

## 1. CUSTOMER SEGMENT(S)

CS

The car sellers

## 6. CUSTOMER CONSTRAINTS

- A loss function is to be optimized by spending money for dealers, brokers to buy or sell a car.
- To determine the worthiness of the car by their own within few minutes

## 5. AVAILABLE SOLUTIONS

AS

- A person who don't know much about the car can also make predictions for used cars easily.
- In the past User cannot find the value of used car buy their own without prior knowledge about cars.

## 2. JOBS-TO-BE-DONE / PROBLEMS

J&amp;P

To build a supervised machine learning model using regression algorithms for forecasting the value of a vehicle based on multiple attributes such as

- Year of Registration
- Kilometers
- Number of Owner
- Show room price
- Fuel type

## 9. PROBLEM ROOT CAUSE

RC

- The price predicted by the dealers or brokers for used car is not trustful
- Users can predict the correct valuation of the car remotely without human intervention like car dealers.

## 7. BEHAVIOUR

BE

- The History of Your Car's condition and documents produced by them will be Suspicious.
- The model is to be built would give the nearest value of the vehicle by eliminating anonymous value predicted by using humans.

<div>3. TRIGGERS</div> <div>Users can predict the correct valuation of the car by their own like Olxcars, Cars24 and other car resale value prediction websites by using model, year, owner, etc.</div> <div>TR</div>	<div>10. YOUR SOLUTION</div> <div><ul style="list-style-type: none"><li>The main aim of this project is to predict the price of used cars using the Machine Learning (ML) algorithms and collection data's about different cars.</li></ul></div> <div>SL</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div><div>8.1 Online</div><div><ul style="list-style-type: none"><li>Customer should predict the worth of the car by using different parameters given by the owner.</li></ul></div></div> <div>CH</div>
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Identify strong TR & EM	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div>Before:<ul style="list-style-type: none"><li>User will be in fear about the biased values predicted by the humans based on the condition of the car.</li></ul></div> <div>After:<ul style="list-style-type: none"><li>User can determine the worthiness of the car by their own without human intervention.</li></ul></div>	<div>The project should take parameters related to usedcar as inputs and enable the customers to make decisions by their own.</div>	<div>8.2 offline</div> <div><ul style="list-style-type: none"><li>User can test the performance of the car and to buy it up in a affordable price based on its condition.</li></ul></div>
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