

Project Title: university admission eligibility detector
Team ID: PNT2022TMIDxxxxxx

Project Design Phase-I - Solution Fit Template

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S) Who is your customer segments 117 to 30 years persons</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS What constraints prevent your customers from taking action or limit their choice of solutions? i.e. spending power, budget, genuinity,time consumption</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons do these solutions have? lonline counseling is ultimate solution</div> <div>AS</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS Which jobs-to-be-done (or problems) do you address for your customers? There could be time consumption and genuine candidates ,low budget</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE What is the real reason that this problem exists? What is the back story behind the need to do this job? i.e. customers have to do it because of the internet usage</div> <div>RC</div>	<div>7. BEHAVIOUR What does your customer do to address the problem and i.e. directly related: find the right solar panel installer, calculate usage and benefits; indirectly associated: customers spend more time on volunteering work (i.e. Greenpeace)</div> <div>BE</div>	
Focus on J&P, tap into BE, understand RC				Focus on J&P, tap into BE, understand RC

<p>3. TRIGGERS</p> <p>TR</p> <p>What triggers customers to act? because of students effort and good time consumption.</p>	<p>10. YOUR SOLUTION</p> <p>SL</p> <p>If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality. It is safety and budget friendly we can access and get seat from your place</p>	<p>8. CHANNELS of BEHAVIOUR</p> <p>CH</p> <p>8.1 ONLINE What kind of actions do customers take online? Extract online channels from #7</p> <p>8.2 OFFLINE What kind of actions do customers take offline? Extract offline channels from #7 and use them for customer development.</p>
<p>4. EMOTIONS: BEFORE / AFTER</p> <p>EM</p> <p>How do customers feel when they face a problem or a job and afterwards? after that students are eager to pursue their studies and university fees choose the best students in short period of time. It is budget friendly. everything in online makes easy for higher studies</p>		