Explore AS, differentiate

Project Design Phase-I - Solution Fit

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Project Title: Personal Expense Tracker Application

Define CS, fit into

1. Customer Segment



To help the customer who is busy and doesn't care about the expenses. They can manage their expenses in a daily basis and keep a track of it and get notified with updates.

6. Customers Constraints



Customer needs to make sure the internet connection is stable and connected.

5.Available Solutions

AS

- A notification system can be enabled in case when the expenses cross over the Income generated by the user to warn user about the situation.
- User can also scan the barcode on the price tag which decrease the effort of entering the data in the input fields.

2.Jobs-To-Be-Done

J&P

9.Problem Root Cause

RC

7.Behaviour

BE

- User needs to add their monthly income and their monthly expenses
- They need to set a limit for the amount to be used for that month.
- If the limit exceeds user will get notified with an email alert.
- In the month end user will get monthly expenditure graph.

• User will think that their personal and bank details are to be sold.

- Users believes more in manual expenditure tracking rather than virtual application tracking.
- User will exhibit this behavior until they trust this application.

3. Triggers

 The customer is triggered by their surrounding (friends, neighbors, etc.) talking about the approach of tracking the expenses

4.Emotions : Before / After

Before:

Having a fear of spending lot of money and couldn't manage their expenses.

After:

They can manage their expenses in a daily basis.

10. Solution

- The proposed system makes anattempt to notify them through mail and user will get an analyzed report when their expenses exceed the fixed budget via tracking the user expenses daily.
- If the user spends large amount ofmoney in a particular area continuously, we will notify them to reduce the spending in that particular area

8. Channels of behavior

1. Offline:

 Maintain a separate record, note the expenses at the moment and calculate the daily expenses at theend of the day.

2. Online:

- User will take actions as evaluate their expenses and can track it in online.
- User will exhibit this behavior until an authenticated application serve its purpose rightly.