

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS To help the person who is busy and doesn't care about the expenses regularly and keep track of it and will notify them.	6. CUSTOMER CC <ul style="list-style-type: none"> This application will be supported by most of the devices. This solution also provide insights on their expenses in a graphical way 	5. AVAILABLE SOLUTIONS AS <ul style="list-style-type: none"> Customers have used notes or paper to keep track of their expenses. Personal expense tracker developed in this project is an alternative. 	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE / PROBLEMS J&P <ul style="list-style-type: none"> User needs to add their monthly income and their monthly expenses. They need to set a limit for the amount to be used for that month. If the limit exceeds user will get notified with an email alert. In the month end user will get monthly expenditure graph. 	9. PROBLEM ROOT CAUSE RC <ul style="list-style-type: none"> Due to lot of payment options, customer tends to forget where or when they have spend their money. By tracking their expense they can save money. They can save lot of time and money. 	7. BEHAVIOUR BE <ul style="list-style-type: none"> User believes more in manual expenditure tracking rather than virtual application tracking. User will exhibit this behaviour until they trust this application. 	Focus on J&P, tap into BE, understand RC
Identify strong TR & EM	3. TRIGGERS TR Users can know their money is being spent. 4. EMOTIONS: BEFORE / AFTER EM They will be able to track their income and expense made by them.	10. YOUR SOLUTION SL <ul style="list-style-type: none"> If the user spends large amount of money in a particular area continuously, we will notify them to reduce the spending in that particular area. To provide insights on their spending in a graphical way based on categories. 	8. CHANNELS of BEHAVIOUR CH <ul style="list-style-type: none"> User will take actions as track their expenses in offline. All the data are secured and being uploaded in the cloud storage. 	Extract online & offline CH of BE