## **CUSTOMER JOURNEY**

Phases  High-level steps your user needs to accomplish from start to finish	REASON TO BUY THIS PRODUCT	ANALYZES VARIOUS PRODUCTS	CHOOSES THE MOST EFFICIENT PRODUCT	PAYMENT	
Steps  Detailed actions your user has to perform	wants to choose an efficient device for maintaining water quality	Other available meters are colorimeters,p hotometers and test strips	colorimeters,ph otometers are more efficient compared to test strips	After metres are introduced, the users feel safe and secure	
Feelings What your user might be thinking and feeling at the moment	Customer thinks it will leads healthy life	The user amuse by the various types of meters available	Notifies the authorities with the detected levels	Ensure the QoS	
7	Nervous incase of hardware failure	worry about troubleshooting	product life durability	Nervous about security relaated issue	
Pain points  Problems your user runs into	After setup, the villagers need not worry much about the quality of water	Customer thinks alter solution for their problem	After getting this the villagers won't get any unhealthy water issues.	They think the meter will be user friendly	
G Opportunities  Potential improvements or enhancements to the experience	The customer gets the better quality water	The customer will be aware of other meter and devices	The customer comes to know which meter and devices is best one	The customer will be happy and satisfied	TIP  Click on the + outside the border of the table to add additional rows and columns.