## **Project Design Phase-II**

## **Customer Journey**

| Date         | 18 OCTOBER 2022   |
|--------------|---|
| Team ID      | PNT2022TMID06422  |
| Project Name | Gas leakage monitoring and alerting system for industries |

| <b>Journey Steps</b> Which step of the experience are you describing?                                   | <b>Discovery</b> Why do they even start the journey?                             | <b>Registration</b><br>Why would they trust us?                          | Onboarding and First Use<br>How can they feel successful?  | <b>Sharing</b><br>Why would they invite others?                                      |
|---|--|--|--|--|
| Actions What does the customer do? What information do they look for? What is their context?            | Detecting<br>the leakage<br>of gas   | To fill up their information in the application/ website for registering | To connect the device with the system/ efficiency of mobile And also to check the efficiency of device | When they get fulfilled with the product, they can recommend to other industrialists |
| Needs and Pains<br>What does the customer want<br>to achieve or avoid?                                  | To avoid the disasters leakage of caused by the gas leakage of toxic gases       | To have<br>enough<br>knowledge on<br>using the<br>devices                | Workers have to check it regularly and work according to the procedures                                | If they have more contacts, they could share the experience of the product to them   |
| <b>Touchpoint</b> What part of the service do they interact with?                                       | Through their mobiles and systems which is connected with the device through loT | Website Mobile app In-store employees                                    | Speakers Video Mobile Mobile/ demos notifications PC   | Social Newspap Sponsorship and media ers collaborations                              |
| Customer Feeling<br>What is the customer feeling?<br>Tip: Use the emoji app to<br>express more emotions | 6  |  |  |  |
| <b>Process ownership</b> Who is in the lead on this?  | Industrialists   | Industrialists   | Workers /<br>Industrialists  | Industrialists mirc  |