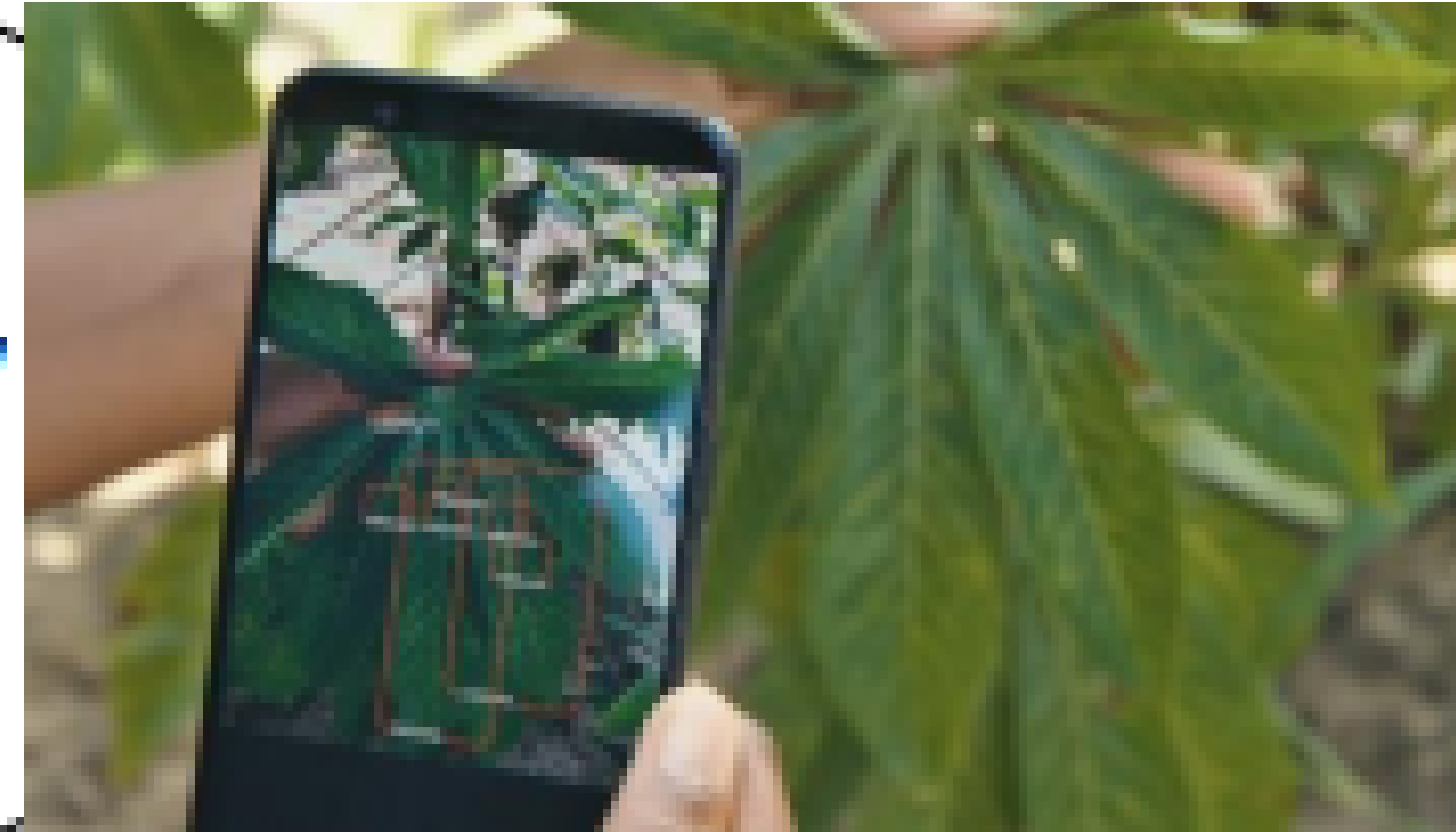


# What do they THINK AND FEEL?

what really counts  
major preoccupations  
worries & aspirations



Does automated  
in  
system helps in  
identifying  
disease

Does it helps in  
the  
development of  
the  
life style of  
farmers

Whether the  
system  
will find all the  
diseases of all  
plants

How AI helps  
in  
reducing the  
loss  
by disease

Recommends  
the  
fertilizers

Does it  
prevent  
from bacterial  
to  
infection

## What do they HEAR?

what friends say  
what boss say  
what influencers say

They identify the  
cause of  
diseases by  
taking  
photos of leaves

Interactive  
portal  
for farmers to  
upload  
images

## What do they SEE?

environment  
friends  
what the market offers

Whether they  
can  
find disease at  
an  
earlier stages

Farmers need the  
recommendation  
of  
fertilizer based on  
the disease

## What do they SAY AND DO?

attitude in public  
appearance  
behavior towards others

To demonstrate  
the  
quantity of  
fertilizer  
to be given

User friendly  
platform to  
access  
like application  
with  
accurate results

Disease  
identification

## PAIN

fears  
frustrations  
obstacles

Good internet  
connectivity  
along with  
knowledge of  
usage

Not organic  
and spending  
the  
large amount  
for fertilizer

## GAIN

"wants" / needs  
measures of success  
obstacles

Prevention of  
risk and  
minimum risk

Easy  
identification of  
disease and  
quick response  
they get