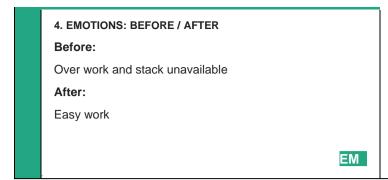
## **PROBLEM -SOLUTION FIT**

Team ID	PNT2022TMID15450	
Project Name	Inventory management system for	
	retailers.	
Date	13 October 2022	

Define CS, fit into	Customer segmentation is an important marketing tool.  Effective customer segmentation helps the enterprises increase profits and improve customer service level.  On the other hand, due to possible detrimental consequences, supply disruptions have been receiving more and more attention.	6. CUSTOMER CONSTRAINTS  Limits on raw materials, machine capacity, workforce capacity, inventory investment, storage space, or the total number of orders placed.	5. AVAILABLE SOLUTIONS  • Lift per store sales by 5%  • 70% time saved in store audits  • >97% accurate retail insights in real-time  • Improved adherence to store compliance  • Brand & SKU level competitive	AS	Focus on J&P, tap into BE, understar
Focus on J&P, tap into BE, understand	2. JOBS-TO-BE-DONE / PROBLEMS  Inconsistent Tracking  Warehouse Efficiency  Inaccurate Data  Changing Demand  Limited Visibility  Manual Documentation  Problem Stock  Supply Chain Complexity	Network issue     Server down     Data loss	7. BEHAVIOUR  • The data will be secure. • Check the stock regularly. • The process will be on time.	BE	<u>a</u>
Identify	3. TRIGGERS  Retail inventory management techniques help stores and ecommerce sellers satisfy customers, reduce costs and increase profits.  TR	Create a System to Get Accurate and Accessible Information  SL	8. CHANNELS of BEHAVIOUR  Online:  Stock update	СН	Extract online



- Create a Unique Process Customized for Business Type.
- Keep an eye on Contemporary trends in the industry.
- Be prepared for fluctuations in supply and demand.

- Stock needed
- Maintaining the stock above the warining level
- Calculating the current stock by using the billing info

## **Solution Architecture**

