

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Person who sells their car</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>Notwithstanding the strong demand, the low inventory levels across dealerships</div> <div>Unavailability in good product, lack of technology/ network usage, device availability</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>Best selling price, through brokers, pros: less efforts needed, cons: less accuracy.</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&amp;P</div></div> <div>There could be more than one carefully verify various parameters in different field</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>Less accuracy in predicting the rate by humans, need to do this job is to resale their car.</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>Directly related: find the right resale value Indirectly associated: customers spend free time on giving details about car</div>	
Identify strong TR & EM	<div>buy a new car, Need money in urgent</div> <div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>Happy, Satisfied, in gaining knowledge - use it Car's current status in your resale strategy &amp; sale</div>	<div>To predict the resale value of car based on the car detail and car status using random forest regressor in the web application..</div>	<div>according to the predicted value. 8.2 OFFLINE Car's current status.</div>	Identify strong TR & EM