PROBLEM -SOLUTION FIT

Team ID	PNT2022TMID15428
Project Name	Skill and Job Recommender Application
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Focus on J&P, tap into BE, unde

1.CUSTOMER SEGMENT — CS

Job seekers who are looking for right job Opportunity

Recruiters Who are looking to hire a Valuable Candidates for their Company

6. CUSTOMER CONSTRAINT — CC

1. Network Facility
2. Available Devices
3. Premium Subscription
4. Uninformative Company description
5. Resume Access Limits

5. AVAILABLE SOLUTIONS — AS

1. Intelligent Job search
2. Resume Parsing Functionality
3. Finding Best match candidate
4. Hiring Workflow
5. Daily Job Alerts

n J&P, tap into BE, understand

2. JOBS-TO-BE-DONE / PROBLEMS — J&P

1. Job seekers Facing difficulties in Finding a Suitable Jobs that fit for them

2. Uninformative Job description
3. Fake Job Offer
4. Limited Professional Network

9. PROBLEM ROOT CAUSE — RC

Existing solution has several issues:

- Privacy issue
- Mismatch Job Recommendation based on user skillset
- Lengthy Application Process
- Unstructured recruitment process.
- Fake Job offers

7. BEHAVIOUR — BE

1. When Candidate with inadequate Skill and Qualification apply for a position,employers get irritated

2. Users dissatisfy due to fake Job Offer