

# Problem-Solution fit

Purpose / Vision

Define CS, fit into	<div>1. CUSTOMER SEGMENT(S) <span>CS</span></div> <div> <ul style="list-style-type: none"> <li>➤ Roleplay of agriculture will be Developed using technology</li> <li>➤ User can access large no of Data's of the crops.</li> </ul> </div>	<div>6. CUSTOMER <span>CC</span></div> <div> <ul style="list-style-type: none"> <li>➤ Access every thing through portable devices.</li> <li>➤ Monitor the status using the mobile application.</li> </ul> </div>	<div>5. AVAILABLE SOLUTIONS <span>AS</span></div> <div> <ul style="list-style-type: none"> <li>➤ Sensor monitoring through IOT .</li> <li>➤ Disease can be spotted through sensor . Help support can be provided easily.</li> </ul> </div>	Explore AS, tap into CC, understand TR		
	Focus on J&P, tap into BE, understand TR	<div>2. JOBS-TO-BE-DONE / PROBLEMS <span>J&amp;P</span></div> <div> <ul style="list-style-type: none"> <li>➤ Prevent Crops before getting affected.</li> <li>➤ Monitoring the crops when ever we need 24/7 support .</li> </ul> </div>	<div>9. PROBLEM ROOT CAUSE <span>RC</span></div> <div> <ul style="list-style-type: none"> <li>➤ Animals destroying the crops.</li> </ul> </div>		<div>7. BEHAVIOUR <span>BE</span></div> <div> <ul style="list-style-type: none"> <li>➤ Customer need to report to us within 24 hour through mail.</li> <li>➤ Don't share deep personal details to others.</li> </ul> </div>	Focus on J&P, tap into BE, understand TR
		Identify strong TR & EM	<div>3. TRIGGERS <span>TR</span></div> <div>Take the biggest step in your life By getting best job and employeee.</div> <div>4. EMOTIONS: BEFORE / AFTER <span>EM</span></div> <div>Easy to find job and applay multiple company for job is very easy.</div>		<div>10. YOUR SOLUTION <span>SL</span></div> <div> <p>If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.</p> <p>If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.</p> </div>	