Project design phase-2

Customer journey

Date	12-10-2022
Team Id	PNT2022TMIT50840
Project Name	Gas leakage monitoring and alerting system
Marks	4 marks

Customer journey map

STAGE	Awareness	Consideration	Decision	Service	Loyalty
CUSTOMER ACTIONS	View online ad, see social media campaign, hear about from friends	Conduct research, research competitors, compare features and pricing	Make a purchase	Receive product/service, contact customer service, read product/service documentation	Make another purchase, share experience
TOUCHPOINTS	Traditional media, social media, word of mouth	Word of mouth, website, social media	Website, mobile app, phone	Phone, chatbot, email	Word of mouth, social media, review sites
CUSTOMER EXPERIENCE	Interested, hesitant	Curious, excited	Excited	Frustrated	Satisfied, excited
KPIS	Number of people reached	New website visitors	Conversion rate, online sales	Product reviews, customer service success rate, waiting time	Retention rate, customer satisfaction score
BUSINESS GOALS	Increase awareness, interest	Increase website visitors	Increase conversion rate, online sales	Increase customer service satisfaction, minimize wait time	Generate positive reviews, increase retention rate
TEAM(S) INVOLVED	Marketing, communications	Marketing, communications, sales	Online development, sales, marketing, customer service	Customer service, customer success	Online development, customer service, customer success

CUSTOMER

Goals

Pain points

Expectations





INSIGHTS

Consideration opportunities

Evaluation opportunities

Closure opportunities

Post-purchase opportunities



- VISUAL REPRESENTATION OF THE PROCESS A CUSTOMER GOES THROUGH TO ACHEIVE A GOAL
- REPRESENTS A SERIES OF TOUCHPOINTS AND FEELINGS THAT CUSTOMERS HAVE TOWARDS YOUR PRODUCT OR SERVICE



A gas detector is a device that detects the presence of gases in an area, often as part of a safety system.

Gas detectors can be used to detect <u>combustible</u>, <u>flammable</u> and <u>toxic</u> gases, and <u>oxygen</u> depletion.

A gas detector can sound an alarm to operators in the area where the leak is occurring, giving them the opportunity to leave.

This type of device is used widely in industry and can be found in locations, such as on oil rigs, to monitor manufacturing processes and emerging technologies such as photovoltaic. They may be used in <u>firefighting</u>. This type of device is important because there are many gases that can be harmful to organic life, such as humans or animals.

Gas leak detection is the process of identifying potentially hazardous gas leaks by sensors.

GOALS

- 1. FACILITATE A COMMON UNDERSTANDING
- 2. IDENTIFY GAPS IN THE CX
- 3. EXPLORE OPPORTUNITIES

One of the preventive measures to avoid the danger associated with gas leakage is to install a gas leakage detector at vulnerable location.

Methods of detection include hydrostatic testing, infrared, and laser technology after pipeline erection and leak detection during service. The objective of this work is to present the design of a cost effective automatic alarming system, which can detect liquefled petroleum gas leakage in various premises.

Gas detectors measure the level of different gases within the air, and are used to prevent anyone from being exposed to toxic gases that could poison or kill. Pipeline leak detection is used to determine if and in some cases where a leak has occurred in systems which contain liquids and gases.

Most leak detectors are primarily responsible for locating the leak, determining the extent or rate of leakage, and keeping track of increases or decreases in leakage.







