SANTHOSH KUMAR M

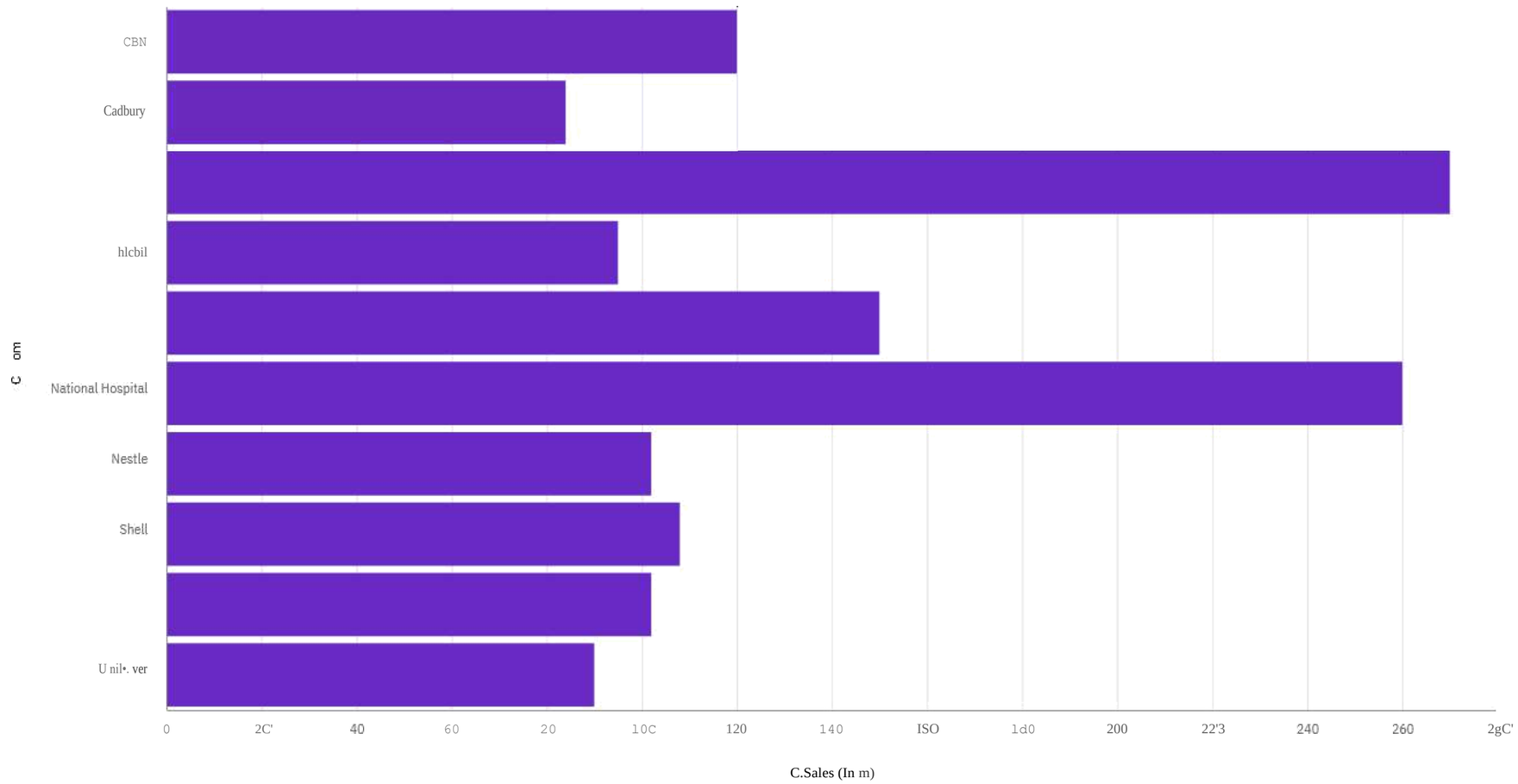
[311619104061]

Assignment – 2

Pharma Sales Dashboard

Task 1:Sales By Customer.
Task 2:Sales By Location.
Task 3:Sales By Sales Representative.
Task 4: Received Inventory From Supplier
Task 5: Inventory Stock for Warehouse Locations
Task 6: Sales Trend
Task 7:Monthly Sales
Task 8: Actual and Received Inventory by Month

C.Sales by Customer



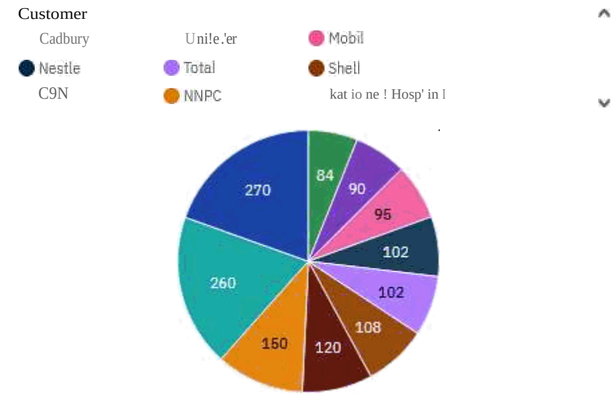
C.Sales

1 38K
C.Sales

Inventory Stock

396K
Inventory Stock

C.Sales by Customer



Edit

Anale".ics Ei lters Fie'ds Properti=.s T

Sales by Customer | Sates by Location | '2a!es by Sales Representative | Received Inventory from Supplier | Inventory stock for warehouse location | '2ates Trend | f'tonthly Sales | Actual and Received Inventory by month *

L.Sales

1.48

L.Sales

Inven‹oryStock

396K

nventOry StOCk

Location sized by L.Sales

L.Sales (Sum)

14.6 260

• Kano

*** Port Harcourt QJ

/g Abeokuta

na adan lagos arri

L.Sales for Location regions

L.Sales (Sum)

Guélenrieng

Benin

Bauchi

Wn

Fianya

Minna Nigeria

Tamale

Abuja

Yola

Ber @

Togo

Ilorin

Lafia

Mount

No E kit

!•iakurdi

Ba okoun

Sunyani

I badan

Ghana

'Porto-Nov@

Benin Ciry

Emugu

KoTonñuo

Lo nd

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Bouar

Accr0

WaFf I

SekonHi-

Ta kora W

Pon HarEOuN

Cameroon

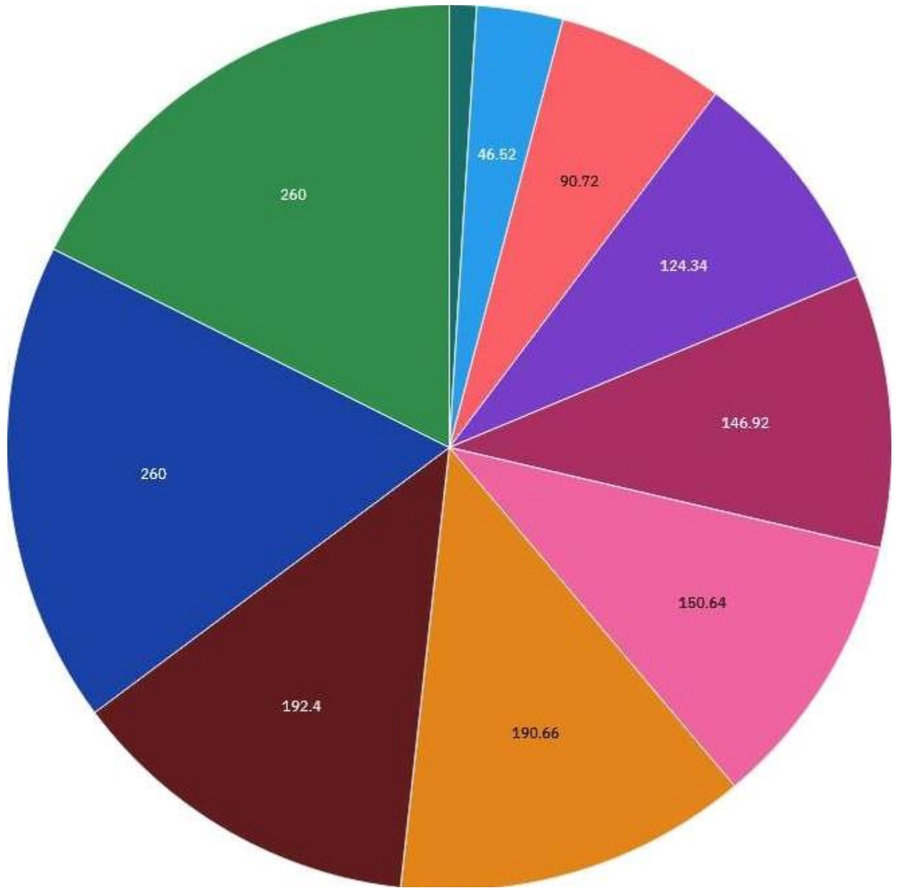
e

L.Sales by Location

Location

Calabar Abuja Ilor Abeokuta Ibadan Port Harcourt Warri Kaduna

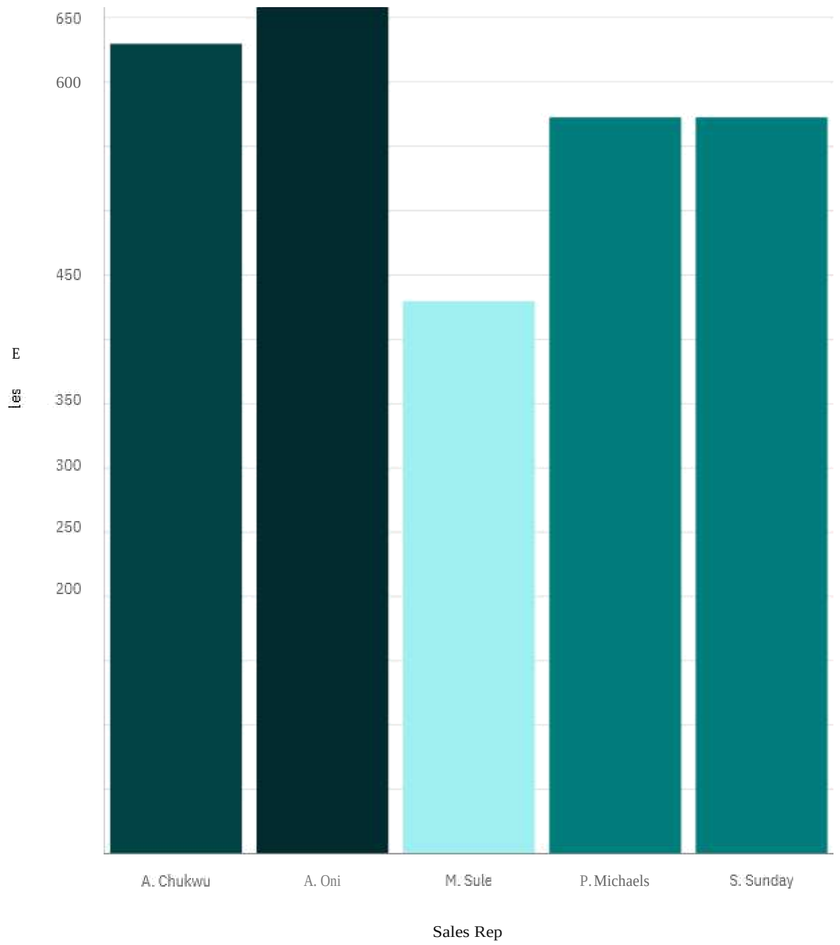
Lagos Kano



P

Rep.Sales by Sales Rep colored byRep.Sales

Rep.5aTes (Sum)

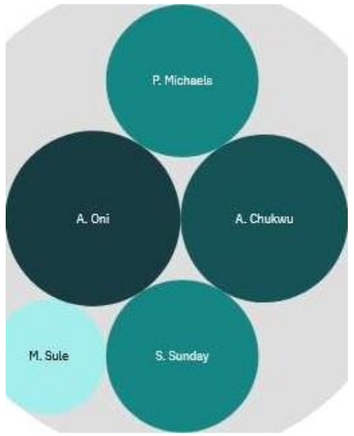


Rep.Sales far Location regions

Rep.5aIes (Sum)

Sales Rep hierarchy colored by Rep.Sales and sized by Rep.Sales

Rep.Sales (Sum} Sep.Sales (Sum}



Rep.Sales

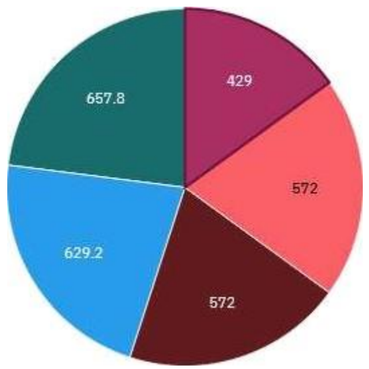
2 86K

Rep.Sales

Rep.Sales by Sales Rep

Sales Rep

M. Sible P. F1:chael* S. »unciay A. L:nut'.vu A. On



6

Received Inventory by Supplier

Received Inventory (Sum)

Received Inventory

1.79M

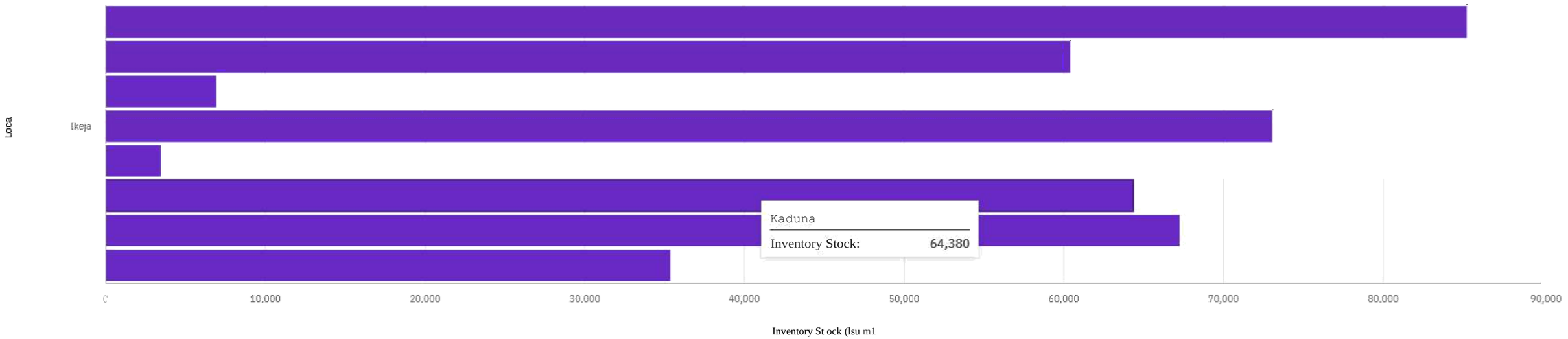
Receivecl Inventory

Supplier sized by Rep.Sales

Rep. S ɑɛ* (S um'i

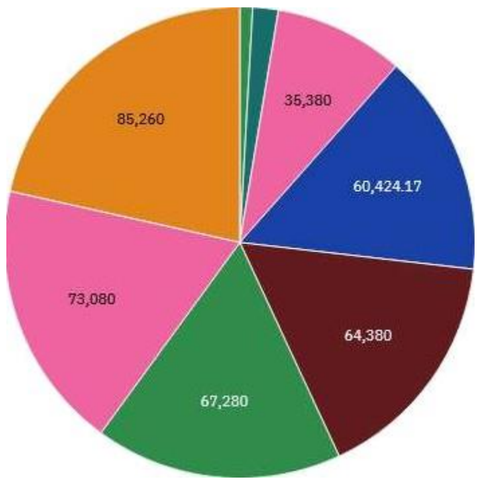
6

Inventory Stock by Warehouse Locations



Inventory Stock by Warehouse Locations

Ware hou se Locations

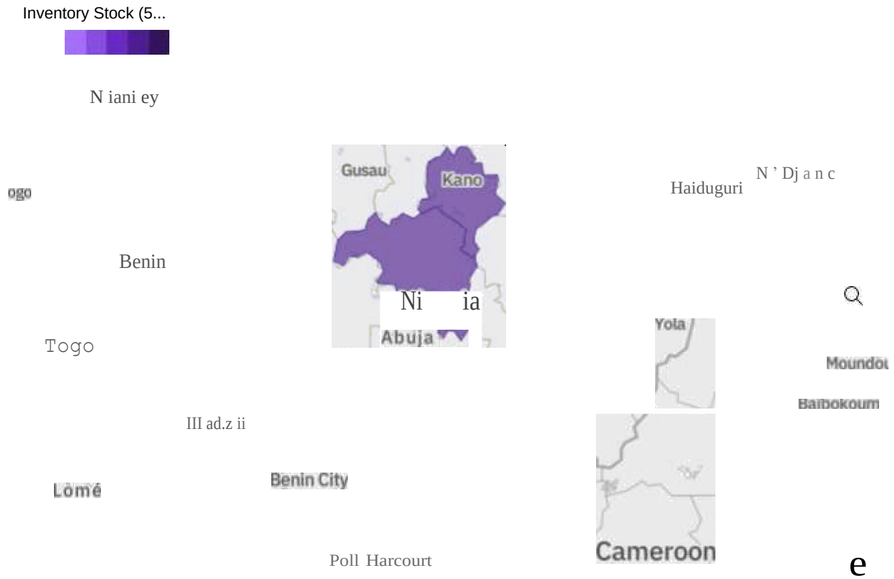


Inventory Stock

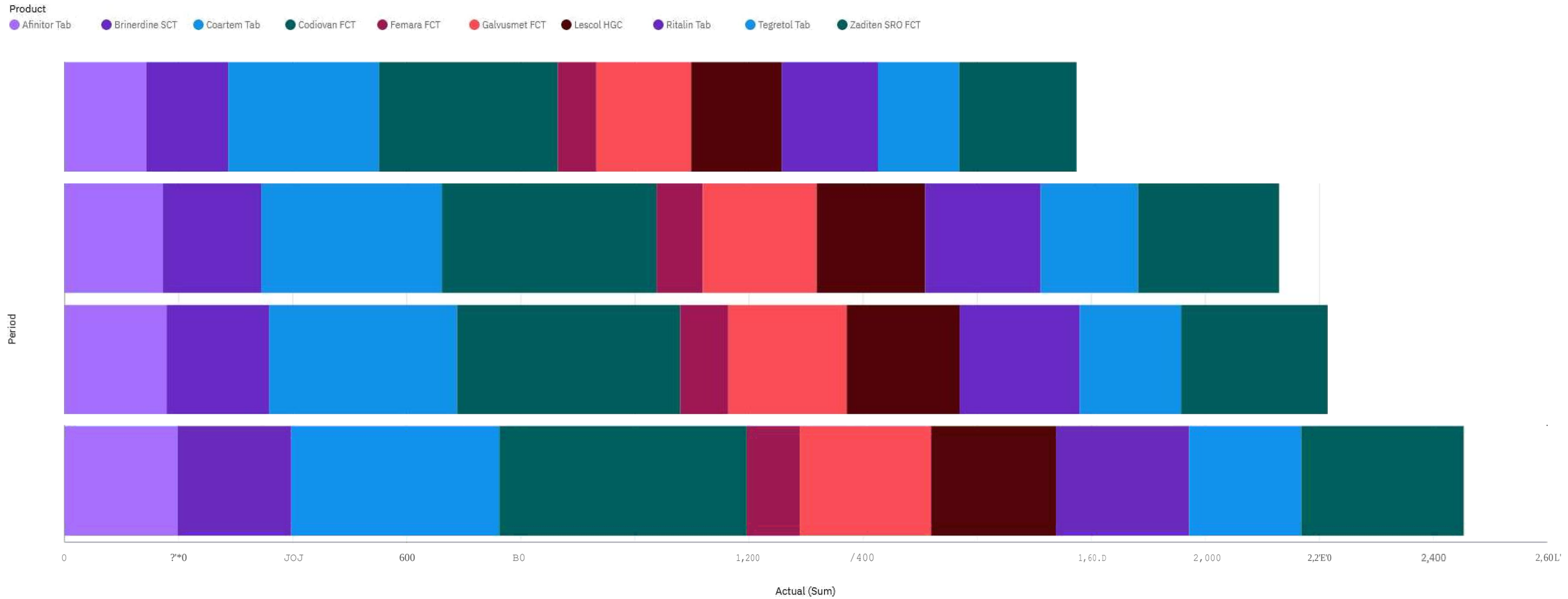
396K

Inventory Stocx

Inventory Stock for Warehouse Locations regions



Actual by Period colored by Product



Actual

8 57K

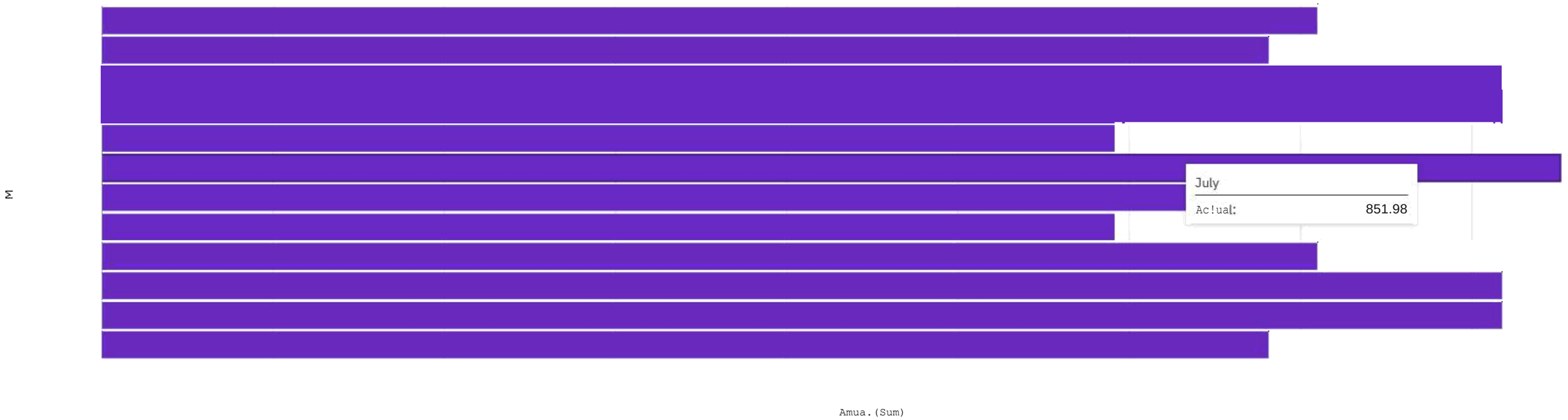
Actual

Target

9 87K

Target

Actual by hlonth



Actual

8 57K

Actual

Actual for Month hierarchy

Actual Sum› Month

Actual by Month

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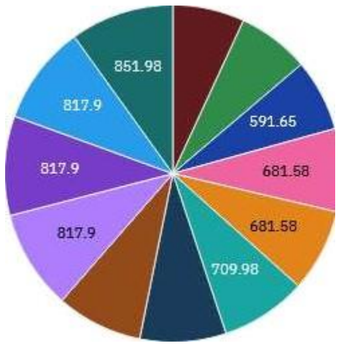

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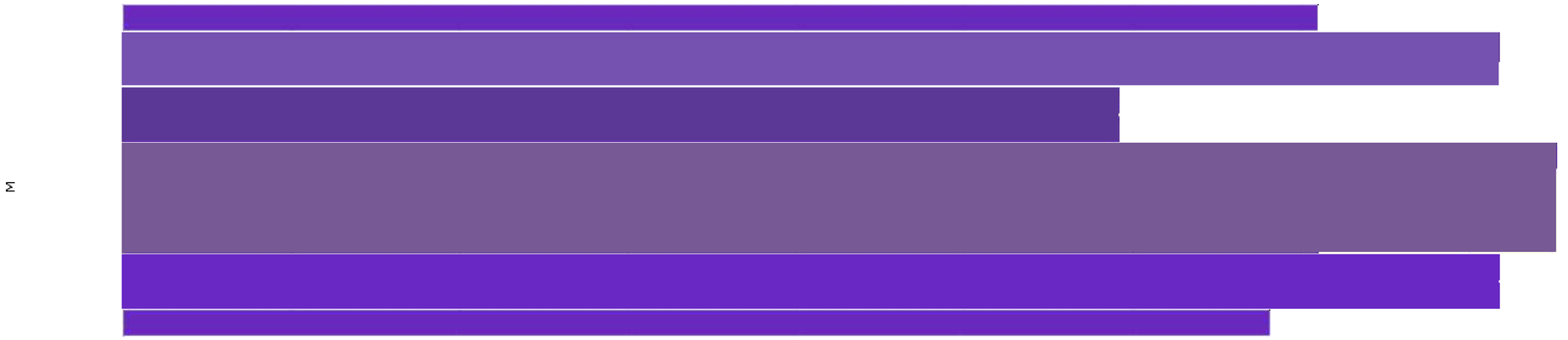
Actual by F'1onth



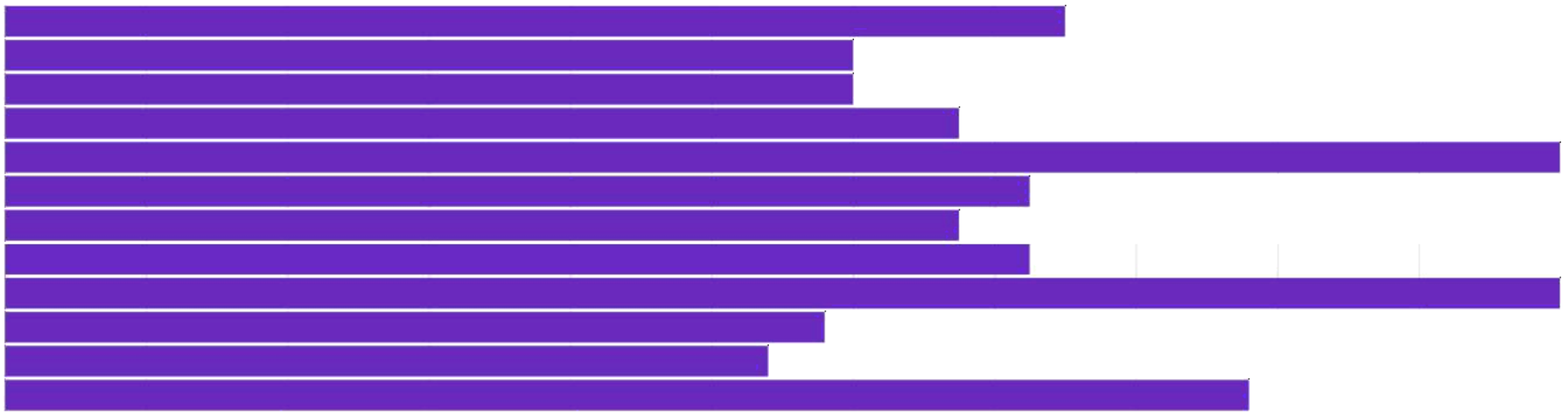
Actual {Sum)

Actual

8 57K

@Ct LI \ I

Received Inventory by Month



Rece:ve d Inventon,• (Sum)

Received Inventory

1 79M

Receivecl Inventory