Define CS, fit into CC Explore AS, differentiate 1. CUSTOMER SEGMENT(S) 6. CUSTOMER 5. AVAILABLE SOLUTIONS Spending Time, Persons, Memory Many people work together Bank Employee, Post office recognize handwritten digits Employee J&P RC BE 2. JOBS-TO-BE-DONE / 9. PROBLEM ROOT 7. BEHAVIOUR **PROBLEMS CAUSE** Customer find the handwritten 1. Every person haven't had digits recognize to identify the To recognize the handwritten the same handwriting diaits digit that is difficult to 2. The handwritten digits recognize are not of the same, size, style and orientation

СН