

NAVEEN KUMAR SR
[311619104046]

Assignment – 2

Pharma Sales Dashboard

Task 1: Sales By Customer.

Task 2: Sales By Location.

Task 3: Sales By Sales Representative.

Task 4: Received Inventory From Supplier

Task 5: Inventory Stock for Warehouse Locations

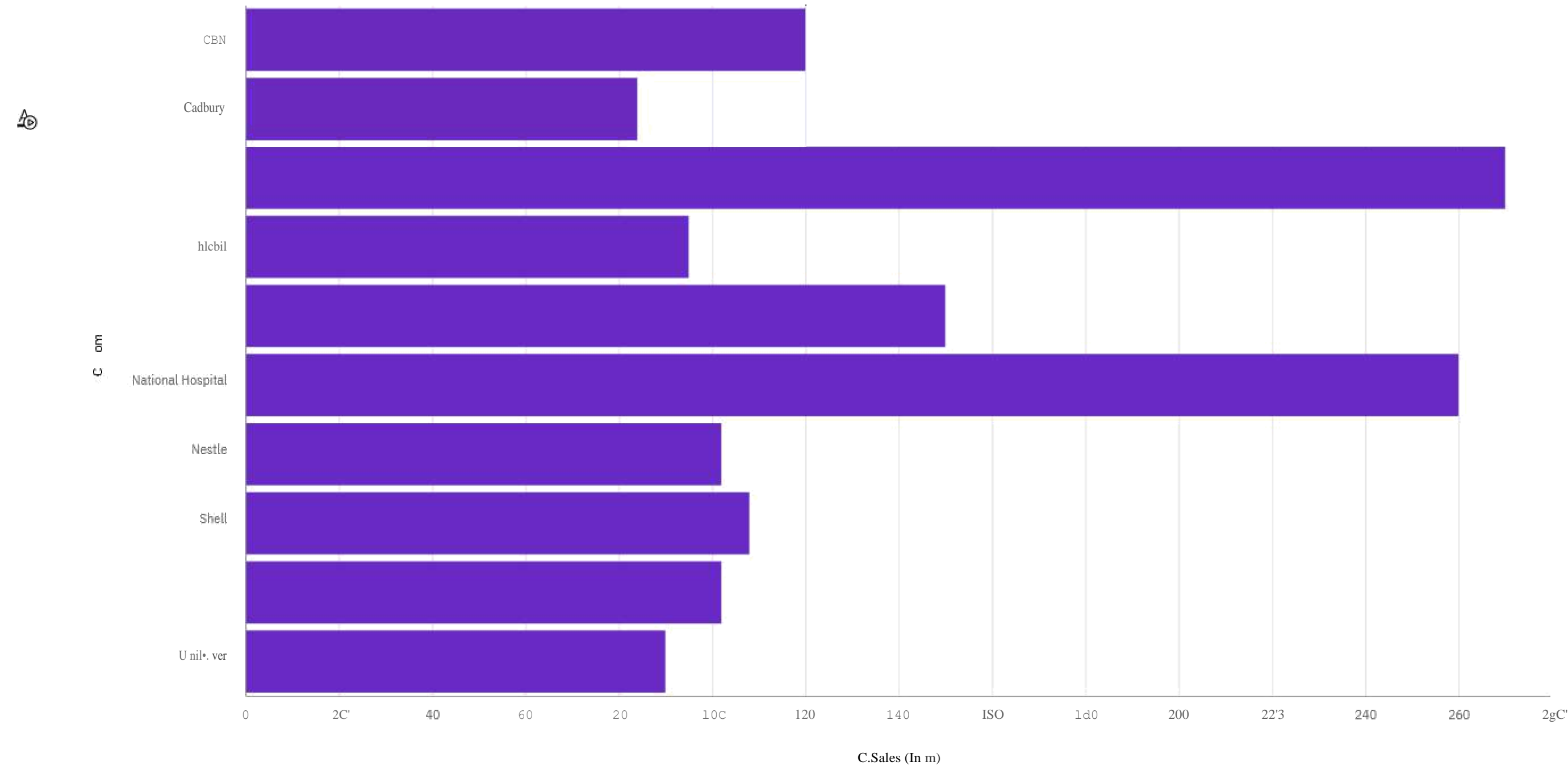
Task 6: Sales Trend

Task 7: Monthly Sales

Task 8: Actual and Received Inventory by Month

C.Sales by Customer

C.Sales



1 38K

C.Sales

Inventory Stock

396K

Inventory Stock

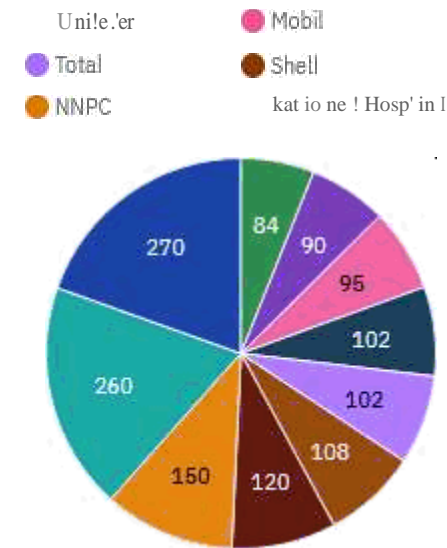
C.Sales by Customer

Customer

Cadbury

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Sales by Customer

Sates by Location

'2ales by Sales Representative

Received Inventory from Supplier

Inventory stock for warehouse location

'2ates Trend

f'tonthly Sales

Actual and Received Inventory by month

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L.Sales

1.48

L.Sales

InvenkoryStock

396K

nventOry StOck

L.Sales forLocation regions

L.Sales (Sum)



Wn

Tamale

Togo

Sunyani

Ghana

KoTonñuo

Lo nd

Accr0

SekonHi-

Takora W

Benin

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Porto - Nov@

Benin Ciry

WaFf I

Pon HarEOuN

No E kit

I badan

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Emugu

Nnewi

!•iakurdi

Bauchi

Yola

Cameroon

Minna

Nigeria

Abuja

Lafia

Guélenrieng

Fianya

Ber @

Mount

Ba okoun

Bouar



L.Sales by Location

Location

Calabar

Abuja

Ilor

Abeokuta

Ibadan

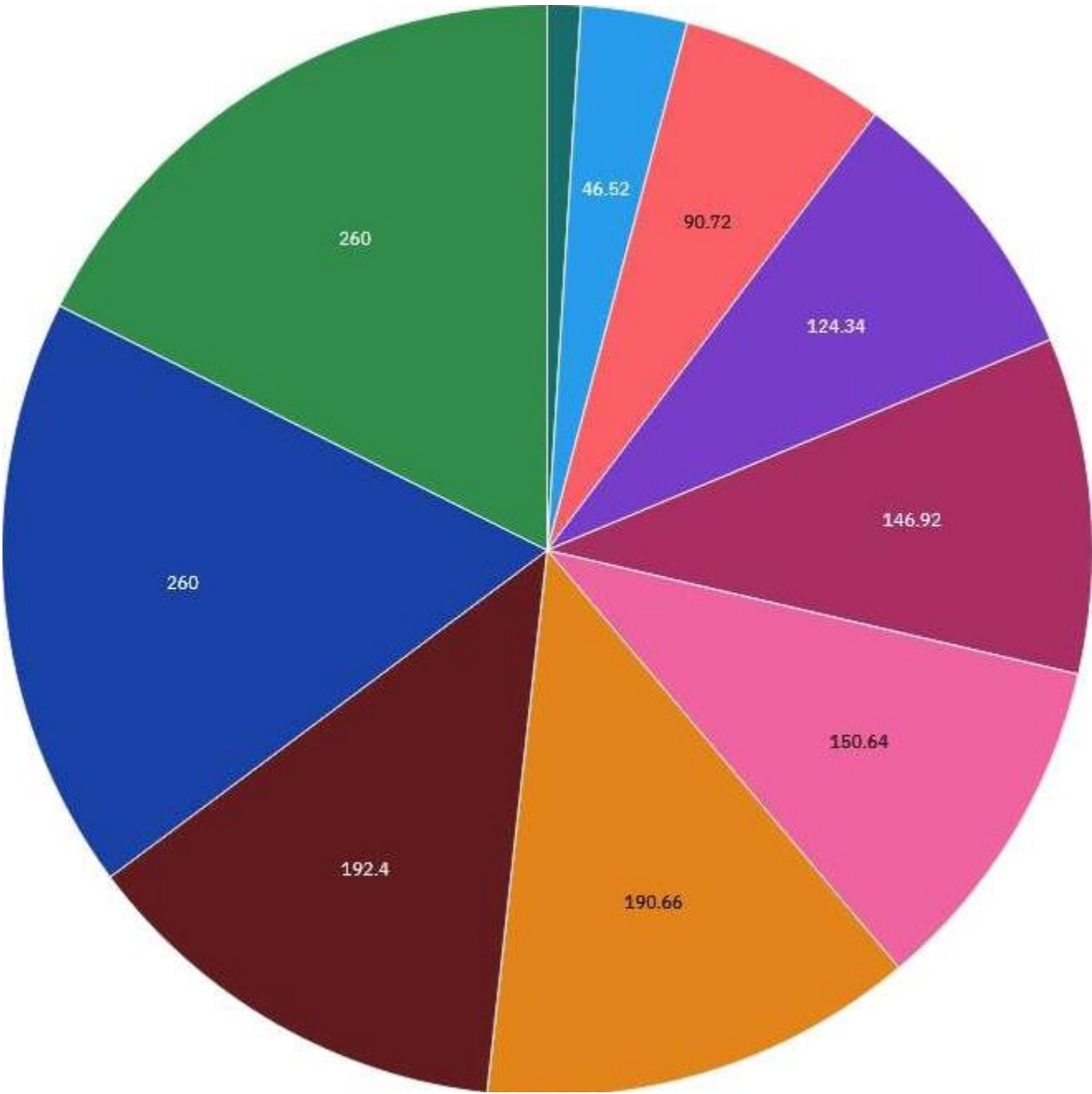
Lagos

Kano

Port Harcourt

Warri

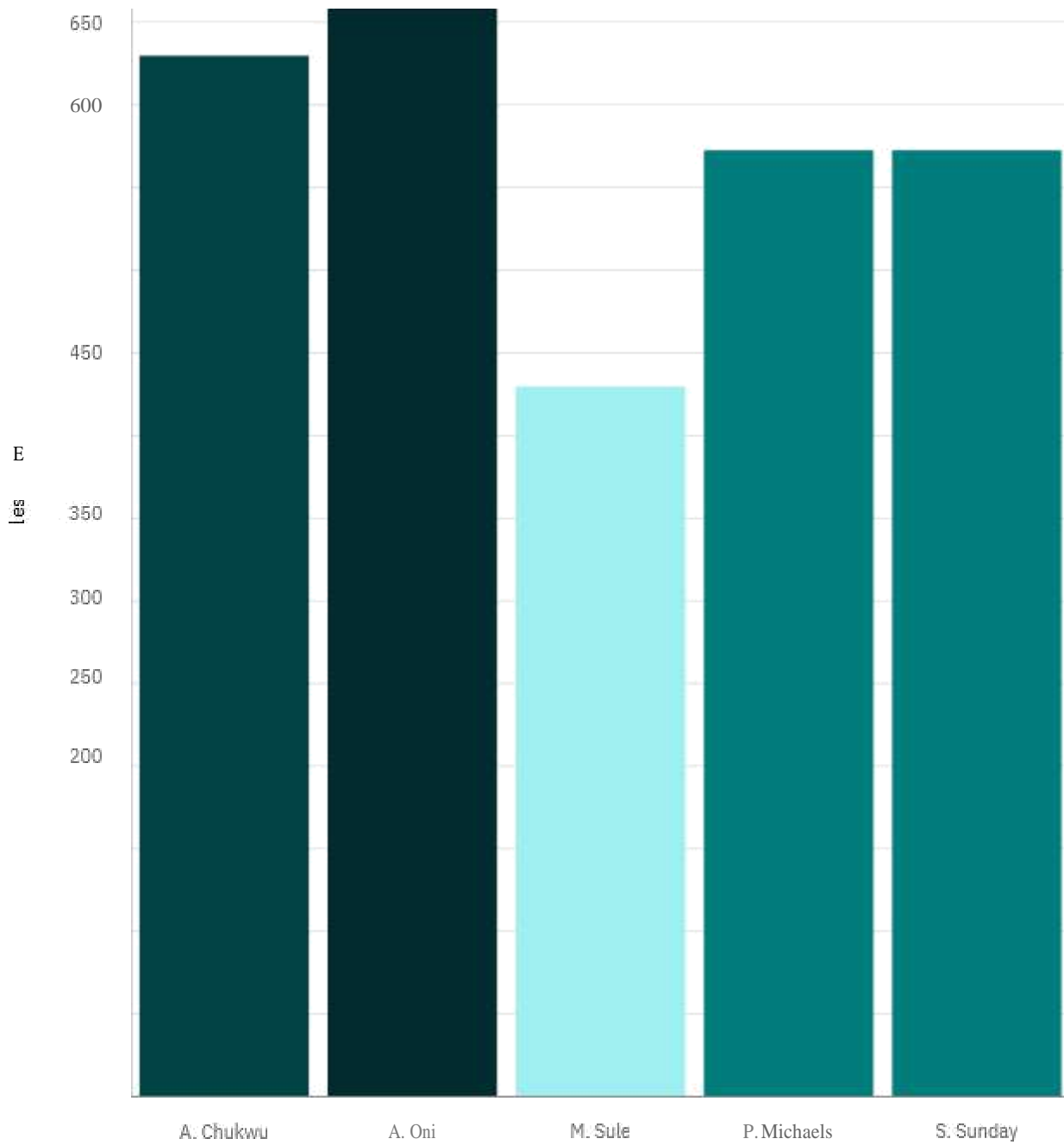
Kaduna



$$P$$

Rep.Sales by Sales Rep colored by Rep.Sales

Rep.5aTes (Sum)



Sales Rep

Rep.Sales far Location regions

Rep.5ales (Sum)



Rep.Sales

2 86K

Rep.Sales

Sales Rep hierarchy colored by Rep.Sales and sized by Rep.Sales

Rep.Sales (Sum)

Sep.Sales (Sum)



Rep.Sales by Sales Rep

Sales Rep

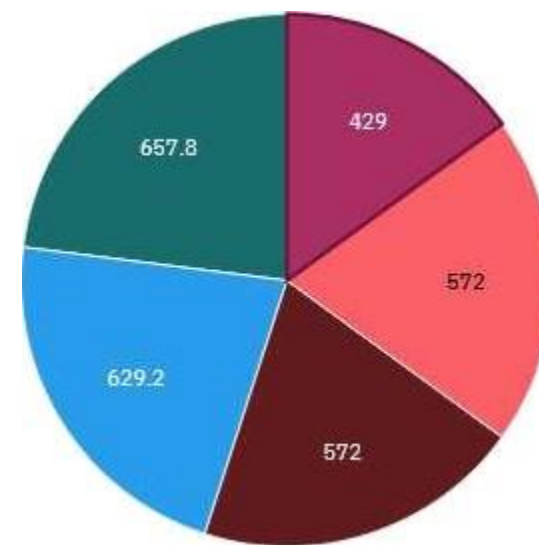
M. Sible

P.F1:chael*

S. »unciay

A. L:nut'.vu

A. On





Received Inventory (Sum)

1.79M

Received Inventory

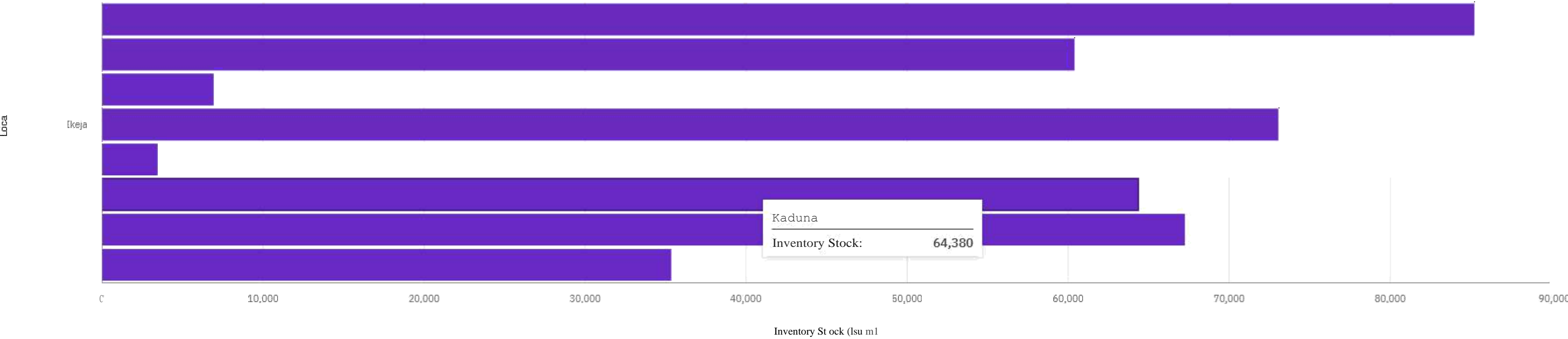
Supplier sized by Rep.Sales

Rep. S a'e* (S um'i

AstraZeneca

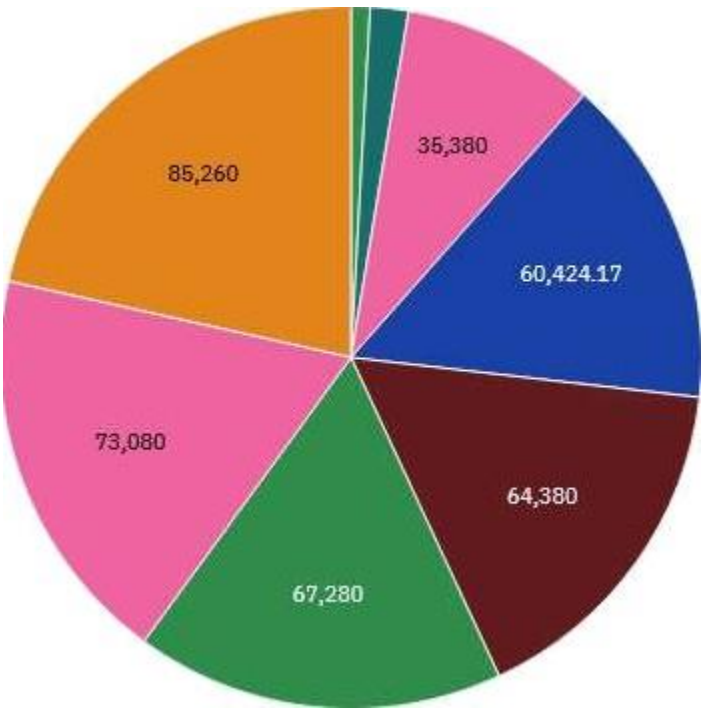
6

Inventory Stock by Warehouse Locations



Inventory Stock by Warehouse Locations

Ware hou se Locations



Inventory Stock

396K

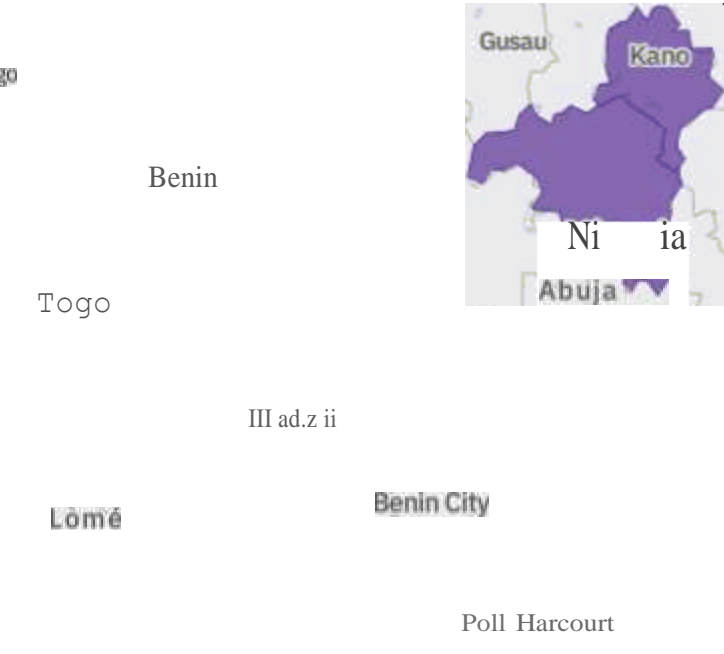
Inventory Stocx

Inventory Stock for Warehouse Locations regions

Inventory Stock (5...



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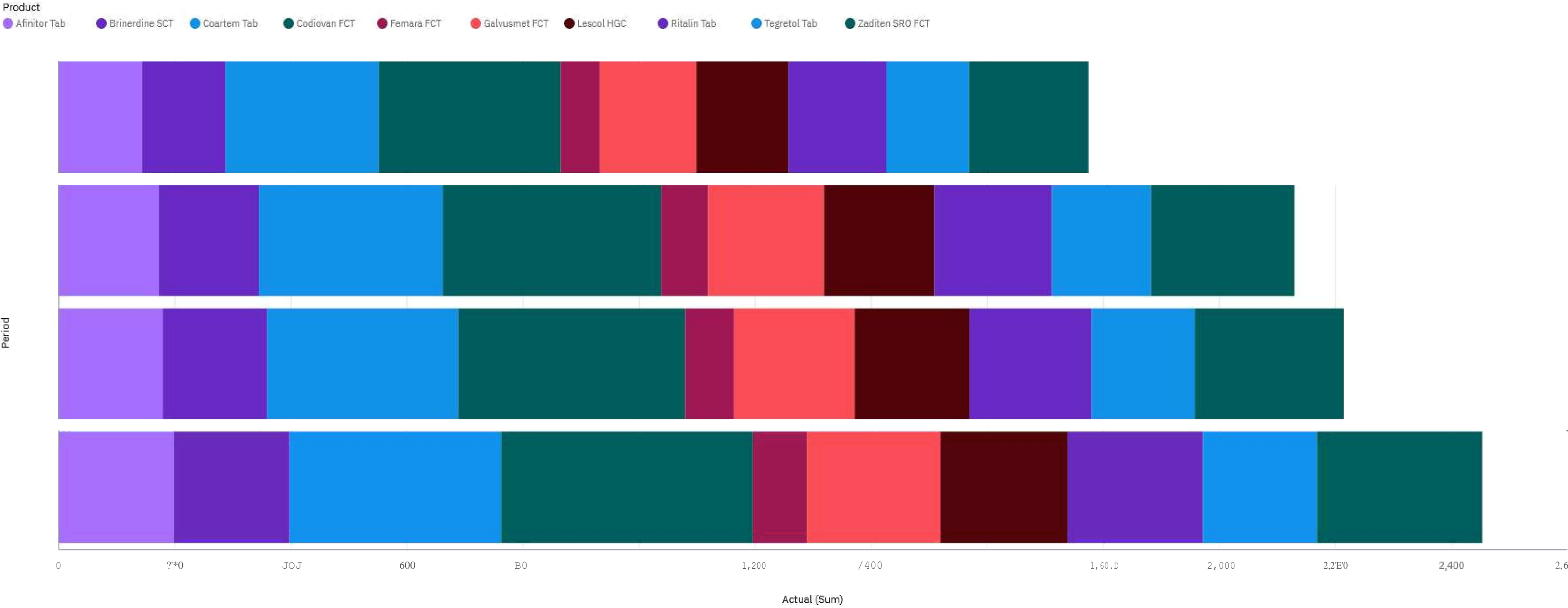
Inventory Stock (5...



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Actual by Period colored by Product



Actual

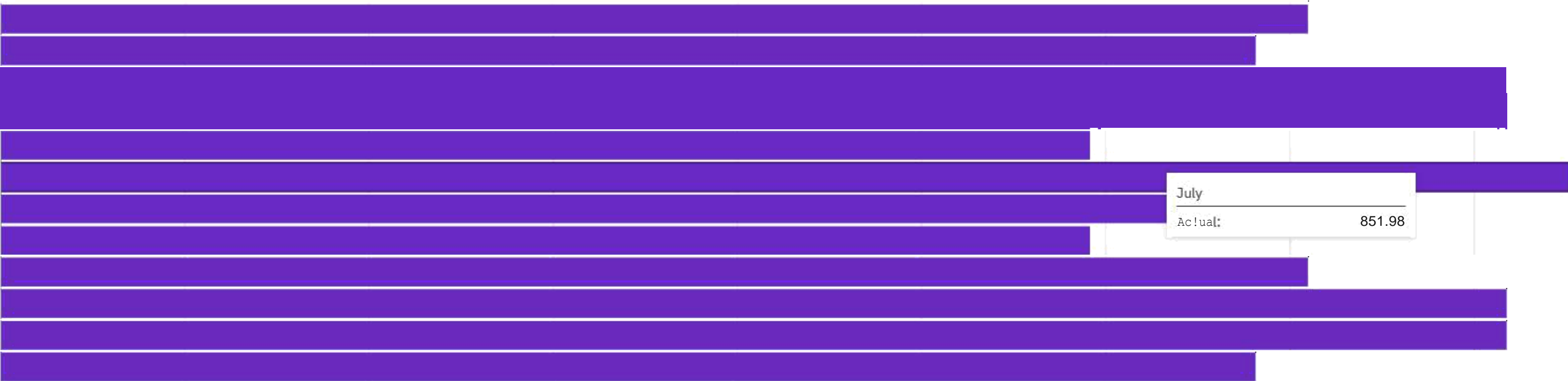
Target

8 57K

Actual

9 87K

Target



Amua. (Sum)

Actual

857K

Actual

Actual for Month hierarchy

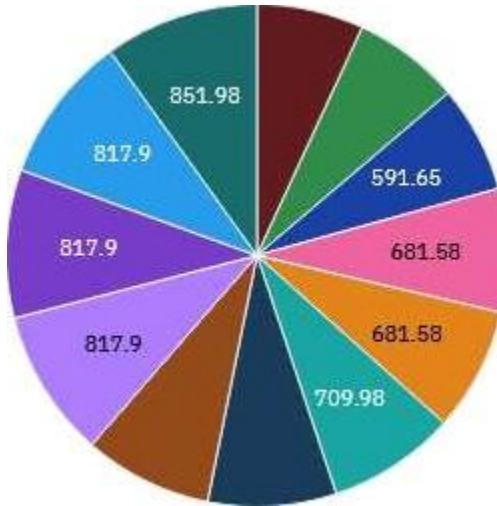
Actual Sum:

Month



Actual by Month

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Sales by Customer	Sales by Location	Sales by Sales Representative	Received Inventory from 'Supplier	Inventory stock for warehouse location	Sales Trend	Monthly Sales	Actual and Received Inventory by month
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6 Actual by F'1 on th

Actual



8 57K

@Ct LI \ I

Actual {Sum)

Received Inventory by Month

Received Inventory



Received Inventory

Received Inventory (Sum)