

Project Design Phase-II customer Journey

Date	21 October 2022
Team ID	PNT2022TMID45907
Project Name	Project - Smart Fashion Recommender Application
Maximum Marks	4 Marks

"FLASH SALE" DISCOVERY

Power product discovery and engagement by pushing daily, category-based, "Flash Sales."



SOCIAL CURATION

Instead of editorially-driven merchandising, enable influencers to elevate and share products to influence purchase decisions.



LOCAL DISCOUNTS

Drive consumers into stores, via location-based discounts.



MOBILE LOYALTY PROGRAM

Re-engage and reward consumers by enabling them to earn discounts when they check-in to retail stores.



NATIVE FUNCTIONALITY

Take advantage of key features of the device, like providing consumers with a useful and engaging way to scan everyday objects, identify a color hue, and quickly find matching products.



MOBILE & RETAIL CONVERSION

The ultimate goal is to drive commerce from the mobile experience, as well as drive consumers into retail stores.



SMART FASHION RECOMMENDATION APPLICATION

SCENARIO Browsing, booking, attending, and rating a local city tour	Entice How does someone initially become aware of this process?	Enter What do people experience as they begin the process?	Engage In the core moments in the process, what happens?	Exit What do people typically experience as the process finishes?	Extend What happens after the experience is over?
Steps What does the person (or group) typically experience?	<div>Search for a hotel</div> <div>Visit website or app</div> <div>Choose the Gender</div> <div>Browse the New Arrived Cloths</div> <div>View the Details about the Product</div> <div>Register Searching New Clothes for their daily life</div> <div>Instead of following the lead, this user chooses the Gender for Searching the Cloths</div> <div>This Need to choose their Gender for Searching the Cloths</div> <div>Browse their Needed Clothing</div> <div>The Customer can to know more. They see information about the product</div>	<div>Start Purchasing the Products</div> <div>Complete the Payment Information</div> <div>Click on Payments</div> <div>Final Confirmation</div> <div>Email Reminder</div> <div>After searching to purchase a product</div> <div>They fill out their Contact and Credit Card Details, then Confirm the</div> <div>They see the Summary of what they are about to purchase</div> <div>An email immediately sends to confirm their product</div> <div>One day before it will send to the date and time of delivery</div> <div>Customer can tell their experience of shopping</div>	<div>Sign-up of Product Purchasing</div> <div>Customer can tell their experience of shopping</div>	<div>Provide for reviews</div> <div>Write and submit the Reviews</div> <div>Personalized Recommendation</div> <div>Personalized offer</div> <div>Personalized suggestion after Purchase</div> <div>After registration, when user login, the website send the welcome message to the user</div> <div>Customer writes a review and give the stars-rating out of 5</div> <div>Customer can inform their feedback recommendation system</div> <div>Customer can tell which type of offer they need</div> <div>Customer can buy any suggestion to improve the service</div>	
Interactions What interactions do they have at each step along the way? <ul style="list-style-type: none">People: Who do they see or talk to?Places: Where are they?Things: What digital touchpoints or physical objects would they use?	<div>Search bar of the website, iOS app or Android app</div> <div>Using Chat Bot</div> <div>Clothing section of website, iOS app or Android app</div> <div>Using Chat Bot</div> <div>Clothing section of website, iOS app or Android app</div> <div>Using Chat Bot</div> <div>Clothing section of website, iOS app or Android app</div> <div>Using Chat Bot</div> <div>Clothing section of website, iOS app or Android app</div> <div>Using Chat Bot</div> <div>Customer need to know the details about the Product</div>	<div>Payment section of website, iOS app or Android app</div> <div>Payment section within the website, iOS app or Android app</div> <div>Payment section within the website, iOS app or Android app</div> <div>Customer's email (Software like Outlook or website like Gmail)</div> <div>Customer's email (Software like Outlook or website like Gmail)</div> <div>Smart interaction with the Chat bot</div> <div>Common interaction with the customer using the product</div>	<div>Smart interaction with the Chat bot</div> <div>Common interaction with the customer using the product</div>	<div>Customer's email (Software like Outlook or website like Gmail)</div> <div>Have a casual user when write the review on their feedback</div> <div>Recommendation their service available, iOS app or Android app</div> <div>Customer's email (Software like Outlook or website like Gmail)</div> <div>Post Purchase delivery website, iOS app or Android app</div>	
Goals & motivations At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")	<div>Help me to get this product</div> <div>Help me have more fun with the Chat Bot</div> <div>Help me avoid using the product</div> <div>Help me know what they have to offer</div> <div>Help me understand the Product</div>	<div>Help me to know the product</div> <div>Help me get through the payment part</div> <div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div>	<div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div>	<div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div> <div>Help me to know the product</div>	<div>Help me to know what I've done before</div> <div>Help me to know what I could be doing next</div> <div>Help me to know what I could be doing next</div>
Positive moments What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?	<div>They come to register of this product</div> <div>It's fun to look at options and images along each product</div>	<div>Excitement about the purchase (They are going to)</div> <div>Current payment flow is very fast, simple and simple</div> <div>When they make a purchase, they are very happy and they are very happy</div>	<div>People like the product that we have a 100% satisfaction rating</div>	<div>People generally like product and feeling refreshed and inspired</div>	<div>People like looking back on their past purchase</div>
Negative moments What steps does a typical person find frustrating, confusing, angering, costly, or time-consuming?	<div>Some people cannot find the product or they are not interested</div> <div>People might regret a lot of their purchase at the shop</div>	<div>Disappointment about the purchase (They are not going to)</div>			
Areas of opportunity How might we make each step better? What ideas do we have? What have others suggested?	<div>View Product in 3D and see the details about the product</div> <div>Provide a simpler journey to avoid information overload</div>	<div>Increase Traffic, Rating by the customer</div> <div>Related searching products using photos</div>	<div>Providing more security</div>		