

	<div><div>CS</div><div>1. CUSTOMER SEGMENT(S)</div><div>The user seeks employment that matches their skill set</div></div>	<div><div>CC</div><div>6. CUSTOMER CONSTRAINTS</div><div>Can see what the recruiter added to the job description in detail. Grasping is required to handle the application.</div></div>	<div><div>AS</div><div>5. AVAILABLE SOLUTIONS</div><div>Text processing and recommendation method Content-based filtering Collaborative filtering Graph-based filtering</div></div>	
<div>Focus on J&P, tap into BE, understand RC</div>	<div><div>J&P</div><div>2. JOBS-TO-BE-DONE / PROBLEMS</div><div>Uncertainty about which job to choose similar job notifications for recurring events Several of the jobs are fake. The listed businesses do not provide information about their true organisational structure.</div></div>	<div><div>RC</div><div>9. PROBLEM ROOT CAUSE</div><div>Providing false information on a profile page No responses for the application network issue. Verify the organisation and the available positions.</div></div>	<div><div>BE</div><div>7. BEHAVIOUR</div><div>User Friendly Supplying the sector's physical infrastructure Time saving Chat support</div></div>	<div>Focus on J&P, tap into BE, understand RC</div>
<div>Identify strong TR & EM</div>	<div><div>TR</div><div>3. TRIGGERS</div><div>The consumer receives job alerts The essential requirements are shown by the job description. Before: I struggled to choose a job. After: Can attend the job interview without anxiety</div></div>	<div><div>SL</div><div>10. YOUR SOLUTION</div><div>1) Application completion rate 2)Track the percentage of openings filled 3)Providing the actual infrastructure of the Industry 4)By checking and verifying the documents and opening 5)Hybrid filtering technique</div></div>	<div><div>CH</div><div>8.CHANNELS of BEHAVIOUR</div><div>ONLINE Users must upload their resumes and include all necessary information, including name, education, skills, location, and experience. OFFLINE The job description is viewable by users through their alerts.</div></div>	<div>Identify strong TR & EM</div>

	<div data-bbox="152 63 456 92">4. EMOTIONS: BEFORE / AFTER</div> <div data-bbox="721 60 761 92">EM</div> <div data-bbox="152 124 573 175"><p>Before: I struggled to choose a job.</p><p>After: Can attend the job interview without anxiety</p></div>			
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