| Phases Tight was lingui grad over tweeth to a contribute home can't to bina's | REASON TO BUY THIS PRODUCT | ANALYZES VARIOUS PRODUCTS | CHOOSES THE MOST EFFICIENT PRODUCT | PAYMENT |
|---|--|--|--|--|
| Steps Steps Steps Step Step | wants to choose on officient devices for enablassing water specify | Other available means are colorineters, p hattoristism and test strips | colorimeters,ph obtaineters are more efficient compared to test strips | After metres are introduced the users feet safe and secure |
| • Feelings | Continue thinks it will such realth | The user amuse by the various types of meters available | Nontries the surfacetion with the detected leads | Ensure the QoS |
| | Sections Section of National Select | worry about troubleshooting | product life durability | Nervous about security relaated issue |
| Pain points | After setup, the villagers head est very much about the quarty or water | Customer thinks alter solution for their problem | After getting this the villagers won't get any unhealthy water issues. | They think the meter will be user friendly |
| Opportunities | The customer gets the better quality water | The customer will be aware of other meter and devices | The customer comes to know which meter and devices is best one | The customer will be happy and satisfied |