

## ANALYTICS FOR HOSPITAL'S AND

HEALTH - CARE DATA

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PREPARE SOLUTION FIT

## 1.CUSTOMER SEGMENT Person With Identical Needs Person With Chronic Condition

- Person With Multiple Illness
- Tertiary Care Patient
  - 2.PROBLEM/PAIN+(Frequency)
- coronavirus Overflowing waiting room
- Beds crowded in intensive care units

People for testing and treatment of

- Lack of oxygen cylinders during covid
- Restricted travel for staffs
- 3.TRIGGERS TO ACT
- care of the dying is urgent care
- Diagnosis of life-limiting conditions
- 4.EMOTIONS before and after
- Condemning emotions
- Self-conscious emotions Suffering emotions

Convincing Consumers There's Choice

**6.CUSTOMER DRIVEN** 

Inaccessibility

9.ROOT/CAUSE of problem

- Lagging Behind in Consumer Technology
  - Government mandates.
- Patient safety and quality care. Staffing concerns.
- Patient satisfaction.
- Doctor-related issues.
- Population health management.

## **10.YOUR SOLUTION**

- **Orientation Training**
- Camp for vaccination and providing
- free consultation for awareness
  - Developing application for information
- Creating blood bank app for immediate blood requirements

## **Organizing Vaccination camp**

**8.CHANNELS OF BEHAVIOR** 

**5.AVAILABLE SOULTION** 

Grievance Redressal Mechanism.

7.BEHAVIOR +its intensity

colleges for the patient who had

Giving Essential resources for the

Arrangements in schools and

covid to avoid spreading

patients (food cloths etc.,)

Nurses To focus on Clinical Care

**Effective Communication to Patients** 

- Strategic Decision Making
- Physical Advocacy
- **Paid Advertising**
- **Customer Services**
- **Public Relations**
- Achievement on Social Networks
- **Staff Behavior**