### 1. CUSTOMER SEGMENT(S)

Working people, Unhealthy person, Sport students, Busy students

# 6. CUSTOMER CONSTRAINTS

No cash, Busy, Unhealthy environment, Unhealthy conditions, Problem in the Network connection, spending power, budget, network connection, available devices.

#### 5. AVAILABLE SOLUTIONS

Following activities in Nutrition club. Tracking the intakes using notes Using information on the internet Following family members advice.

#### 2. JOBS-TO-BE-DONE / PROBLEMS

Unhealthy eating practices; an imbalanced diet of calories and nutrients; inaccurate information; busy schedules and pricey gym memberships; and a lack of mental support.

#### 9. PROBLEM ROOT CAUSE

Most customers are unable to distinguish between facts and myths and are unable to find reliable information. • Customers with busy schedules struggle to maintain healthy eating habits.

#### 7. BEHAVIOUR

The majority of clients struggle to locate trustworthy information and are unable to discriminate between myths and truths. Why Busy customers find it challenging to maintain good eating routines.

### 3. TRIGGERS

seeing their neighbor's fitness, reading about a more efficient solution in the news.

# 4. EMOTIONS: BEFORE / AFTER

lost > confident, unhealthy > healthy brisk > active

## TR 10. YOUR SOLUTION

ΕM

Helps them keep track of their daily caloric and nutritional intake; helps them squeeze in quick exercises given their busy schedules; and helps them keep track of local supermarkets and grocery delivery services. In order to reduce food waste, it can be helpful to recommend dishes from the person's refrigerator. It can also be helpful to plan ahead for meals. It can be useful to find a professional trainer anywhere in the globe. It can also be helpful to develop good eating habits.

## SI 8. CHANNELS of BEHAVIOUR

8.1 ONLINE

Update their status, Can view the status of others

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8.2 OFFLINE

Following instructions, making this as a habit