

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>✓<div>The Business peoples who are willing to know more about their business can perform in global scale.</div></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>✓<div>The customer sometimes feels that there is no online payments available .</div></div> <div>✓<div>The customer should verify the inputs before uploading it</div></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>Which solutions are available to the customers when they face the</div> <div>✓<div>It will display with a dashboard with perceptions</div></div> <div><div>The product provides facility to add manual</div><div>✓<div>datas to the analytics performed.</div></div></div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div></div> <div>✓</div> <div>✓<div>Determine and conforming the input structure.</div></div> <div><div>Choosing which analysis to perform so that it will be useful and also analyze how to perform it</div></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>✓</div> <div>✓<div>Customer satisfaction</div></div> <div>✓<div>Product rating</div></div> <div>✓<div>Product prices</div></div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>What does your customer do to address the problem and get the job</div> <div>✓<div>Collecting the sales data and analyzing the data</div></div> <div>✓<div>There are lot of manual labour</div></div>	
Focus on J&P, tap into BE, understand RC	<div>3. TRIGGERS<div>TR</div></div> <div>Unaware of how their business are performing</div> <div>✓</div> <div>✓</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div><div>Creating a Dashboard.</div><div>✓<div>Providing the sales details.</div></div><div>✓<div>Design for every screen.</div></div><div>✓<div>One time payment.</div></div><div>✓</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div></div> <div>8.1 ONLINE</div> <div>FEATURE</div> <div>✓<div>Using the automated services for analyzing the data</div></div> <div>8.2 OFFLINE</div> <div>✓<div>Using the software to analyze the data</div></div>	Identify strong TR & EM
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>BEFORE : Laziness, Angry</div> <div>✓</div> <div>AFTER : Refreshing mind</div> <div>✓</div>			