

Define CS, fit into CC	<div><div>1. CUSTOMER SEGMENT(S)<div>CS</div></div><div>The customer for this product is a silk company owner who sell silk sarees.</div><div>This product saves silk sarees from some unwanted fire accident.</div></div>	<div><div>6. CUSTOMER CONSTRAINTS<div>CC</div></div><div>Using a large no. of sensors is difficult. An unlimited or a continuous internet connection is required for success.</div></div>	<div><div>5. AVAILABLE SOLUTIONS<div>AS</div></div><div>The monitoring process is automated using IOT.</div><div>Scalable data and situation were collected and processed to automatically.</div></div>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	<div><div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&amp;P</div></div><div>The purpose of this product is to use sensors to acquire various room parameters &amp; process them using a central processing system.</div><div>The cloud is used to store and transmit data using iot any time the electrical fire are happened they can make decisions through mobile application.</div></div>	<div><div>9. PROBLEM ROOT CAUSE<div>RC</div></div><div>In holiday, the whole company was not monitoring properly &amp; maintained.</div><div>so many fire accident are made on company.</div><div>so many products are burned.</div></div>	<div><div>7. BEHAVIOUR<div>BE</div></div><div>Use a proper design work using iot to overcome the effect of fire damage.</div></div>	Focus on J&P, tap into BE, understand RC
Identify strong TR & EM	<div><div>3. TRIGGERS<div>TR</div></div><div>In company, electrical short circuit are happened.so lot of loss are ocured and many silk sarees are burn in fire.</div></div>	<div><div>10. YOUR SOLUTION<div>SL</div></div><div>Our product collects data from various types of sensors &amp; sends the values to our main server.so we can easily monitor the company &amp;</div><div>Protect our silk sarees to fire.the final decision is protect the silk sarees from the fire using a mobile application.</div></div>	<div><div>8. CHANNELS of BEHAVIOUR<div>CH</div></div><div>1.ONLINE</div><div>To monitor our company in where as in the world.also improve knowledge about the factors of fire.</div></div>	Extract online & offline CH of BE
	<div><div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div><div>Before: increase pressure-&gt; random decision-&gt;high loss</div><div>After : data from reliable source -&gt; correct decision -&gt; low loss</div></div>		<div><div>2. OFFLINE</div><div>Awareness camps to be organized to teach the importance &amp; advantages of the automation &amp; iot in the development of fire management system.</div></div>	