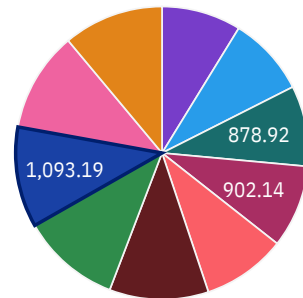


Tab 1

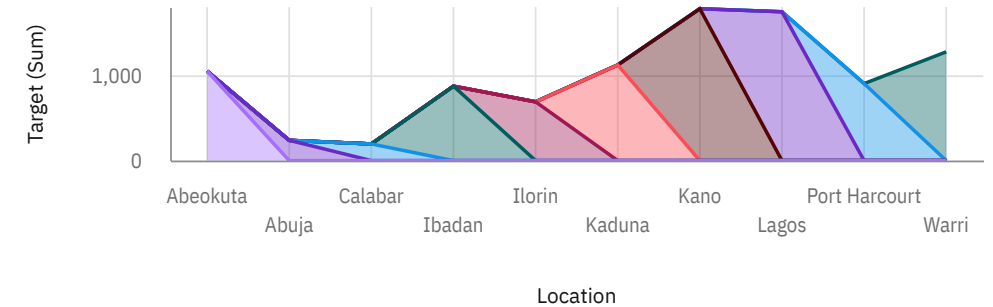
## Target sales by Customer

Customer



## Target sales by Location colored by Location

Location

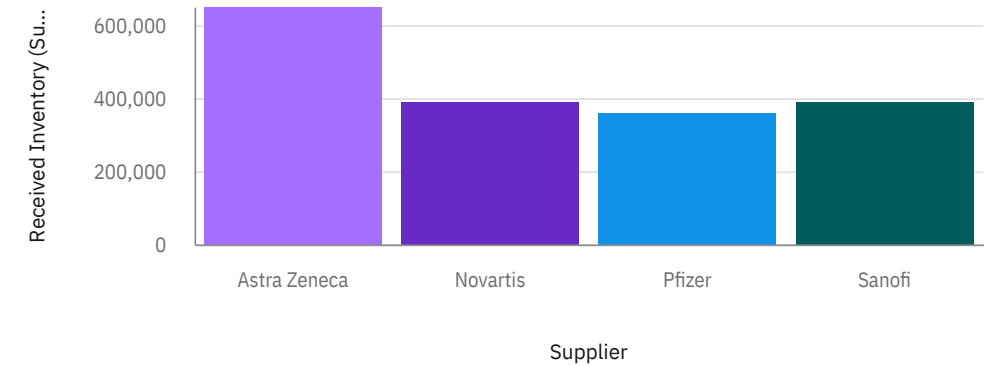


## Target sales for Sales Rep and Location

| Target   | A. Chukwu  | A. Oni | M. Sule    | P. Michaels |
|----------|------------|--------|------------|-------------|
| Abeokuta | 10         | 10     | 14         |             |
| Abuja    | (no value) | 9      | (no value) |             |
| Calabar  | (no value) | 1      | (no value) |             |
| Ibadan   | 10         | 10     | 11         |             |
| Ilorin   | 8          | 10     | (no value) |             |
| Kaduna   | 10         | 10     | 20         |             |
| Kano     | 20         | 20     | 20         |             |
| Lagos    |            |        |            |             |

## Received Inventory by Supplier colored by Supplier

Supplier

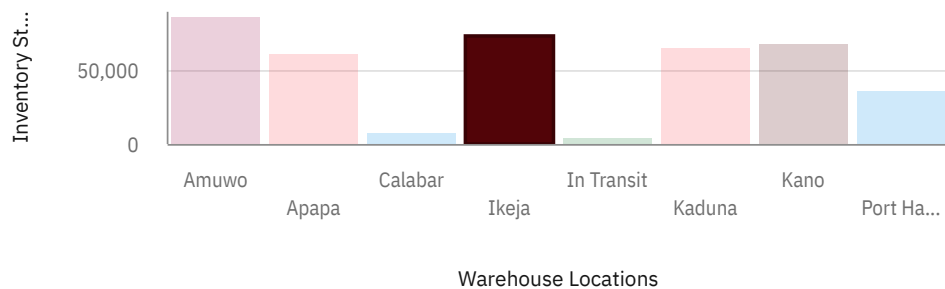


## Tab 2

## Inventory Stock by Warehouse Locations colored by Warehouse Locations

## Warehouse Locations

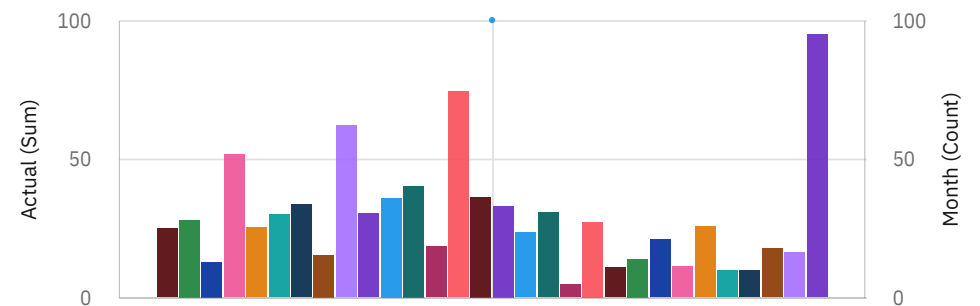
Amuwo Apapa Calabar Ikeja In Transit Kaduna Kano Port Harcourt



## Actual, Month, Received Inventory, Month

## Month - Received Inventory (Sum)

April | 1,000 April | 2,000 April | 3,000 April | 4,000  
 April | 5,000 August | 1,000 August | 2,000 August | 3,000  
 August | 4,000 August | 5,000 December | 1,000 December | 2,000



## Month colored by Location sized by M.Sales

## M.Sales (Sum)

20.83 52.07

## Location

Kano



## Target compared to Actual for Month

## Sales Trend

1.53K ↓

Actual

1.78K (-14.06%)

Target

