

Project Design Phase-I - Solution Fit Template

Define CS, fit into CC	<div>1.CUSTOMER SEGMENT(S)</div> <div>The online shopper ,the person who enjoys shopping frequently is one of our customers.</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div>The most important factor is quality. inexpensive status Traditional media have a hard time reaching the population</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>To track the sales order and delivery, create sales dashboards and analyze the product and profit/loss app</div> <div>AS</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>We can find the most popular products by building different dashboards.</div> <div>We are able to locate product-related enquiries using the dashboards.Finding the key performance indicator that increases revenue is possible.</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE</div> <div>Since there is so much competition in the worldwide sales market, it is impossible to collect and analyze information on product purchase specifics because of the pandemic.</div> <div>RC</div>	<div>7. BEHAVIOUR</div> <div>Technique to boost product sales to give deals and gift cards</div> <div>BE</div>	
Identify strong TR & EM	<div>3. TRIGGERS</div> <div>Determining the profit and loss.</div> <div>To continue to sell in the worldwide market.</div> <div>TR</div>	<div>10. YOUR SOLUTION</div> <div>SL</div> <div>generating interactive dashboards and improving visibility.keeping track of consumer feedback.</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>CH</div> <div>nline advertising on sites like YouTube, Facebook, and Twitter</div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>Frustrating,doubtful,joyous,Trustful. peacefull</div> <div>EM</div>			