## Project Design Phase-II Customer Journey

| Team ID       | PNT2022TMID20635                                   |
|---------------|--|
| Project Name  | Project – Estimate crop yield using data analytics |
| Maximum Marks | 4 Marks  |

## Customer Journey Map

Customer Journey Maps connect companies with their audiences by narrating the customer experience. It can give an overview of the entire process, show how customers act, or identify key moments of interaction between the user and the organization. To create your own, think about your goal of teaching customers about your company.

|               | AWARENESS   | CONSIDERATION                                | DECISION  | RETENTION                                      |
|---------------|---|--|---|--|
| MOTIVATION    | Information<br>about<br>Researched data<br>report | Compare<br>the past<br>data                  | Try to overcome loss                                      | Comparatively Gain the profit than past        |
| GOAL          | Data report                                       | More crop<br>yield and profit<br>for farmers | Make<br>them<br>work<br>smart                             | Continuous<br>more crop<br>yield and<br>profit |
| INTERACTION   | Agri-Camp ,<br>Social Media                       | Camp ,<br>Websites and<br>advertisements     | Direct<br>information<br>the farmer                       | Seasonal<br>period<br>support                  |
| OPPORTUNITIES | Advertisements and creating camp                  | Show<br>advantages                           | Enhance crop<br>yield and<br>decrease loss<br>of appetite | Loyalty<br>data<br>report &<br>visuals         |