| Customer | Awarene ss | Consideration | Conversi | Customer Service | Loyalty |
|-----------------------------------|--|--|-----------------------|-------------------------------------|---|
| | | on | | | |
| Customer Activity | Searching for a free of cost university admission prediction | Browsing through the web,play store or app store | Visiting the web-app | Live chat to ask for help(optional) | Uses the web app to predict admission chances |
| Customer Customer Goals | To get accurate result for chances of university admission | To find the best solution for their needs | Utilising the web-app | To resolve any issue quickly | To provide accurate and legitimate data |
| Customer Experience | | | | | |
| Solutions Potential Touchpoint(s) | Recommendation from friends, social media, search | engines, advertiseme nts | Reviews, Ads | Web App | Web App, Quick updates on admissioncriteria |

Social Media,

Reviewsites

<u>University Admission Predictor - Customer Journey Map</u>