1.CUSTOMER SEGMENT(S) CS CC AS **6.CUSTOMER CONSTRAINT** 5. AVAILABLE SOLUTIONS Anxiety-customer began Business people By searching in online to get anxious when they Common people websites. still no idea aboutwhat Working parents By gathering the information they have found. Racers fromthe peoples and come to Mysteries-they might Called it mysteries understanding. which they can't able to BE J&P 2. JOBS-TO-BE-DONE / PROBLEMS 9. PROBLEM ROOT CAUSE 7. BEHAVIOUR RC Giving the necessary Lack of study in the sequence of When the user Don't have the knowledge information for particular things about particular thing this kind of thing which needs for Unaware of the object situation occurs. customer New to environment Solving customer doubts TR SL СН 3. TRIGGERS 10. YOUR SOLUTION 8. CHANNELS of BEHAVIOUR ONLINE Identify strong TR & EM Seeking for self-gratification by identity the thing This system is built by using Machine Online websites To help peoples to get extra knowledge about the learning and regression model. By using Social media platforms this system, we can predict the resale value of the car at any time any where. OFFLINE Customer throw words EM 4. EMOTIONS: BEFORE / AFTER Before: unease about something with an uncertain outcome (showing worry)

Focus on J&P, tap into BE, understand

Extract online & offline CH of BE



After: pleasure of blessedness and

brightness in face.