

Project Design Phase-I - Solution Fit

Date	30 September 2022
Team ID	PNT2022TMID40455
Project Name	Inventory management system for retailers - Cloud Application Development
Maximum Marks	2 Marks

Project Title: Inventory Management System For Retailers – Cloud Application Development

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Define CS, fit into CC

1. CUSTOMER SEGMENT(S)

CS

- ☐ Retailers
- ☐ Small enterprises

2. CUSTOMER CONSTRAINTS

CC

- Network Connection
- Proper stock knowledge
- Manual data entry accuracy

3. AVAILABLE SOLUTIONS

AS

- Manual Inventory Tracking costs
- slower order processing, higher labor cost of and larger inventory write-offs at the end of the year small mistakes can amount to profit-loss

Explore AS, differentiate

4. JOBS-TO-BE-DONE / PROBLEMS

J&P

- ☐ Tracks the flow of products from

5. PROBLEM ROOT CAUSE

RC

6. BEHAVIOUR

BE

- Track the incoming and outgoing of stocks

supplier through the production process to the customer.

- Inaccurate information about stock movement
- Demands of consumers change day by day

- Update information onto cloud frequently
- Know the market trends and adapt accordingly
- Manage the inventory efficiently

Identify strong TR & EM	7. TRIGGERS TR <ul style="list-style-type: none"> • Increasing customer demand • Market competition • Insufficient Order Management 	9. YOUR SOLUTION SOLN <ul style="list-style-type: none"> • Developing a cloud application which helps the customer to create and manage both sales and purchase orders, and track inventory. • provide a option for graphical view of sales 	10. CHANNELS of BEHAVIOUR CB <ol style="list-style-type: none"> 1. ONLINE <ul style="list-style-type: none"> • Alerting the particular person about the stocks limits, either full or empty or even about the reach of a particular limit • Updating of flowing of the stocks regularly 2. OFFLINE <ul style="list-style-type: none"> • Manual Checking • Stock Distribution among the Inventory
	8. EMOTIONS: BEFORE / AFTER EM <ul style="list-style-type: none"> • Before: frustrated and stress mentally and physically • After: happier, relief, confident. 		