# 1. CUSTOMER SEGMENT(S)

CS

### 6. CUSTOMER



#### 5. AVAILABLE SOLUTIONS



Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

Extract online & offline CH of BE

-If there is no early or conventional diagnosis Persons who has a symptoms like skin redness, Rashes, Itching, Skin of the symptoms. Swollening and Red Spots

-If we have problem in monetary support for doctor's consultation.

- -Basic knowledge of using application.
- -Clarity of images.
- -Availability of resources

People can upload the image of the infected area of skin, the model localize and detect the type of skin disease.

2. JOBS-TO-BE-DONE / PROBLEMS



#### RC 7. BEHAVIOUR



JOBS-TO-BE- DONE

- -Early Diagnosis
- -Follow doctor's advice
- -Medical Test
- -Follow prescribed DIET

## **PROBLEMS**

- -Lack of traditional treatments
- -Later Diagnosis

9. PROBLEM ROOT CAUSE



Behave strange, being tensed and tempting to know the cause of the symptoms.

- -Allergic reactions
- -Mosquito bites
- -Usage of expired chemicals
- -Insects bites
- -Usage of products which are not suits for the skin

-If there is increase of pressure on particular area

3. TRIGGERS



Using the existing methodology, AI-Based localization and classification of skin disease will be much easier than the existing methods.

10. YOUR SOLUTION



8. CHANNELS of BEHAVIOUR



Searching video references for self treatment.

4. EMOTIONS: BEFORE / AFTER



**Before:** 

Being tensed/Later diagnosis/Loss of taking prevention measures.

After:

Positive Comeback, Getting relief, Happy to restart.

A software application which is used to localize and classify the type of skin disease using Conventional Neural Networks(CNN).

8.2 OFFLINE

8.1 ONLINE

- -Getting advice from elders.
- -Doctor's consultation.

