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| Define CS, fit into CC | <div><div>1. CUSTOMER SEGMENT(S)</div><div>Who is your customer? i.e. working parents of 0-5 y.o. kids</div><div>CS</div><div>People or user wants to travel the other state or district during pandemic time</div></div> | <div><div>6. CUSTOMER CONSTRAINTS</div><div>What constraints prevent your customers from taking action or limit their choices of solutions? i.e. spending power, budget, no cash, network connection, available devices.</div><div>RC</div><div>Due to lack of technology awareness, they go away from the using of current technology</div></div> | <div><div>5. AVAILABLE SOLUTIONS</div><div>Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons do these solutions have? i.e. pros and cons is an</div><div>AS</div><div>Automatic Notification and Alarms for Individual In past, they Identified the number of cases are affected by Covid-19 in a certain Area</div></div> | Explore AS, differentiate |
| | <div><div>2. JOBS-TO-BE-DONE / PROBLEMS</div><div>Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides.</div><div>CS</div><div>People are unaware of travelling the other area during pandemic situation People don't know about the safety measure of the Containment zones</div></div> | <div><div>9. PROBLEM ROOT CAUSE</div><div>What is the real reason that this problem exists? What is the back story behind the need to do this job?</div><div>RC</div><div>Users without have enough awareness of covid19 pandemic User not aware of containment zones of covid-19</div></div> | <div><div>7. BEHAVIOUR</div><div>What does your customer do to address the problem and get the job done? i.e. directly related: find the right solar panel installer, calculate usage and</div><div>BE</div><div>To determine the zone characteristics and identify the zones. Then form different containment zone depends on effect.</div></div> | |
| Focus on J&P, tap into BE, understand RC | | | | Focus on J&P, tap into BE, understand RC |

Sale precautions for people to be aware in pandemic.

If they faced a problem, they could use our technology to aware off pandemic containment zones

Low cost cloud Based Application device that can be easily provides the Notification and Alarms based on users enter in containment zones

CH

Promoting through social media, with the help of social media Entrepreneurs

Identification of the containment zone and take precautionary actions