

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>1) Farmers</div> <div>2) People related to field of agriculture</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>Lack of experience</div> <div>Lack of knowledge</div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div></div> <div>Seeking experts – Safe approach</div> <div>Random attempts – Not encouraged</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div></div> <div>The farmers necessarily require a timely advice to predict the future crop productivity and an analysis is to be made in order to help them to maximize the crop production in their field.</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>India, majority of the farmers are not getting the expected crop yield due to several reasons. The agricultural yield is primarily depending on weather conditions. Rainfall conditions also influences the rice cultivation. In this context, the farmers necessarily require a timely advice to predict the future crop productivity and an analysis is to be made in order to help the farmers to maximize the crop production in their crops</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>Seek help from experienced people</div> <div>Try to acquire knowledge on cultivation methods</div> <div>Understand the soil factors such as humidity, nature of the soil and choose a crop based on the observations.</div>	
Focus on J&P, tap into BE, understand RC				
	<div>3. TRIGGERS<div>TR</div></div> <div>Various visualization techniques will generate statistical results that will be helpful in decision making for the stakeholders.</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>we will be analyzing some important visualization, creating a dashboard and by going through these we will get most of the insights of Crop production in India.</div>	<div>8.CHANNELS of BEHAVIOUR<div>CH</div></div> <div>8.1 Online:</div> <div>1. Makes decisions based on the results given by the analysis in crop prediction tool.</div> <div>8.2 Offline:</div> <div>1. Seek help from experts in neighborhood through communication</div>	Identify strong TR & EM
<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>Before:</div> <div>Insecure, poor decision making</div> <div>After:</div> <div>Improved Decision making, confident</div>				