### This is the journey of a



# Game-Changer

Game changers are people who introduce new practices to their organizations. They want inspire others to co-create and innovate together.

### What are their key goals and needs?

To get high yield.

Should be cost efficient.

Disease free crops.

### What do they struggle with most?

How the technology works?

What If it goes wrong? What if the disease in unidentifiab le?

Use the

recommend

ed fertilizer

properly.

introduce?

### What tasks do they have?

learn about how this application works.

They should upload the picture of affected

#### Team ID: PNT2022TMID28594 Project: Fertilizers Recommendation System for Disease Prediction Date: 13 October 2022 Journey Steps Discovery Registration Onboarding and First Use Sharing Which step of the experience Why would they trust us? Why do they even start the journey? How can they feel successful? Why would they invite others? are you describing? Actions Getting a correct Building excitement, Watching To get Fertilizer Recommendation for various disease in plants. What does the the growth criteria fo they'll not customer do? What about various cost efficient. fertilizer for of crops in a healthy plant healthy way information do they look for? What is their context? Needs and Pains The customer esticides has to selected according to The customer They may have meeds to know Even Frustrated Checking the What does the customer want results may Confusion Information wants to about the basic sometimes Hesitation. or worried pesticide difficulty to understand first. vary from the actual field test. doubt in choice. achieve a may not be to achieve or avoid? knowledge about prediction requirements for lasf sourishment. quality and self-doubt. about the disease free clear at first. the technology can go wrong. final the cost of it. Tip: Reduce ambiguity, e.g. by crop. being used. using the first person narrator. Sees a demo Understand Talk to the Verify the Making a Uploading that picture in our Touchpoint Finally a They can use Information Learning leaf with high what type of specialist photocopy Information their mobile provided at Infection leaf disease about disease from the application and getting fertilizer recommendation disease free What part of the service do provided at of disease which can be possibilities affected crop yield. phones. research. process. affected research. they interact with? treated. exist. crops. **Customer Feeling** What is the customer feeling? Tip: Use the emoji app to express more emotions Backstage Increase of Fertilizer Reduce the effort Increase in High yield. Opportunities Increase in researcher What could we improve or

## What changes for them? Outcome Describe how the life and environment of the customer changes once they used the product or service. What are they able to do now? Agriculture land will be Can get nutritious unpolluted. What can they finally avoid doing? Prevent them from them from Stress and using large amount of anxiety can be avoided. harmful What changed in my environment?

Farmers are

happy and

less worried.

lands are

disease free

Increase in

crop yield.