

PROJECT DESIGN PHASE 2

CUSTOMER JOURNEY MAP

DATE	2 November 2022
TEAM ID	PNT2022TMID54205
PROJECT NAME	Project – University Admit Eligibility Predictor

SCENARIO Online tool to determine a student's likelihood of admission to a university after completing their education	Entice How does someone initially become aware of this process?	Enter What do people experience as they begin the process?	Engage In the core moments in the process, what happens?	Exit What do people typically experience as the process finishes?	Extend What happens after the experience is over?
Steps What does the person (or group) typically experience?	PERSONALIZED RECOMMENDATIONS LEARNING OF PERSONALIZED RECOMMENDATIONS A PERSONALIZED PLAN PERSONALIZED PLAN	RECOMMENDATIONS HELP AND SUPPORT CAPABILITY OF SUPPORT	RECOMMENDATIONS RECOMMENDATIONS HELP AND SUPPORT	RECOMMENDATIONS RECOMMENDATIONS RECOMMENDATIONS	RECOMMENDATIONS RECOMMENDATIONS
Interactions What interactions do they have at each step along the way? • People: Who do they see or talk to? • Places: Where are they? • Things: What digital touchpoints or physical objects would they use?	SMARTPHONE DESKTOP DOCUMENTS	RECOMMENDATIONS ENTER RECOMMENDATIONS	RECOMMENDATIONS RECOMMENDATIONS	RECOMMENDATIONS RECOMMENDATIONS	RECOMMENDATIONS
Goals & motivations At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")	HELP AND SUPPORT HELP AND SUPPORT HELP AND SUPPORT	HELP AND SUPPORT HELP AND SUPPORT HELP AND SUPPORT	HELP AND SUPPORT	HELP AND SUPPORT HELP AND SUPPORT HELP AND SUPPORT	HELP AND SUPPORT
Positive moments What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS
Negative moments What steps does a typical person find frustrating, confusing, engendering, costly, or time-consuming?	PERSONALIZED RECOMMENDATIONS PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS
Areas of opportunity How might we make each step better? What ideas do we have? What have others suggested?	PERSONALIZED RECOMMENDATIONS PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS	PERSONALIZED RECOMMENDATIONS