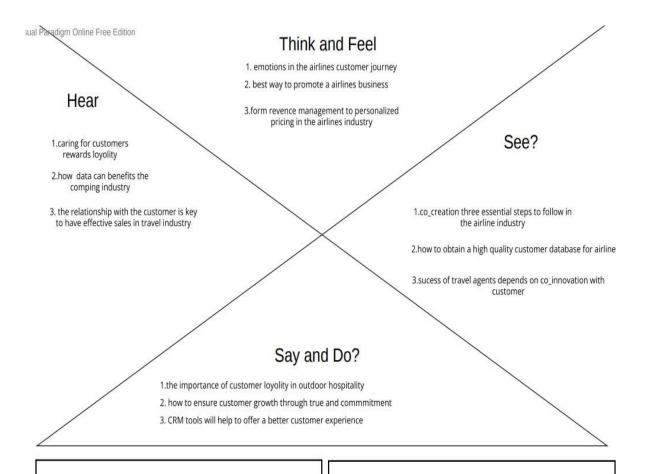
Ideation Phase Empathize & Discover

Date	29 September 2022
Team ID	PNT2022TMID36536
Project Name	Airline data analytics for aviation industry
Maximum Marks	4 Marks

Empathy Map Canvas:

An empathy map is a simple, easy-to-digest visual that captures knowledge about a user's behaviours and attitudes. It is a useful tool to helps teams better understand their users. Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with his or her goals and challenges.



Pain

- 1.customizing the service of travel agent
- 2.travel agents buildings customer supplier relationship via online social network
- 3.high cost

Gain

- 1.time saving
- 2.smart data driven cross selling and up selling
- 3.transition from knowledge to wisdom in the airline industry