Define the Problem Statements

Date	19 September 2022
Team ID	PNT2022TMID50828
Project Name	Project – Smart Farming Application
Maximum Marks	2 Marks

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist
which makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

Example:



Problem	l am	I'm trying to	But	Because	Which makes me
Statement (PS)	(Customer)				feel
Smart Farming	Smart	The main	Limited	Increasing	Smart greenhouses.
Application	Farming has	aspect in	Experience	incomes.	Real time Analysis of
	enabled	smart	with	Agricultural	Soil Demand
	farmers to	farming	farming,lack	transformation	
	reduce	project is	of		

waste and	how we can	knowledge	is very slow in	
enhance	implement a	about	India.	
	•			
productivity	smart	business	Generating	
with the	technique.	planning,	employment	
help of		access to	opportunities.	
sensors.		markets,	Reducing risks	
		affortable	in agriculture.	
		healthcare		
		climate		
		change,farm		
		policies, and		
		need for		
		off-farm		
		income.		