| Journey Steps<br>Which step of the experience<br>are you describing?   | <b>Discovery</b><br>Why do they even start the journey?  | <b>Registration</b> Why would they trust us?  | Onboarding and First Use<br>How can they feel successful?   | <b>Sharing</b> Why would they invite others?   |
|--|--|---|---|--|
| Actions What does the customer do? What information do they look for? What is their context?                                     | Customer can access their account details and banks statements.                                    | By using this service the does not have end services to depend on any other confidetial to depend on so any one can ue this.            | Because this generation are using all things in digital  This service can be used to depend on any other anytime  We don't have to depend on any other services  Services  Chatbot ensures a hassle-free customer journey | Because this portal can be It is very It is an 24/7 used secured to anywhere at anytime.   |
| Needs and Pains What does the customer want to achieve or avoid? Tip: Reduce ambiguity, e.g. by using the first person narrator. | Customer have to coonect their to avoid sharing their account digital to achieve the goal details. | The customer can view the bank statements service by this service details.  Customer can Sometime the server can be down to communicate | Al bots leads  generation and ensure higher converdation rates  Chatbot help manage manage customer customer details after details after receiving all docs.  With chatbot the businesscan receiving all docs.            | Chaybots do Chatbots use Chatbot gives meet their goals Case in Instant and enchance handling messaging apps, their their Suspicious android apps experience activities. |
| <b>Touchpoint</b><br>What part of the service do<br>they interact with?  | They ca interact by using mobile or laptop.  | Every Every Customer has customer has an seperate to be verified authenticatio to use this.   | The bank does not have to customer can banks to smart enough depend on any staff connect to members bank. Chatbot allows Chatbot are smart enough deliver to analyze message to response bank. Customer based             | Al chatbots Al chatbot Chatbot can allows to use can automate maintain the service even in the holidays Al chatbot can maintain the queries. Customer.                   |
| Customer Feeling<br>What is the customer feeling?<br>Tip: Use the emoji app to<br>express more emotions                          |  | <b>(2</b> )   | <u> </u>  |  |
| Backstage  |  |   |   |  |
| <b>Opportunities</b><br>What could we improve or<br>introduce?   | Increase a leading<br>metric by improving  | Increase a leading<br>metric by introducing   | Decrease a workers by introducing Chatbot.  | Increase/decrease a<br>leading metric by   |
| Process ownership<br>Who is in the lead on this?   | Banking<br>Industry  | Many website companies  | Chatbot<br>users  | Connectivity<br>between<br>users   |