












<div>Scenario</div> <div>Smart Solutions for Online Railway ticket Booking and it's experience.</div>	<div></div> <div>Entice</div> <div>How does someone initially become aware of this process?</div>	<div></div> <div>Enter</div> <div>What do people experience as they begin the process?</div>	<div></div> <div>Engage</div> <div>In the core moments in the process, what happens?</div>	<div></div> <div>Exit</div> <div>What do people typically experience as the process finishes?</div>	<div></div> <div>Extend</div> <div>What happens after the experience is over?</div>
<div></div> <div>Steps</div> <div>What does the person (or group) typically experience?</div>	<div><div>Alternative for offline Booking</div><div>The customer (Passenger) will be looking for an alternative booking system as current bookings consume a lot of their time.</div></div> <div><div>Browse Various available options</div><div>customer will search for various online options which are available for Ticket Booking.</div></div> <div><div>Customer's Choice</div><div>Customer tries out various online options which are available and chooses the one which is reliable and has easy an interface.</div></div>	<div><div>Looks for the availability of train</div><div>customer looks for the availability of train on a specific date and time.</div></div> <div><div>Enter's the necessary details.</div><div>If tickets are available the user will fill in his details and book the preferred seat.</div></div> <div><div>Proceed to the payment section.</div><div>After all this, he proceeds with payment process.</div></div>	<div><div>QR code</div><div>Upon completion of payment QR code gets generated.</div></div> <div><div>Live location</div><div>Live location of the train is continuously updated in the web UI.</div></div> <div><div>Weather Condition</div><div>customer can know the weather condition of his destination.</div></div>	<div><div>Verification</div><div>The QR code can be scanned for validation of the ticket by the ticket collector.</div></div> <div><div>Promot for review</div><div>One hour after the tour finishes, an email and in-app notification prompt the Passenger for a review.</div></div> <div><div>Writing & submitting review</div><div>The passenger submits his review.</div></div>	<div><div>Work on suggestions</div><div>Based on the customer review, We can improve our service.</div></div> <div><div>Travel History</div><div>History of previous travel gets stored and can be viewed.</div></div>
<div></div> <div>Interactions</div> <div>What interactions do they have at each step along the way?<ul style="list-style-type: none">■ People: Who do they see or talk to?■ Places: Where are they?■ Things: What digital touchpoints or physical objects would they use?</div>	<div><div>Offline Ticket counters with long queue</div><div></div></div> <div><div>Ticket Booking section of the website or mobile app.</div><div>Mobile phone</div></div>	<div><div>Train and seat availability section of the website or mobile app.</div><div>Mobile phone</div></div> <div><div>Payment section of the website or mobile app.</div><div></div></div>	<div><div>QR code.</div><div></div></div> <div><div>weather tracking section of the weeb page or mobile app.</div><div>Location tracking section of the web page or mobile app.</div></div>	<div><div>QR code.</div><div>Ticket collector</div></div> <div><div>Co-passengers.</div><div>Review section of the web page or mobile app.</div></div>	<div><div>Travel history section of the webpage or mobile app.</div><div></div></div>
<div></div> <div>Goals & motivations</div> <div>At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")</div>	<div><div>Help me get this Train ticket booked.</div><div></div></div> <div><div>Help me avoid this long Queue in Ticket counters.</div><div>Help me avoid seeing tickets for the wrong dates, times and no of people.</div></div>	<div><div>Help me to book tickets easily.</div><div></div></div> <div><div>Help me to complete the Payment process smoothly.</div><div></div></div>	<div><div>Help me with the location of the train</div><div></div></div> <div><div>Help me by updating the weather condition of the destination so that I can prepare accordingly.</div><div></div></div>	<div><div>Help me with the Ticket verification process.</div><div></div></div> <div><div>Help me to provide my review about my travel experience.</div><div></div></div>	<div><div>Help me see where I have travelled before.</div><div></div></div>
<div></div> <div>Positive moments</div> <div>What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?</div>	<div><div>The passenger can avoid wasting time in long queue(productive).</div><div></div></div> <div><div>Passengers can avoid the harsh behavior of people at ticket counters.</div><div></div></div>	<div><div>Passengers will be happy as booking tickets is now easy.</div><div></div></div>	<div><div>Passengers feel relieved once they know the train location and weather condition at the destination.</div><div></div></div>	<div><div>Passengers will feel empowered once they know that we value their opinion.</div><div></div></div>	<div><div>Passengers like to know where they have travelled before.</div><div></div></div>
<div></div> <div>Negative moments</div> <div>What steps does a typical person find frustrating, confusing, angering, costly, or time-consuming?</div>	<div><div>Standing in long Queue's make people frustrated.</div><div></div></div>	<div><div>People express a bit of hesitation while using online booking systems.</div><div></div></div>	<div><div>Customers fear to enter their bank details for payment process.</div><div></div></div> <div><div>Passengers are afraid about transaction failure.</div><div></div></div>	<div><div>Passengers will find it frustrating, when they experience delay in busi weather during travel.</div><div></div></div>	<div><div>Some passengers find the review section to be annoying.</div><div></div></div> <div><div>People find having suggestions to be an tedious process and the service providers don't consider their suggestion.</div><div></div></div>
<div></div> <div>Areas of opportunity</div> <div>How might we make each step better? What ideas do we have? What have others suggested?</div>	<div><div>Should make the Online Booking as easy as possible.</div><div></div></div> <div><div>A easy to use and reliable webpage must be created</div><div></div></div>	<div><div>Upon transaction failure the Passengers's money must be re-funded as soon as possible.</div><div></div></div> <div><div>Should provide inbuilt app so that the user no need to enter his bank details each and every time.</div><div></div></div>	<div><div>Passengers can be notified about the delay in train timings so that they can arrange an alternative.</div><div></div></div>	<div><div>Reviews can be made compulsory and should be taken seriously by the authorities.</div><div></div></div>	<div><div>Based on past travel data recommendations can be made.</div><div></div></div>