type: none">• Work load• Watering crops are on assumptions</div>	<div>10. YOUR SOLUTION</div> <div>SL</div> <div><ul style="list-style-type: none">• Usings Sensors to read field parameters• And display those parameters on user friendly interface• Suggest right time for irrigation, right plant to be planted next• Weather forecast• Controlling Motor through the Mobile application.</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>CH</div> <div><ul style="list-style-type: none">• Online: There should be internet connection for monitoring crops soil moisture and temperature to display app.• Offline: Notification to user.</div>
<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div><ul style="list-style-type: none">• Lots of problem in maintain soil, temperature and watering crops.<div>After:</div><ul style="list-style-type: none">• Feel comfortable to handle.</div>		