

Project Design Phase-I - Solution Fit

Team ID: PNT2022TMID42331
Project Title: INDUSTRY SPECIFIC-INTELLIGENT FIRE MANAGEMENT SYSTEM

Identify strong TR	Define CS, fit into CC	<div>1. CUSTOMER</div> <div>CS</div> <div>Economic Value Of Customers</div>	<div>6. CUSTOMER</div> <div>The Priority, Frequency, and Minimum Space between, Visit.</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>AS</div> <div><div>➤ Fire Alarm Systems.</div><div>➤ Fire Suppression Systems.</div><div>➤ Fire Extinguishers.</div></div>	Explore AS, differentiate
		<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>J&P</div> <div><div>➤ Harmful Fire Detection.</div><div>➤ Buins</div><div>➤ Destruction of industry.</div><div>➤ Decode Station.</div></div>	<div>9. PROBLEM ROOT CAUSE</div> <div>RC</div> <div><div>➤ Heat</div><div>➤ Fuel</div><div>➤ Oxygen</div></div>	<div>7. BEHAVIOUR</div> <div>BE</div> <div><div>➤ Fire Station.</div><div>➤ Intimate the Management.</div><div>➤ Emergency Vehicle.</div><div>➤ Road Network Components.</div></div>	
Identify strong TR	Focus on J&P, tap into BE, understand RC	<div>3. TRIGGERS</div> <div>TR</div> <div><div>➤ Efficient.</div><div>➤ Candles.</div><div>➤ Lightning.</div></div>	<div>10. YOUR SOLUTION</div> <div>SL</div> <div><div>➤ Proper Disposal.</div><div>➤ Regular Maintenance.</div><div>➤ Clean Environment.</div></div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>CH</div> <div><div>8.1 ONLINE</div><div>Intimate the Management of Fire Station and Emergency Number.</div><div>8.2 OFFLINE</div></div>	Focus on J&P, tap into BE, understand RC

<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div>BEFORE: Detection of Fires.</div> <div>AFTER: To secure the Objects of Things.</div>		Remove the Fire Burn Things
--	--	-----------------------------